95th FRA National Convention Nugget Casino Hotel Sparks, NV September, 26-29, 2023 Delegate Kit



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ANNUAL REPORT OF THE NATIONAL PRESIDENT 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National Officers, Past National Officers, and Shipmates,

It was such an honor to have been elected to the office of National President 2022-2023 by my fellow shipmates at the 94 National Convention held in Birmingham, AL. I was honored to have been installed by Shipmate PNP Larry Boudreau along with those selected to serve on the National Board for the 2022-2023 association year. Shortly before leaving Birmingham, I had the privilege of presiding over the Post NBOD meeting. We were then off and running to serve our organization for the next year.

Here are some of the highlights from the year:

Special Events

<u>November 11, 2022</u> Attended the Veterans Day White House Breakfast Attended the National Veterans Day Ceremony at Arlington National Cemetery Placing of a Wreath at the Tomb of the Unknown Attended the Veterans Day Luncheon at Arlington National Cemetery

December 7, 2022 Attended the Pearl Harbor Observance Ceremony in Pheonix, AR

January 24-27, 2023 Visit to National Convention site in Sparks, Nevada

<u>March 1. 2023</u> Joint Hearing Senate and House Veterans Service Committee Presentation of 2003 Pinnacle Award to Senator Jerry Moran

March 24, 2023 Tour of the USS Constitution in Boston, MA

<u>April 12, 2023- April 16, 2023</u> Tour of the Capital (given by staff of Representative Gary Palmer, Alabama) NBOD Mid-Year Meeting in Alexandria, VA LAFRA Pilgrimage (Mast of the Maine/Wreath laying at Tomb of Unknown)

May 25, 2023 US Naval Academy (The Color Parade, Lunch and Presentation of Awards Ceremony (FRA sword presentation)

<u>May 29, 2023</u> Breakfast at the White House with President Joe Biden Memorial Day Ceremonies at Arlington National Cemetery Wreath Laying at the Tomb of the Unknown

I attended the following Mid-Year meetings: SE Region Mid-Year Meeting and AL/TN Caucus Crossville, TN NC Region Mid-Year Rock Island, IL NE/NENG Region Mid-Year Peabody, MA SC Region Mid-Year Meeting via Zoom I will be attending the following Regional Conventions: East Coast Regional Convention/July6-9, 2023/Annapolis, MD. North Central Regional Convention/July 30-August 3, 2023/Milwaukee, WI Southwest Regional Convention/August 13-16, 2023/Las Vegas, NV Northwest Regional Convention/August 18-20, 2023/ Nampa, ID Southeast Regional Convention/August 28-31, 2023, Pensacola, FL NE/NENG Regional Convention/September 8-10, 2023/Atlantic City, NJ

I will be attending the 95th FRA National Convention at the Nugget Casino Resort Sparks, NV in September.

During the year I was on numerous Zoom calls. Standing Committees: Veterans Service Committee M&R Committee Future Panning Committee Budget and Finance Committee

Other Committees: 2023 National Convention Committee 2024 Bicentennial National Convention Committee

National Officers Funerals/Memorial Services: I attended the funeral services of PNP George Kaye in Myrtle Beach, SC. In March 2023 I attended the Memorial Service for NED Chris Slawinski held at Headquarters in July 2023.

One of the very first things I became focused on was getting all Branches who had been suspended during the 94th National Convention back in Good Working Order. For the most part this was done quickly as most were suspended because of noncompliance by not submitting their officer reports in a timely matter. FRA Branch 4 is still working on regaining its Branch status and hopefully it will be able to have this completed within the next several months.

Since taking office in Birmingham, Al, I have traveled over 35,000 miles. It has been a wonderful opportunity to have been able to represent my fellow Shipmates this past year. I will admit that it has been an enlightening experience with lots of issues and challenges along the way. I appreciate all the courtesies that have been extended to me and my wife during our travels.

Shipmates, we may not always agree on issues and challenges, I truly feel that our organization is still viable and can revitalize itself. We must dig in and go forward even with baby steps. The motto I adopted this year was "Stronger as a Team, the Know How to get things done!" I am a firm believer that as a team we can work together to accomplish any task. We can tackle any challenge because we have knowledge from learning how to get things done. Shipmates, we can and will be able to meet the challenges together!

This concludes my report and I respectfully move that it be received.

With warm regards, I remain

In Loyalty, Protection and Service,

James E. "Robbie" Robbins, Jr. National President FRA 2022-2023

ANNUAL REPORT OF THE NATIONAL VICE PRESIDENT 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President, Past National Officers, Shipmates, this is my report as the National Vice President, Fleet Reserve Association 2022-2023.

It has been my distinct honor and privilege to serve the Shipmates of the Fleet Reserve Association during the Association Year 2022-2023. Thank you, Shipmates, for your confidence in me to serve you and our great association!

One of my primary duties was to serve as Chairman of the National Committee on Membership and Retention. We met monthly via Zoom meetings. This year's committee was comprised of the eight Regional Vice Presidents. It was a great opportunity to work together as a team. We have proposed several resolutions to the Bylaws and Standing Rules for consideration at the national convention. As with previous committees, we continued to stress that recruiting and retention is an all-hands effort in order for us to grow. Thank you to Christina Hitchcock for all the guidance and assistance she provided the committee.

Some highlights of the year included the following:

- -Attended the Post Board Meeting, Birmingham, AL
- -Represented the FRA at Pearl Harbor Memorial Service at the Navy Memorial
- -Attended the USCG Cutter Hawthorn at the foot of the Sunshine Skyway Bridge over Tampa Bay
- -Attended the Joint Committee on Veterans' Affairs
- -Attended the presentation of the Pinnacle Award
- -Guest speaker for the USS Hobson Memorial Service hosted by Branch 269
- -Attended the National Board Midyear Meeting
- -Attended the Pilgrimage to the Mast of the USS Maine
- -Attended Regional Conventions for the NC, SW, SC, and SE regions

To conserve FRA finances, I conducted most of my duties via Zoom, email, and phone calls. Additionally, I voluntarily took a \$5,000 cut in the NVP T&E budget line item.

Thank you to the National Headquarters staff for all the assistance they provided me and for their prompt and professional courtesy they extended me. Rest assured our staff is fully engaged in supporting the FRA.

All funds received from the FRA were expended on Association business.

This concludes my report and I respectfully move it be received.

In Loyalty, Protection & Service,

John S. Handzuk

National Vice President, FRA

2022-2023

ANNUAL REPORT OF THE NATIONAL EXECUTIVE DIRECTOR 95TH NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President Robbins, members of the National Board of Directors and fellow Shipmates I have prepared this report to reflect the activities carried out by both me and my predecessor, Christopher J. Slawinski as outlined in Section 808(i) of the FRA C&BL. NED Slawinski was elected by delegates to the 94th National Convention in Birmingham, AL to serve a 2nd three-year term as FRA's National Executive Director through the 2025 National Convention.

NED Slawinski bravely and without reservation carried out his duties as the "active managing officer of the National Headquarters of the Fleet Reserve Association" and as "the chief assistant to the National President and National Board of Directors in carrying out the administrative duties of their office" until he was called to serve on the "staff of the Supreme Commander" on June 26, 2023. (I know this first-hand because I carried FRA-related work to him to review on Thursday, June 22, while he was a patient at Walter Reed National Medical Center.)

On July 17, 2023, the FRA National Board of Directors confirmed me as the next National Executive Director of FRA for the purpose of completing the unexpired term of NED Slawinski as allowed by 705(c) of the FRA C&BL.

When I was hired as the FRA Finance Officer by NED Slawinski in June 2020, never did I ever imagine that I would be taking on the role of NED. During the past three years I've learnt a lot about the FRA from NED Slawinski, the Headquarters' staff, and other FRA Officers and members. I want to take this opportunity to thank everyone that has played a role in preparing to be successful as the FRA NED.

THE PAST

As the Association nears its 100th anniversary, there's a lot for the membership to be proud of. We can't even begin to imagine how difficult it must have been for the original founders to start and grow the membership of FRA. Although the mission and vision of FRA have remained steadfast, the Association has made necessary administrative changes to keep the organization relevant to current members and potential new members.

Has the leadership of the Association always made the best decision for the organization?

Having only become aware of FRA when I was hired as the Finance Officer three years ago, (Unfortunately this is the same situation that many potential members find themselves in.) I really can't speak about past decisions, nor the decision-making process used to reach a specific outcome. But it really doesn't matter because I can't change the past. But I can learn from the past. By examining the outcomes of some past decisions, I hope that I can help the organization make better decisions in the future that will result in better outcomes.

For example, changes that were made to the structure of FRA's Life Membership Dues a few years ago do not appear to be financially sustainable in the long run. (In fact, there will be a NBR presented to delegates during the Convention to change the structure of Life Membership Dues.)

My goal is to continue to review long-time administrative procedures currently in place and advise the National President and the Board of Directors on ways that they might be changed to assure the long-term existence of FRA.

THE PRESENT

First and foremost, with help from a special FRA Building Committee and approval of the National Board of Directors, a bid of \$4.2 million dollars has been accepted from a buyer for the sale of the FRA Headquarters Building.

The Headquarters' building has approximately 15,000 square feet of usable space on three floors. Staff offices take up approximately 3,000 square feet of space. Other space being used is a museum occupying about 1,000 square feet and storage and mailroom taking up 500 square feet.

The primary reason for the sale of the FRA Building is economics. FRA has depleted a large part of its financial reserves (an updated report from the FRA investment manager is included under the Finance Officer Annual Report) and the sale of the HQ Building will provide a needed cash boost.

There are other reasons for the sale of the building:

- 1. Organizations not wanting to lease part of the building. Since the Covid-19 pandemic, there are fewer organizations and associations that are looking for office space because they've found that their employees can work remotely or in a hybrid situation.
- 2. We have fewer employees. FRA Headquarters currently has 10 employees, down from a high of 20 or 21, and no longer needs the amount of space that was required in the past.
- 3. Leasing 3,000 square feet of office space is cheaper than maintaining our current building.

Initially the purchaser requested that we vacate the building once closing took place (which should happen before the end of 2023). There's no definitive date for closing yet because the purchaser has a flexible time period built into the contract – the study period - that can be extended by 30 days. We are presently in the study period. The purchaser has now come back to FRA and offered to lease back the space to us at the same cost that we would be paying for a 3,000 sq/ft leased space located elsewhere. This gives us, the Building Committee, and our realtor more time to find the best space for the HQ staff. The contract for the lease-back is presently being reviewed by FRA's legal representative but should be closed by the time that the 95th Convention begins.

The Building Committee requested and received suggestions for locations for a new FRA HQ. It was concluded that moving outside the Washington DC area would 1) require hiring a full replacement staff (no staff is willing to relocate outside the Washington DC area) and 2) would interfere with the original mission of the FRA HQ to interact with lawmakers on behalf of FRA members. It would also mean 3) that the FRA would no longer be a member of The Military Coalition (TMC) which is currently required by the C&BL. Taking these things into consideration it didn't make financial since to move outside the Washington DC area. The other good news is that this is a "tenant-market" as building owners are finding it difficult to find tenants because of the Covid-19 syndrome. There are multiple vacancies within walking distance of FRA's current location offering multiple incentives to new lessees.

Since the 2022 Convention, some things have returned to normal at National Headquarters. We held an in-person Mid-Year meeting and the LAFRA pilgrimage to Tomb of the Unknown Soldier was in-person. However, there was no Storming the Hill event as Congress was still closed to visitors. Our National Officers were able to visit the White House and meet with the President. They were also able to visit Arlington Cemetery and the Navy Memorial during Memorial Day ceremonies.

Other things will never be like they were before. FRA Today is printed and mailed six times per year and published online 12 times per year to save money. A combination of a reduction in members and the associated dues collected, an increase in the cost of printing and mailing the magazine, and a reduction in FRA financial reserves makes printing the magazine 12 times per year non-sustainable. The expenses associated with 12 monthly printed issues of FRA Today were close to \$1 million dollars per year. (The past total FRA Budget was approximately \$3 million dollars.)

Since being confirmed as the NED, I have begun the process of strengthening relationships with individuals, corporations, sea service organizations and other non-profits that I feel can help FRA increase membership. During my

short time I have met with the leadership of the Navy Memorial and attended a function at Marine Barracks Washington DC hosted by the incoming Commandant of the Marines, General Eric Smith.

My other current objective is to hire a replacement Finance Officer. I have posted the announcement on a national jobsite as well as on the FRA website. The FO Announcement is included at the end of this report and can be shared with others.

THE FUTURE

Beyond my duties as the active managing officer of the National Headquarters of the Fleet Reserve Association; and the chief assistant to the National President and National Board of Directors in carrying out the administrative duties of their office, my top priority is to learn the duties of the NED as outlined in the C&BL. Secondly, I want to ensure that the FRA HQ staff finds a new home. This is being accomplished with input from the JrPNP who heads up the Building Committee.

On the personnel side, I will be looking for a new editor for FRA Today with the retirement of our long-time editor, Bill Stevenson. My search is currently active, and a few potential candidates have already been interviewed.

And lastly, the FRA Centennial in 2024 is a very big deal for this organization. During the runup to this once-in-alifetime occasion I envision some of my time being used to raise funds to make sure that it is a glowing success and that all FRA members have an opportunity to be a part of this memorable event.

In closing I want to point out that the concept of "change" is present throughout this report. If you think about it, FRA was created because the founders wanted to change how CPOs were treated. As I said earlier there has been continuous change over the past 99 years and there will need to be change in the future. For some FRA members change is tough, but change is the only way that we will be around for another 100 years.

I remain in Loyalty, Protection and Service,

Chillip Bert

PHILLIP REID National Executive Director

ANNUAL REPORT OF THE FRA FINANCE OFFICER 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, RENO, NEVADA

Report Summary

The past year has been a difficult one for me in the role of Finance Officer and as a friend of NED Christopher Slawinski. At times, I found myself standing in for NED Slawinski during his various treatments. It was great to witness him ringing the bell at Walter Reed Medical Center signaling the end of his chemo treatment. I felt very confident that he would make a full recovery when he was able to attend the 94th National Convention in Birmingham, AL. No one anticipated that his cancer would return and claim his life.

This year did not start out on a positive note for the fiscal health of the FRA. The FRA Budget, Finance and Audit Committee presented a budget that included projected revenue streams that only covered six months of administrative expenses. It was decided that the Budget, Finance, and Audit committee would meet early in 2023 to review and assess the financial situation of the organization. Two important decisions were recommended by the Finance, Audit and Budget Committee and approved by the FRA Board of Directors. First was the approval for FRA general fund to borrow up to \$400,000 from the FRA Disaster and Relief Fund which had a fund balance approaching \$1 million dollars at the time, and total distributions over the past three years of less than \$35,000. (As of Aug 2023, there have been only three requests for assistance totaling less than \$10,000. This includes the hurricane in Florida and the fires in Hawaii.) Secondly, The FRA approved the sale of the FRA HQ Building to help replenish scarce reserves. The sale of the FRA HQ Building also eliminates expenses associated with owning the HQ Building. While we would be paying to lease office space it would be cheaper than owning the current FRA HQ Building. With these two pieces in place the Budget, Finance, and Audit Committee met in the Spring of 2023 and produced a full-year 2023 budget. (Enclosed with the proposed 2024 budget).

FRA received an offer of \$4.2 million for the FRA HQ Building which was reviewed and approved by the National Board of Directors. The sale is scheduled to finalize and close in the 4th quarter of 2023, but until that time, the purchaser can back out of the deal but only with a steep penalty. Additionally, we are in negotiations with the purchaser to enter into a lease-back agreement that would allow FRA to stay in the building until late summer 2024.

How Did We Get in Such Tough Financial Shape?

I've been concerned about FRA's financial health since becoming its Finance Officer. If you review the past two reports that I prepared as part of the 93rd and 94th Convention Delegate kits, you will see my suggestions on how we got into this situation. I also know that the last three association FOs were also concerned about the overall financial health of the organization and might be part of the reason that their time in the position lasted on average just two years after taking the job. Although my predecessor appears to have played a role in the reduction of general funds during his two-year stint, his actions alone are not the reason that the association finds itself in its current financial situation. (In fact, FRA was able to recover 90% of the funds through an insurance claim that were supposedly misused by him.)

The simple answer is... a \$3+ million-dollar annual budget has been continuously approved by the membership. In the early days revenue from Tricare and other health products along with dues collected from 100,000 members funded the entire annual budget leaving reserves to grow larger.

In 2001 Tricare for Life became law and thus began the slow decline in heath products royalty payments. At the same time revenue from dues began its slow descent as FRA membership rolls began to shrink. (At that time membership was only \$20 or less and FRA members had a difficult time supporting any increase in member dues. Dues were not adjusted until over 10 years later)

During all this time \$3+ million-dollar budgets continued to be presented and approved by the membership. To pay for some of these expenses, reserve funds were drawn down to support various activities such as FRA Today. Those funds are almost fully depleted.

This brings up to today. The Budget, Finance and Audit Committee is proposing a budget that's under the \$3 million dollar amount. The 2024 proposed budget is the first budget in years that falls below the \$3 million dollar threshold.

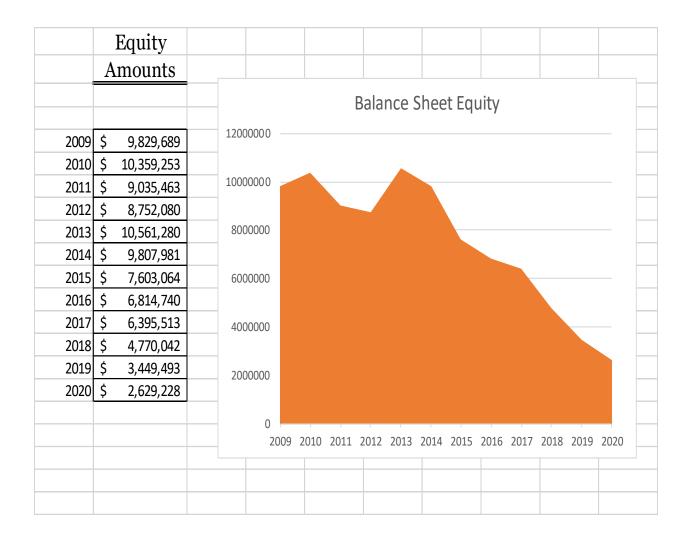
Expenses have been cut where possible. Some staff positions have not been refilled when an employee has left FRA. Other positions have been replaced with less expensive contract individuals or part-time employees. We have reduced the number of FRA Today magazines issues to save money. In the past, 12 printed and mailed monthly issues cost close to \$1 million dollars per year. Part of the cost of FRA Today used to be covered by a Reserve Fund. That Fund has now been depleted. Smaller measures have included reducing the total prize money awarded to national winners of the American Essay Contest and reducing T&E for the National President and Vice President.

One of the other issues that I want to make members aware of is that approximately \$20,000/month (or \$240,000/year) is paid to branches in the form of PCT. While HQ also receives an equal amount it is required to provide extensive services and support to branches. (This arrangement is outlined in the C&BL). It may become necessary for HQ to charge a fee back to the branches for services provided to branch members.

As I transition from FO to NED, I hope to be able to increase sponsorship dollars and other non-dues revenue from corporate sources, but these actions alone are not the answer.

Increasing membership at the Branch level is the most effective way to ensure that FRA continues to exist. This might require increasing the number of individuals who are eligible for membership, such as allowing officers to be members. HQ alone cannot save FRA. It will take a concerted effort at the Branch and Regional levels. HQ will continue to look to cut costs on the expense side.

This is a chart that I provided with my 2021 FO report. The equity amount included all fund balances such as Life due, disaster relief, etc. As of June 2023, The FRA Equity amount has dropped to under \$2,000,000. The sale of the building is expected to take place in November and will increase equity to over \$5 million dollars. This infusion of funds will only provide temporary financial relief.



FRA Annual Audits

I'm embarrassed to report that the 2020 and 2021 audits remain works-in-progress. My goal was to complete the required field work during the past three months. Given the situation with NED Slawinski and taking on the responsibility of preparing the HQ staff for the 2023 Convention, that did not happen. My goal, with or without a FO in place, is to complete both audits prior to year-end and to start the 2022 audit. By the time this is seen I will have met with our auditors to get a full update on what outstanding items remain. (A update will be provided at Convention)

Sale of the FRA HQ Building

A full explanation of the process is presented within the NED report.

Replacement Finance Officer

As was stated in the NED report, a search is ongoing for a replacement FO. This could also be an opportunity to reduce staff costs. A candidate with the right skill set might be able to carry out the FO duties outlined in the C&BL on a part-time basis. Maybe this function could be outsourced completely. This might be a topic that the Budget, Finance and Audit Committee could investigate. The C&BL would need to be updated before either of these solutions could be put into place. This is not a farfetched concept considering that once upon a time the FO was an elected position. So, there is precedent for this kind of action.

2024 Proposed FRA Budget

<u>Comments on 2024 FRA Budget Part – II (Aug 11, 2023) Provided to the FRA Budget, Finance,</u> and Audit Committee

There have been some new developments at FRA HQ that will impact the FY2024 budget. Additionally, I have made some of the adjustments that were discussed during the July 20, 2023, meeting. The changes had increased the proposed 2024 FRA budget by approximately \$35,000. What follows are the areas that have been updated since the July 20, 2023, FRA Budget, Finance and Audit Committee meeting. (My original notes follow the new notes.) Please review the notes to the budget as well as the actual budget. Additionally you will find the "FY 2024 Income Budget that you should also review. Finally, members of the FRA Budget, Finance and Audit Committee are required to approve or reject the FRA Proposed 2024 Budget.

1. The JrPNP who heads up the FRA Building special committee along with the NP had an opportunity to listen to a presentation by the individual who gave FRA the winning bid. The topic of the conversation was his desire to enter into a "lease-back" agreement with FRA for a period of 9-12 months. The agreement would call for FRA to pay rent to the firm at a comparable rate that we would be paying for a new 3,000 square/ft office. The equates to approximately \$90,000 over a 12-month period. The lease-back agreement does not affect when FRA receives the funds from the sale of the building. The actual closing date will definitely be before year-end. (The contract provides the buyer a 90-day feasibility study period, plus one additional 30 extension, plus 30 closing time period.) This lease-back time period allows the building committee to look at even more spaces for a replacement office. As this is a tenant-market in the Washington, DC area, our real estate firms has no fear that prices will be increasing over the next year. The impact of the lease-back is to push the cost of moving the office into the 2024 budget. (If we were required to move before the end of 2023, this would have been a 2023 budget item.) The lease-back should have a small cost to FRA, but we will try to make sure that the new landlord covers all maintenance costs. \$6,000 has been added to the budget area to cover any unforeseen events during the lease-back period.

- 2. The JrPNP and I had an opportunity to tour four different locations for a possible FRA replacement office. The average per/sq/ft cost for the offices that we view were 30/sq/ft vs. the 28/sq/ft that appeared in the July version of the proposed 2024 budget. Moving costs have been estimated at \$15,000.
- 3. After doing some additional research \$15,000 has been added to the 2024 proposed budget to cover the cost of FRA hosting the 2024 Veterans Day luncheon as the host of the Veterans Day National Committee. The hope is to get sponsorship to cover the majority of the cost and raise additional funds through the efforts of Centennial Committee and the VSF.
- 4. Under the FRA Today line items for designer, \$3,000 has been added (\$500 x 6 issues). The former Chief Editor, William Stevenson took on these duties as an employee of FRA. As we are moving to outsource, we will need to contract with a designer.
- 5. I was able to reduce expenses in other areas by \$4,566 in the employee benefits and Memorial Day activities.

<u>FO Comments on 2024 FRA Budget Part – I (July 20, 2023) Provided to the Budget, Finance and Audit Committee</u>

The 2024 budget finds much change within the FRA administrative HQ - A new home for FRA HQ, a changing staff, a new NED, a positive inflow of cash from the sale of the FRA HQ building, and the celebration of FRA's 100th Anniversary.

There is also one element of FRA that continues to impact the annual budget: a dwindling FRA membership, which in turn impacts the amount of dues revenue being received.

A New Home for FRA HQ

There are a few questions that are being asked (or should be asked) related to the sale of the FRA HQ building:

- 1. Why is the building being sold? The building is being sold because without a significant influx of cash the only way to continue the administrative functions of the association would be to use significant amounts of the endowment funds of the organization.
- 2. How did we get into this situation? FRA annual expenses over the past 10 years have averaged \$3 million. During that same period revenues from all sources dues and non-dues revenues have been shrinking. Dues revenues have been going down

because of a decrease in members. Members are literally dying out and recruiting efforts have not been successful in replacing these disappearing members. Non-dues revenue (mostly coming from health insurance royalties) began a downward trend with the introduction of Tricare-for-Life. Prior to its introduction FRA members joined to take advantage of group health insurance rates offered to FRA members which in turn created significant royalty payments to the association. When I came to FRA three years ago it was immediately clear to me that the association was spending at an unsustainable rate and would soon run out of money if something didn't change.

- **3.** What was the authorization process used to sell the building? As the FO I brought my concerns to first the Budget, Finance and Audit Committee and later to the NBOD during the 2022 Convention. Over the past two years I have presented historical data in the Convention Delegate Book that spoke to the worsening financial picture of the association. Finally, I broached the subject with the NBOD in April 2023 and received approval from them to move forward. Prior to signing the contract to sell the building I provided the NBOD with all the background materials related to sellers and deal structures. I received permission from the NBOD to sign the contract. It was not only me involved in the process but the NED, National President, National Vice President and the JrPNP.
- 4. Where is the new home of the FRA HQ going to be located? The JrPNP has been assigned to head up a special committee: The FRA Building Committee. I have read feedback that he received from various PNP's and the NBOD and I'd like to take this opportunity to add my comments to the conversation. I feel that the only practical reason that the administrative offices might be moved outside of the Washington, DC area is that the cost of office space would be between \$5 and \$7 dollars/sq/ft less expensive than here. (In a 2500 sq/ft office that equates to a savings of \$7 x 2500 sq/ft = \$17,500 per year savings.) There is however a significant downside to moving outside the Washington, DC area: You will lose an administrative staff with significant years of experience dealing with FRA members and their needs. Another reason voiced was around the ability to increase membership in FRA if the HQ office was located close to sea service activities. Although HQ should be providing guidance to branches on how to increase membership, it is not its primary function. (See the attached mission statement discussion about FRA which aligns with the FRA HQ being located in the Washington, DC area.) This is the responsibility of the branches. If saving the maximum amount of money possible, have a smaller office in the Washington, DC area, and have employees work from home most of the time.

A changing FRA Staff

1. In 2024 FRA will consist of ten full-time and one part-time employees. Contracted positions will include FRA Today Marketing and Communications manager(s), IT

manager, one part-time membership consultant and Legislative Program Director (being filled by the current Legislative Director on a part-time basis). You will note that the budget section for salary and benefits includes the above contracted positions.

<u>Sale of the FRA HQ Building</u> Although a contract has been signed with a purchaser for \$4.2 million, this is not a done deal until closing. The purchaser has 90 days to complete a purchase study and can extend another 30 days. If they find a problem the purchaser could renegotiate the price. The sale of the building impacts our financial statements because we will no longer recognize depreciation on the building, which is recorded as an expense but has no cash implications. The same realtor who has helped with the sale of the building will also be working with the JrPNP to find us a suitable home in the Washington DC area.

<u>Centennial Celebration</u> the Centennial Celebration could possibly involve a higher than usual cost of the annual Convention costs. The Centennial Committee has been granted permission to be the Convention Committee and is already working on a spectacular celebration.

I hope that after reviewing my report that delegates to the Convention will approve the 2024 proposed budget. If you have any questions, I am willing to provide you with additional information.

Yours in Loyalty, Protection, and Service

Phillip Reid

Enclosures:

2024 Proposed Budget with Sources of Revenue.

June 2023 Investment Portfolio and market update letter from our investment manager, Jim Webb.

NOTE: FRA Q1 & Q2 2023 Financials are available on the FRA Website under the "Membership" tab; under "Official Communications."

Fleet Reserve Association

2024 Proposed Budget

with Approved 2023 Budget and 2022 Actuals and Budget

	8/11/2023 version	-	22 FRA Idget		2023	2023 Total	2024 FRA Budget
	Changes from 7/20/2023 presentation are noted in notes at end	Actuals	Approved	Jan - Jun	Jul-Aug	Annual	Proposed
	Changes from 7/20/2023 presentation are noted in notes at end	-		Approved	Proposed	Budget	Budget
		-			Budget		_
	BUDGET LINE ITEMS						
ACCOUNT #	Membership						
5030-00-10	MEMBERSHIP-AT-LARGE EXPENSE (MAL ITEMS)	\$-	\$ 2,200	\$ 1,100	(\$ 1,100)	\$ -	\$0
5030-00-10	MEMBERSHIP AWARDS (Under the awards section)						\$0
5050-00-10		\$ -	\$ 3,000	\$ 1,000	(\$ 500)	\$ 500	\$500
	A - 50 thru 75 Year Continuous Membership Pins B - Life Membership Award (Those Who Recruit 32	\$ 424		\$ 500	(*****)		4000
		φ +2+	φ 200	\$ 500			
	Members During Membership Year)						• • •
	C - FRA 2024 Membership Program	\$ 2,415		\$ 10	\$-	\$ 10	\$10
	D - Recruiting Pins for (100 year Anniversary	\$-	\$ 800	\$ 1,200	(\$ 1,200)	\$-	\$500
	MEMBERSHIP RETENTION						
5060-00-10	C - DMP (Postage & Freight - R1 thru R4 Renewal Notices	\$ 9,576	\$ 20,000	\$ 7,500	\$ 2,500	\$ 10,000	\$12,000
	D - Printing/Replenishment of Inventory - Renewals	\$ 11,138	\$ 27,000	\$ 10,000	\$ 3,000	\$ 13,000	\$13,000
	G - Printing & Inserting Machine (Lease/maintenance)	\$ 17,246	\$ 8,000	\$ 8,000	\$ 9,000	\$ 17,000	\$17,000
	MEMBERSHIP PROMOTION/RECRUITMENT						
5070-00-10	A - Postage and UPS Fees for Branch Supplies.	\$ -	\$ 500	\$ 10	\$ -	\$ 10	\$10
		\$ 9,338	\$ 3,000	\$ 1,000	\$ 9,000	\$ 10,000	\$7,000
	B - FRA Educational Programs (Higher Logic) C - Branch Development Program	\$ 228	\$ 4,000	\$ 1,500	(\$ 1,000)	\$ 500	\$500
	D - Travel & Monthly Exp for Membership Director	\$ 418	\$ 4,000	\$ 1,000	(\$ 500)	\$ 500	\$1,000
	E - Membership Outreach Program (Including Booth & Registration fees)				(\$ 1,500)	\$ 1,500	
	MEMBERSHIP RECORDS ADMINISTRATION	\$ 1,169	\$ 7,500	\$ 3,000	(\$ 1,500)	\$ 1,500	\$1,500
5080-00-10	A- Annual Software Update Fees - ASI Member Database	\$ 37,853		\$ 31,000	\$ 3,000	\$ 34,000	\$40,000
	D - Backup Software License and Updates for 5 servers	\$ -	\$ 1,000	\$ 1,000	\$-	\$ 1,000	\$1,000
	E - Demand Deposit & Lockbox Services	\$ 16,202	\$ 30,000	\$ 13,000	\$ 7,000	\$ 20,000	\$21,000
	F - Payflow Pro and Fraud Protection - Monthly	\$ 325	\$ 500	\$ 500	\$-	\$ 500	\$600
	Service for 4 Gateways (PayPal, Inc. credit card processing)						
	K - SSL Certificate for Web Site (L-Soft Sweden)	\$ -	\$ 500	\$ 500	\$-	\$ 500	\$500
	MEMBERSHIP MARKETING				\$ -		
5090-00-10	A - Electronic Communication	\$ 7,463	\$ 12,500	\$ 5,000	(\$ 4,000)	\$ 1,000	\$1,500
	B - Relationship Marketing	\$ -	\$ 500	\$ 500	(\$ 500)	\$ -	\$0
	C - Sales Oriented Printing/COGS	\$ 10,360		\$ 8,000	\$ 2,000	\$ 10,000	\$10,000
	E - Public Relations	\$ 2,071	\$ 3,600	\$ 500	\$ -	\$ 500	\$500
	F - Print Advertising	\$ -	\$ 6,000	\$ 2,500	(\$ 1,500)	\$ 1,000	\$1,000
	Total Membership Expenses	\$ 126,225		\$ 98,320	\$ 23,700	\$ 1,000	\$1,000
		φ 120,225	φ 177,000	\$ 90,520	\$ 23,700	\$ 121,520	φ129,12U
	LEGISLATIVE PROGRAMS	_					
5210-00-20		\$ 24,367	\$ 22,000	\$ 16,000	\$ 9,000	\$ 25,000	\$25,000
	Annual cost of the computerized legislative service	÷ 2 1,507	+ =2,000		\$ -	. 10,000	÷20,000
	that keeps FRA's legislative team up-to-date on happenings in the U.S.	_			\$ -		
	Congress. Includes access to several						
	data bases billed by time usage to include committees and votes. [Annual Package]				\$-		
	C - Monthly Operations	\$ 1,675	\$ 8,000	\$ 3,000	\$-	\$ 3,000	\$3,000
	This sub-line item is the source of reimbursement to the National Executive				\$-		

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				Approved		Budget	Buuget
					Budget		
	BUDGET LINE ITEMS						
	Director and staff for authorized expenses in connection with legislative matters,				\$-		
	such as transportation (use of personal vehicle, metro, and occasionally a taxi, etc.)				\$-		
	to attend hearings, meetings, trips to Congress, visits to government officials, etc.,				\$-		
	reimbursement for parking fees and tolls, and occasional business luncheons, etc.				\$-		
	D - Memberships and Training				\$ -		
	Payment for annual memberships, VA , VSO, and	\$-	\$ 350	\$ 350	\$-	\$ 350	\$500
	legislative training and workshops. I - Military Update Posting	\$ -	\$-	\$	\$ -		
	J - Military Coalition Donation	\$ -	\$ 500	- \$ 500	\$ -	\$ 500	\$500
	Donations are solicited from member organizations				÷ \$ -		
	to cover administrative fees of TMC (Washington DC Military Coalition) Total Legislative Programs				·		
							* **
	Expenses	\$ 26,041	\$ 30,850	\$ 19,850	\$ 9,000	\$ 28,850	\$29,000
	VA & VETERANS AFFAIRS VOLUNTARY SERVICE (VAVS)						
5220-Jul-20	A - Annual National VAVS Conference - Travel, Per	\$ 910	\$ 2,000	\$ 2,000	\$ 500	\$ 2,500	\$2,500
	Diem and Registration						
	B - Membership Dues for Flag Bearers - Memorial	\$ -	\$ 200	\$ 200	\$-	\$ 200	\$500
	Day & Veterans Day						
	C - Veterans Benefits Manual & Federal Veterans	\$-	\$ 350	\$ 350	\$-	\$ 350	\$350
	Laws, Rules & Regulations						
	E - Contribution to Parke Memorial Scholarship	\$ -	\$ 100	\$ 100	(\$ 100)	\$ -	\$0
	F - FRA VSO Program Recognition and						
	Reimbursement Fund (VSO Reps & Training FRA members)	\$ 210	\$ 1,500	\$ 1,500	(\$ 800)	\$ 700	\$700
	Total VA/VAVS Expenses	\$ 1,120	\$ 4,150	\$ 4,150	(\$ 400)	\$ 3,750	\$4,050
			[
	FRA TODAY - SIX BI-MONTHLY ISSUES						
5310-00-30-0	ADVERTISING EXPENSE	\$ 37,053	\$ 52,000	\$ 13,000	\$ 17,000	\$ 30,000	\$20,000
	POSTAGE & FREIGHT	\$ 137,398	\$ 270,000		\$ 36,250	\$ 75,000	\$75,000
	Writer's / Editors Expense PHOTOGRAPHY EXPENSES	\$ 24,704	\$ 7,500		\$ 13,500	\$ 26,000	\$22,000
		\$ 10	\$ 10			\$ -	
5360-00-30	PRINTING (Reduced bulk copies in 2023)	\$ 326,620	\$ 245,000		\$ 75,750	\$ 132,000	\$132,000
5360-00-30-b		\$ -	\$ 50,000		(\$ 10,000)	\$ -	\$3,000
5380-00-30	Total FRA Today Expenses (six bimonthly issues)	\$ 525,786	\$ 624,510	\$ 130,510	\$ 132,490	\$ 263,000	\$252,000
5410-00-40	A - NHQ Staff Members Travel & Per Diem	\$ 6,819	\$ 12,000		\$ 5,500	\$ 8,000	\$4,000
	C - Convention Recorder Travel & Per Diem (Metro Reporters, Inc.)	\$ -	\$ 1,500	-	\$ 1,500	\$ 1,500	\$1,500
	D - Recording and Transcribing of Convention Minutes (Metro Reporters, Inc.)	\$ 7,573	\$ 6,500	\$	\$ 6,500	\$ 6,500	\$6,500
	E - Paper, Printing, and Supplies for Delegate Kits and Programs	\$ 5,560	\$ 12,000	\$	\$ 6,500	\$ 6,500	\$6,500
	F - Shipping	\$-	\$ 1,500	\$	\$ 1,500	\$ 1,500	\$1,000
	G - Convention Bonified Guests -Staff Appreciation	\$ -	\$ 250	\$	\$ 250	\$ 250	\$250
	H - Telephone, Facsimile, Equipment and A/V	\$ 750	\$ 750	\$	\$ 750	\$ 750	\$750
	I - Photography	\$-	\$ 1,000	- \$	\$ 1,000	\$ 1,000	\$1,000
	J - Convention Donor Sponsored Expenses	\$ 460	\$ 5,000	- \$	\$ 3,000	\$ 3,000	\$2,000
	(including signage) (b)			-			

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		-			Budget		
	BUDGET LINE ITEMS						
	K - Contingent Expenses-Speakers Gifts	\$ -	\$ 250	\$	\$ 250	\$ 250	\$250
	L - Convention On-site Visit	\$ 1,438	\$ 1,500	-	\$ 800	\$ 800	\$500
	M - Convention Seed Money	\$ 9,000		\$ 10,000		\$ 10,000	\$10,000
	NATIONAL BOARD OF DIRECTORS -Convention	\$ 9,000	\$ 10,000	\$ 10,000	\$ -	\$ 10,000	\$10,000
	NATIONAL BOARD OF DIRECTORS - Convention						
5430-00-40	A - Travel & Per Diem to National Convention	\$ 15,912		\$	\$ 15,000	\$ 15,000	\$18,000
	Total Convention Expenses	\$ 47,511	\$ 72,250	\$ 12,500	\$ 42,550	\$ 55,050	\$52,250
	AFFILIATIONS						
5502-07-50	A - Veterans Day - National Committee/ Arlington				\$-		\$15,000
	National Cemetery (c) VDNC Annual Dues	\$ 450	\$ 250	\$ 300	\$-	\$ 300	\$300
	Wreath [Veterans Day & the Blackthorne	\$ 25		\$ 555	\$ -	+	
	Memorial]			-		0.050	\$500
	B - Memorial Day - Arlington National Cemetery (d)	\$ 250		\$ 250	\$-	\$ 250	\$500
	D - Pearl Harbor Day Services-Naval Chapel- Bethesda Medical Center, Maryland	\$ -	\$ 550	\$	\$-	\$-	1 1
	G - U.S. Navy Memorial Foundation program sponsorship	\$ -	\$ 1,000	\$ 1,000	\$ -	\$ 1,000	\$1,000
	Total Affiliations Expenses	\$ 725	\$ 2,200	\$ 1,550	\$-	\$ 1,550	\$16,800
				,			
	Annual AUDIT						
5504-00-50	A - Audit of the Association's Financial Activity and	\$ 38,541	\$ 33,000	\$ 27,000	\$-	£ 27 000	¢28.000
5504-00-50	Statements	\$ 38,541	\$ 33,000	\$ 27,000	ə -	\$ 27,000	\$28,000
	B - Preparation of Federal Forms 990 & 990-T & VA Form 500 Tax Returns	\$ 29	\$ 5,000	\$ 5,000	\$-	\$ 5,000	\$5,000
		\$ -	ć 2.000	\$ 2,000	(\$ 1,000)	\$ 1,000	\$1,000
	C - Unforeseen Audit and Tax Preparation Expenses Total Audit Expenses	\$ - \$	\$ 2,000 \$ 40,000	\$ 34,000		\$ 33,000	\$34,000
	BUILDING MAINTENANCE & OPERATION (E)		¥ 10,000	+ • 1,000	(* .,,	÷ •••,••••	ф04,000
			¢ 40.000	1 00 000	.	.	
	A - Electric Service (Dominion Virginia Power)	\$ 37,049		\$ 22,000		\$ 40,000	
	B - Water & Sewer Service (VA Water Co. & Alexandira Renew)	\$ 8,583	\$ 6,000	\$ 3,000	\$ 5,500	\$ 8,500	
	C - Trash Collection Service (Republic Recycling and Trash Services)	\$ 10,240	\$ 3,800	\$ 4,000	\$ 6,240	\$ 10,240	
	D - Pest Control Service (Terminix International)	\$ 667	\$ 1,040	\$ 500	\$-	\$ 500	
	E - Janitorial Service (CleanNet, USA)	\$ 17,580	\$ 22,140	\$ 11,000	\$ 6,580	\$ 17,580	1
	F - Security System	\$ 3,405	\$ 1,500	\$ 1,500	\$ 500	\$ 2,000	1
	G - Building Interior Upkeep - Repairs &	\$ 250	\$ 8,000	\$ 3,000	\$-	\$ 3,000	\$3,000
	Maintenance (Capital Expenditure) H - Carpet Cleaning (Dun-Rite Carpet & Upholstery	\$ -	\$ 1,000	\$	\$-	\$-	1
	Cleaning)	÷	÷ 1,000	+		•	
	I - Elevator				\$-		
	Preventative Maintenance Contract (Delaware Elevator Services, Inc.)	\$ 7,283	\$ 4,905	\$ 3,500	\$ 3,500	\$ 7,000	
	City of Alexandria - Fees \$275.00				\$-		
	Dedicated Telephone Line (703.549.7594) (Pro-				\$-		
	rated with Security System) \$130.00 J - FRA Van	\$ 133	\$ 1,200	\$ 1,200	(\$ 600)	\$ 600	\$600
							<i>\$</i> 000
	K - Heating, Ventilation & Air Conditioning System	\$ 6,642	\$ 4,000	\$ 2,000		\$ 4,200	
	Maintenance Contract (A.G.Prada) (325.00 Monthly + 8.00 each onsite call)				\$-		
	L - Snow Removal	\$ 950	\$ 2,500	\$ 1,000	(\$ 500)	\$ 500	1
	M - Moving Expenses (H)	\$ 5	\$ 5	\$ 5	\$-	\$ 5	\$15,000
	N - Exterior Maintenance/Yard Care (including \$400	\$ 4,300	\$ 4,800	\$ 2,500	\$ 1,800	\$ 4,300	
1	PodPird Landscaping)						-
	RedBird Landscaping) O - Alexandria City Code Inspections	\$ -	\$ 500	\$ 500	(\$ 500)	\$-	

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					Budget		
	BUDGET LINE ITEMS				Budget	-	
	Q - Bottled Water	ć coz	ć ano	\$ 800	\$-	\$ 800	
		\$ 637					
	R - Other Expenses including Sprinkler System inspections and other Building Maint. Expenses	\$ 6,341	\$ 2,000	\$ 1,000	\$ 2,000	\$ 3,000	
	S- Lease Payments (3,000 sqft x \$28/sqft) (F)						\$90,000
508-00-50-	Total Building Expenses	\$ 104,066	\$ 112,290	\$ 60,005	\$ 42,220	\$ 102,225	\$108,600
	SALARY - FRA EMPLOYEES (exclude NED)	\$ 1,176,078	\$ 1,320,668	\$ 558,137	\$ 295,413	\$ 853,549	\$739,066
5511-00-50	A - Temp Company Payments				\$-		
5514-00-50	B - Funds for Temporary Hires/Consultants	\$ 11,425	\$ 5,000	\$ 3,000	\$ 178,600	\$ 181,600	\$241,180
	EMPLOYEE'S 401 (k) PLAN				\$-		
5518-00-50	G - Fixed Fee (3rd Party Admin)	\$-	\$ 10	\$ 10	\$-	\$ 10	
	H - Annual Participant Fee @ \$25.00 per Employees -	\$ 965	\$ 475	\$ 1,200	(\$ 150)	\$ 1,050	\$1,050
	[401(k) Plan]+ 750 flate fee						
	J- Employer 401(K) Contribution (Revised in 2023 - 3% Auto Employer Contribution. 3% Matching Contribution)	\$ 97,814	\$ 114,411	\$ 39,969	\$ 18,060	\$ 58,029	\$44,344
	EMPLOYEE BENEFITS (G)				\$-		
5520-00-50	A/G - Health Care - Personnel Enrolled in FRA	\$ 67,873	\$ 74,925	\$ 39,336	\$ 28,488	\$ 67,824	\$54,000
	Provided CareFirst, Inc. (2023 5% increase) B - Health Care - new employees	\$ 2,203	\$ 7,000	0.40	(* 40)		
					(\$ 10)		
	C - Short Term Disability Insurance - Mutual of Omaha	\$ 2,035	\$ 4,200	\$ 2,100	\$-	\$ 2,100	\$1,600
	D - Long Term Disability Insurance - Mutual of Omaha	\$ 4,005	\$ 4,600	\$ 2,300	\$ 1,705	\$ 4,005	\$3,100
	E - Employee Life Insurance -Mutual of Omaha	\$ 2,980	\$ 4,300	\$ 2,150	\$ 350	\$ 2,500	\$2,250
	F - Employee Dental Insurance - Humana Dental, Inc,	\$ 11,778	\$ 14,000	\$ 6,825	(\$ 225)	\$ 6,600	\$6,589
	(2023 5% increase)			• • • • •		,	
	Total Salaries and Benefits Expenses	\$ 1,377,157	\$ 1,549,589	\$ 655,036	\$ 522,231	\$ 1,177,267	\$1,093,179
5524-07-50	FLOWERS	\$ 182	\$ 500	\$ 500	\$-	\$ 500	\$500
	HEADQUARTERS EQUIPMENT	\$ 1,285			\$-		
5528-00-50	A - Contingency for Software and Computer Hardware - Repairs and	\$ 4,210	\$ 10,000	\$ 5,000	(\$ 2,500)	\$ 2,500	\$2,500
0020 00 00	Replacements INSURANCE	\$ 1,220	<i>\$</i> 10,000	¢ 0,000	\$ -	÷ 2,000	
5532-00-50	B - Commercial Package (Business Owners) - FRA	\$ 23,521	\$ 15,000	\$	\$ 5,000	\$ 5,000	\$5,000
	B - Commercial Package (Business Owners) - FRA B - Commercial Umbrella Excess - FRA	\$ -	\$ 1,700	-	\$ 800	\$ 2,500	\$2,500
	C - Workers' Compensation & Employers' Liability -	÷ \$ -	\$ 4,500			. ,	. ,
	FRA (included in other insurance) D - Commercial Automobile - FRA	\$ 2,042			(\$ 4,300) \$ 1,100	\$ 2,100	\$2,000
	E - Business Travel Accident - FRA	\$ 2,042			\$ 1,100	\$ 2,100	\$2,000
	E - Business Travel Accident - FKA F - Directors' and Officers' Liability - FRA						
		\$ 9,989			\$ 1,000	\$ 9,500	\$9,500
	G - Commercial Crime - FRA Branches		\$ 5,000			\$ 5,000	\$5,000
	H - Commercial Crime - FRA	\$ 12,321			(\$ 2,929)	\$ 12,321	\$9,000
	I - Errors and Omissions- FRA	\$ -	\$ 5,000	\$ 5,000	(\$ 5,000)	\$ -	
	INTERNET				\$-		
5534-00-50	A - Primary + Backup line - Comcast	\$ 1,242	\$ 3,400	\$ 3,400	\$-	\$ 3,400	\$3,400
	LEGAL COUNSEL				\$-		
5536-00-50	A - Legal Counsel Fees	\$ 5,970	\$ 5,500	\$ 5,500	\$-	\$ 5,500	\$5,500
L	B - Contingent Expenses (Including Postage,	\$ -	\$ 500	\$ 500	\$-	\$ 500	\$1,000
	Copving. Facsimile. Etc.) NATIONAL OFFICE EXPENSE				\$-		
5538-00-50	EQUIPMENT MAINTENANCE CONTRACTS /				\$ -		
	AGREEMENTS A - National Office Expense- general supplies	\$ 7,377		\$ 3,500	\$ 3,500	\$ 7,000	\$7,000
	A - Harronal Onice Exhense. Reneral Subbilis						

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					Budget		
	BUDGET LINE ITEMS						
	E - Copiers	\$ 6,493	\$ 13,000	\$ 6,500	\$ 5,500	\$ 12,000	\$12,000
		\$ -		\$ 1,200	\$ -	\$ 1,200	\$1,200
	F - Finance and Accounting Software "Any bill" G - Finance and Accounting Software Additional In-	÷	\$ 500	\$ 500	\$ -	\$ 500	\$500
	house Support	Ŷ					
	H - MAS90 Subscription Plan (Sage Software Inc)	\$ 500		\$ 2,600	\$-	\$ 2,600	\$2,600
	L - Embosser (Data Card Model #280-Serial #1120)(Capital Card Systems) (02-01/01-31)	\$ -	\$ 10	\$ 10	(\$ 10)		
	M - Postage Meter W/Accessories Rental (Model # 3K00-Serial #119845)(Meter Model	\$ -	\$ 3,000	\$ 1,500	\$-	\$ 1,500	\$1,500
	65L3-Serial #6712790-(3-30/06-30)(07-30/09-30(10- 30/12-30)(01-30/03-30)				\$-		
	O - Annual Maintenance for: (1) iMIS Firewall	\$ -	\$ 2,200	\$ 2,200	\$-	\$ 2,200	\$2,200
	(Consistent Computer Bargains) - \$900.00 : Q - national Office Expense				\$-		
	(2) IdealStore Hardware (Backup Server) \$1,300.00				\$-		
	(2) IdealStore Hardware (Backup Server) \$1,300.00 R - Subscriptions/memberships	\$ -	\$ 100	\$ 100	\$ -	\$ 100	\$250
	S - Payroll Processing Fees - PayChex Inc.	\$ 4,003	\$ 6,000	\$ 3,000	\$ 3,000	\$ 6,000	\$6,000
		ې 4,003 م	\$ 0,000	φ 3,000	\$ 3,000	\$ 0,000	φ0,000
	NATIONAL HEADQUARTERS CONTINGENCY FUND						
5540-00-50	B - Nat'l HQ Contingency Fund	\$ 1,200		\$ 5	\$ 1,195	\$ 1,200	\$1,500
	Public relations tool for the FRA, help foster good relationships with government and military offices.				\$-		
	C&D - Contingent Expenses - Includes Staff Retreat off Site & Admin. Prof. Day Support	\$ -	\$ 200	\$ 750	(\$ 750)	\$-	\$0
	POSTAGE - NATIONAL HEADQUARTERS	\$ 12,030	\$ 30,000	\$ 7,500	\$ 5,500	\$ 13,000	\$13,000
5542-00-50	PRINTING, STATIONERY, OFFICE AND COMPUTER	\$ 5,475	\$ 11,000	\$ 4,000	\$ 2,000	\$ 6,000	\$6,000
5544-00-50	SUPPLIES TAXES				\$-		
					\$ -		
5546-00-50		\$ 3,542	\$ 980	\$ 1,585	\$ 1,916	\$ 3,500	\$2,000
	A - Administrative Employees (\$8,000x10)x 2.33% B - National Executive Director (8,000x2.33%)	\$ -	\$ 55	\$ 186	\$0	\$ 186	\$186
	D - Employee Turnover (If Needed)	÷	\$ -	\$ 100	\$ -	÷ 100	\$100
		Ş -	ې - د	- -			
	FEDERAL UNEMPLOYMENT				\$-		
5548-00-50	A - Administrative Employees	\$ 798	\$ 850	\$ 850	\$-	\$ 850	\$850
	B - National Executive Director	\$ -	\$ 60	\$ 60	\$-	\$ 60	\$60
	D - Employee Turnover (If Needed)	\$ -	\$-	\$	\$-		
	SOCIAL SECURITY			-	\$-		
5550-00-50	A - Administrative Employees (7.65% of total Salary)	\$ 95,433	\$ 101,030	\$ 47,433	\$ 3,780	\$ 51,213	\$56,539
	B - National Executive Director (7.65% of NED	\$ -	\$ 8,438	\$ 4,345	\$ 2,471	\$ 6,816	\$8,683
	Salary) Unrelated Business Tax State & Federal	\$ 27	\$ 55,000	\$ 3,500	(\$ 3,500)		\$900
5552-00-50	REAL ESTATE				\$ -		
5554-00-50	A - City of Alexandria (National Headquarters	\$ 48,994	\$ 53,000	\$ 26,500	\$ 27,500	\$ 54,000	\$0
000-00-00	Building & Land) assumes sale of HQ	÷ +0,334	÷ 55,000	÷ 20,300	φ 21,300	φ 34,000	φU
	TELEPHONE & FACSIMILE				\$-		
5556-00-50	A - National Headquarters / In House Service	\$ 7,697	\$ 10,000	\$ 5,000	\$ 10,000	\$ 15,000	\$15,000
	(approx. \$1,250.00 monthly) B - Cellular Service (approx. 250. month)	\$ 430	\$ 550	\$ 550	\$ -	\$ 550	\$550
	C - Telephone Conference Calls - Zoom	<u> </u>	\$ 250	\$ 250	\$ -	\$ 250	\$3,600
	HQ Staff Travel	\$ 208		\$ 2,000	\$ 1,500	\$ 3,500	\$3,500
	HQ NED Travel	\$ 315		\$ 2,000	\$ 3,500	\$ 5,500	\$3,000
	Investment Advisory Fees	\$ 9,837		\$ 6,000	\$ 3,500	\$ 9,500	\$9,500
5559-00-50-0	BANK FEES AND SERVICE CHARGES [including visa/masterCard/Amex discount chgs]	\$ 15,538	\$ 23,000	\$ 15,000	\$ 2,000	\$ 17,000	\$17,000
5562-00-50	Deprec. Furn. & Equip. (non-cash expense)	\$ 1,407	\$ 13,000	\$ 7,500	\$-	\$ 7,500	\$7,500
	depreciation Building (non-cash expense)	\$ 16,977		\$ 55,075	\$ -	\$ 55,075	\$0
		¢ 10,577	÷ 110,150	+ 00,510	•	÷ •••,•••	ţ.

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					Budget		
	BUDGET LINE ITEMS				244301		
				A / 700	•		
5570-07-50	TRAINING FOR NATIONAL HEADQUARTERS PERSONNEL - R	\$ 325	\$ 3,000	\$ 1,500	\$ -	\$ 1,500	\$1,500
5570-07-50	Required for training of National headquarters personnel in job specific skills, i.e., NEW database				\$-		
	Tax Law Update, HR Training, IT Training, ASAE Memberships, VA Training Compliance, etc.				\$-		
	Miscellaneous Expenses			\$ 10	\$-	\$ 10	\$10
	Total Office Expenses	\$ 300,117	\$ 523,573	\$ 274,308	\$ 60,573	\$ 334,881	\$230,777
	NATIONAL VICE PRESIDENT-ELECT & REGIONAL						
5605-00-60	PRESIDENTS-ELECT	ć	\$ 12,500	\$	\$ 8,500	£ 8 500	¢8 500
5605-00-60	A - Travel and Per Diem to National Convention	\$ -	\$ 12,500	ې -		\$ 8,500	\$8,500
	NATIONAL CHAPLAIN'S EXPENSE				\$ -		
5610-07-60	A - Travel and Per Diem - Mid-year NBOD Meeting - Alexandria, Virginia	\$ -	\$ 1,500	\$ 2,000	\$-	\$ 2,000	\$1,500
	B - Travel and Per Diem - National Convention	\$ -	\$ 1,500	\$	\$-		
	C - Travel and Per Diem - National Convention	\$-	\$ 1,500	\$	\$ -		
	D - Expenses of Office	\$ 356	\$ 800	\$ 800	\$-	\$ 800	\$500
	NATIONAL PARLIAMENTARIAN'S EXPENSE				\$ -		
5615-00-60	A - Travel and Per Diem - NBOD Meeting -	\$-	\$ 1,500	\$ 2,000	(\$ 500)	\$ 1,500	\$1,500
	Alexandria, Virginia B - Travel and Per Diem - National Convention	\$ -	\$ 1,500	\$	\$ 500	\$ 500	
	C - Travel and Per Diem - National Convention	\$ -	\$ 1,500	- \$	\$ 500	\$ 500	
	(Appointee) D - Expenses of Office	\$ -	\$ 100	\$ 100	\$ -	\$ 100	\$100
5620-00-60	NATIONAL PRESIDENT TRAVEL & EXPENSES (T&E)	Ť		\$ 15,000	* \$ 15,000		
	NATIONAL PRESIDENT TRAVEL & EAPENSES (T&E)	\$ 1,247				\$ 30,000	\$30,000
5625-00-60-0	NATIONAL VICE PRESIDENT TRAVEL & EXPENSES (T&E)	\$ 7,209	\$ 20,000	\$ 7,500	\$ 7,500	\$ 15,000	\$15,000
	REGIONAL PRESIDENT'S TRAVEL & EXPENSES (T&E)				\$-		
5635-00-60	A - Within the 50 United States	\$ 25,864	\$ 40,000	\$ 20,000	\$ 20,000	\$ 40,000	
	B - Overseas	\$-	\$-		\$-		
	NATIONAL BOARD OF DIRECTOR'S MEETING Mid-Year				\$-		
5640-00-60	A - Travel and Per Diem - Alexandria, Virginia	\$ 35,175	\$ 18,000	\$ 25,000	\$-	\$ 25,000	\$25,000
	Regional Vice-Presidents Travel to NBOD Meeting	\$ -	\$-	\$	\$-		
5509-00-60	SALARY- NATIONAL EXECUTIVE DIRECTOR	\$ 113,600	\$ 113,600	- \$ 58,000	\$ 55,600	\$ 113,600	\$113,600
	Total NBOD Expenses	\$ 183,451	\$ 259,000	\$ 130,400	\$ 107,100	\$ 237,500	\$195,700
	STANDING/SPECIAL NATIONAL COMMITTEES						
	MEMBERSHIP & RETENTION	_					
F70F 00 76		_	A				
5705-00-70	B - Charles E. Lofgren Membership Award for Individuals (Five)	Ş -	\$ 1,000	\$	\$-		
	C - Charles E. Lofgren Membership Award Branches (5 Bells with Engraved Plaque)	\$ 258	\$ 1,000	\$	\$-		\$300
	D - Frank J. Mc Pherson Memorial Award (Plaque	\$-	\$ 150	\$ 150	\$-	\$ 150	\$150
	Only) E - Abraham M. Rosenburg Membership Award	\$ -	\$ 200	\$ 200	\$ -	\$ 200	\$200
	(Plaque)	Ś -	\$ 410	\$ 410	\$ -	\$ 410	\$425
	F - Award Ribbons (100% Membership Awards)	ý -	Ş 410	\$410		\$ 410	⊕ ↑ ∠ J
	AMERICANISM - PATRIOTISM				\$-		
5710-07-70	B - Awards for Essay Winners (total 19)	\$ 30,000	\$ 35,000	\$ 14,000	\$-	\$ 14,000	\$14,000
	Overall Winner - \$1,500; five 1st Place Winners at \$1,000				\$-		
	Six 2nd Place Winners at \$750 each; and Six 3rd				\$-		
	Place Winners at \$500 each.				\$-		
	C - Plaques for Essay Winners (total 19)	\$ 1,940	\$ 1,000	\$ 1,000	\$ -	\$ 1,000	\$1,000
	D - Printing Essay Poster, Cover & Essay Rules	\$ 398	\$ 1,000	\$ 1,000	(\$ 500)	\$ 500	\$500
	(Done at NHQ)						

	8/11/2023 version		22 FRA Idget		2023	2023 Total	2024 FRA Budget
	Changes from 7/20/2023 presentation are noted in notes at and	Actuals	Approved	Jan - Jun	Jul-Aug	Annual	Proposed
	Changes from 7/20/2023 presentation are noted in notes at end			Approved	Proposed	Budget	Budget
					Budget		
	BUDGET LINE ITEMS					-	
		<u>\$</u> -	\$ 150	\$ 150	\$ -	\$ 150	\$150
	E - Mailing Essay Posters, Cover Sheets and Rules F - Mailing Certificates to Branches	\$ 239	\$ 120	\$ 120	\$ -	\$ 120	\$120
		\$ 235					
	G - Copying Essays & Correspondence with National Committee Members and Regional Chairman	Ş -	\$ 100	\$ 100	\$-	\$ 100	\$100
	H - Mailing Essays to National Committee	\$ -	\$ 120	\$ 120	\$-	\$ 120	\$120
	I - Other postage and Mailing	\$ -	\$ 50	\$ 50	(\$ 30)	\$ 20	\$20
	J - Stationery and Envelopes	\$ -	\$ 25	\$ 25	\$-	\$ 25	\$25
	K - Certificates and National Awards	\$ 674	\$ 50	\$ 50	\$-	\$ 50	\$50
	L - Walter C. "Step' Rowell Award	\$ -	\$ 60	\$ 60	\$ -	\$ 60	\$60
	M - Leonard D. "Swede" Nelson Award	<u>\$</u> -	\$ 95	\$ 95	\$ -	\$ 95	\$95
	N - Robert E. Doherty Award	Ś -	\$ 95	\$ 95	\$ -	\$ 95	\$95
	O - 15 Award Ribbons (1st, 2nd, & 3rd Place-Five	\$ - \$ -	\$ 40	\$ 33	\$ -	\$ 93	\$95 \$40
	Membership Groups)	Ŷ					ə4U
	P - Telephone Charges	\$ -	\$ 20	\$ 20	(\$ 20)	\$ -	
	CONSTITUTION, BYLAWS, RITUALS AND RESOLUTIONS				\$-		
5720-00-70	B - Committee Expenses (Administrative, Printing, Postage, Telephone, etc.)	\$ -	\$ 50	\$ 50	\$-	\$ 50	\$50
	C - Printing and Mailing of C&BL, SR & Rituals	\$ -	\$ 10	\$ 10	(\$ 10)	\$ -	
	BUDGET & FINANCE				\$-		
5725-00-70	A - Travel and Per Diem - Alexandria, Virginia	\$ 7,021	\$ 9,000	\$	\$ 9,000	\$ 9,000	\$0
	D - Committee Expenses	\$ 100	\$-	- \$ 100	(\$ 100)		
5735-07-70	HOSPITALS, WELFARE & REHABILITATION				\$ -		
					\$ -		
	A - Hospital Rehab & Welfare Comm Awards B - Plaque (Shipmate of The Year Award)	\$ 60	\$ 60	\$ 50	\$ -	\$ 50	\$50
	C - 15 Award Ribbons (1st, 2nd, & 3rd Place-Five	\$ 65			\$ -		
	Membership Groups)			\$ 40		\$ 40	\$40
	D - Committee Expenses	\$ 500	Ş -	\$ 50	\$-	\$ 50	
	PUBLIC RELATIONS				\$-		
5745-07-70	B - Plaque (Shipmate of the Year Award)	\$ 120	\$ 50	\$ 50	\$-	\$ 50	\$50
	C - 15 Award Ribbons (1st, 2nd, & 3rd Place-Five Membership Groups)	\$ 65	\$ 40	\$ 40	\$-	\$ 40	\$40
	D - Committee Expenses (Telephone, Supplies,	\$ -	\$ 50	\$ 50	\$-	\$ 50	\$50
	Postage, Envelopes/Paper, Etc.) YOUTH ACTIVITIES				\$-		
5755-07-70	B - Plaque (Shipmate of the Year Award)	\$ 60	\$ 50	\$ 50	\$-	\$ 50	\$50
	C - 15 Award Ribbons (1st, 2nd, & 3rd Place-Five	\$ 65	\$ 40	\$ 40	\$ -	\$ 40	\$40
	Membership Groups) D - Committee Expenses (Telephone, Supplies,	\$ -	\$ 50	\$ 50	\$ -	\$ 50	\$50
	Postage. Envelopes/Paper. Etc.) LEGISLATIVE SERVICES				\$ -		
5760-00-70	B - Committee Expenses (Including Committee	<u>\$</u> -	\$ 100	\$ 100	\$ -	\$ 100	\$100
5.00 00 10	Conference Telephone Call)		\$ 100	\$ 100		¢ 100	<i><i></i></i>
	Future Planning Committee				\$-		
5770-00-70	B - Committee Expenses (Telephone, Supplies, Postage, Envelopes/Paper, Etc.)	\$ -	\$ 100	\$ 100	\$-	\$ 100	\$100
	VSO Committee				\$-		
5780-00-70	A - Committee Expenses (Telephone, Supplies, Postage, Envelopes/Paper, Etc.)	\$ 65	\$ 50	\$ 50	\$ -	\$ 50	\$50
	Total Committee Expenses	\$ 41,631	\$ 50,335	\$ 18,515	\$ 8,340	\$ 26,855	\$18,120
	ANNUAL NATIONAL AWARDS / RECEPTIONS						
58xx-xx-xx	FRA National President's Award (Various	\$ 425	\$ 800	\$ 800	\$ -	\$ 800	\$800
5803-07-80	Selected Functions)	دع د پ	Ç 000	÷ 000	\$ -		φ υ υυ
0000-07-00							
	US Navy - Awards / Receptions				\$-		

	8/11/2023 version		22 FRA Idget		2023	2023 Total	2024 FRA Budget
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	Changes from 7/20/2025 presentation are noted in notes at end			Approved	Proposed	Budget	Budget
					Budget		
	BUDGET LINE ITEMS						
	U.S. Navy - Senior Enlisted Academy	\$-	\$ 2,000	\$ 2,000	\$ -	\$ 2,000	\$2,000
5810-00-80	U.S. Navy - Sailor of the Year Event (SOY) (Navy	\$ -	\$ 500	\$ 500	\$ -	\$ 500	\$50
5817-00-80	Memoial Event) U.S. Navy - Sailor of the Year Reception (SOY)	\$ -	\$ 1,800		\$ -		
	(Capitol Hill Luncheon) U.S. Navy - Sailor of the Year Awards (SOY) (Up to 5 Complimentary FRA 2	Ŷ		-			\$320
5821-07-80	Vear Memberships) U.S. Navy - Area Sailor of the Year (ASOY)	\$ -	\$ 320	\$ 320	\$ - \$ -	\$ 320	\$320
5826-07-80	Receptions	\$ 60	4 4 5 6 6			A 4 500	
5828-07-80	Norfolk	\$ 1,500	\$ 1,500	-	\$ 1,500	\$ 1,500	\$1,500
	San Diego	\$-	\$ 1,500	-	\$ 1,500	\$ 1,500	\$1,500
	Groton	\$ 748	\$ 1,500	-	\$ 1,500	\$ 1,500	\$1,500
	NAVSEA	\$-	\$ 10	\$ 10	\$-	\$ 10	
	U.S. Navy - Area Sailor of the Year (ASOY) Awards				\$-		
5829-07-80	Norfolk	\$-	\$ 375	\$ 375	\$-	\$ 375	\$375
	San Diego	\$ -	\$ 375	\$ 375	\$-	\$ 375	\$375
	Groton	\$-	\$ 375	\$ 375	\$-	\$ 375	\$375
	NAVSEA	\$ -	\$ 10	\$ 10	\$ -	\$ 10	\$10
	U.S. Navy - Recruiters of the Year (ROY) Awards (FRA 2 Year Memberships)	\$ -	\$ 10	\$ 10	\$ -	\$ 10	\$10
5835-07-80	U.S. Navy - Recruiters of the Year (ROY) Reception - (Capitol Hill Luncheon)	\$ -	\$ 1,400	\$	\$ 1,400	\$ 1,400	\$1,400
5839-07-80	USMC - Awards / Receptions	\$-	\$ 2,950	\$	\$ 2,500	\$ 2,500	\$2,500
	U.S. Marine Corps - Career Counseling Course Honor Graduate Award - (FRA 2 Year Membership)			-	\$ -		
5852-07-80	U.S. Marine Corps - Recruiters Luncheon / Award -				\$ -		
	(FRA 2 Year Membership)						
5853-07-80	U.S. Marine Corps - Recruiter of the Year (ROY), Drill Instructor of the Year (DIOY),				\$ -		
5855-07-80	U.S. Marine Corps - Area Recognition Awards				\$ -		
5858-07-80	U.S. Marine Corps - Recruiting Station NCO In Charge (RSNCOIC) Awards (FRA 2 Year Membership)				\$-		
5860-07-80	U.S. Marine Corps - "Gung Ho" Award				\$-		
5861-07-80	COAST Guard - Awards / Receptions	\$-	\$ 3,950	\$	\$ 2,500	\$ 2,500	\$2,500
	U.S. Coast Guard - Enlisted Person of the Year (EPOY), D.C. MCPOCG Reception				\$-		
5874-07-80	U.S. Coast Guard - Enlisted Person of the Year (EPOY) D.C. MCPOGC Awards (FRA 2 Year				\$-		
5875-07-80	U.S. Coast Guard - Recruiter of the Year (ROY) D.C.				\$ -		
5876-07-80	Reception U.S. Coast Guard - Recruiter of the Year (ROY) D.C. Awards				\$-		
5877-07-80	U.S. Coast Guard - Caucus Breakfast (Capitol Hill Breakfast) DISCONTINUED				\$ -		
5879-07-80	U.S, Coast Guard - Area Recognition Reception & Awards (Specific Area TBD)	\$ 1,056			\$ -		
	Other Awards				\$-		
	Pinnacle Award (Congressional Leader Award) (MY BOD Meeting)	\$ 1,500	\$ 1,500	\$ 1,500	\$-	\$ 1,500	\$1,500
5882-07-80	Pinnacle Award Reception (Congressional Leader Award Reception) (MY BOD Meeting)	\$ -	\$ 2,500	\$ 2,500	\$-	\$ 2,500	\$2,500
5884-07-80	FRA SECNAV Retiree Counsel Reception (Secretary of the Navy)	\$-	\$ 10	\$ 10	\$-	\$ 10	\$10
5886-07-80	FRA USCG Retiree Counsel Reception (Commandant of the Coast Guard)	\$-	\$ 10	\$ 10	\$-	\$ 10	\$10
5887-07-80	NATIONAL OFFICER AWARDS				\$-		
5888-00-80	(Past National Officers Pins & National President's Gift	\$ 2,107	\$ 2,500	\$	\$ 2,500	\$ 2,500	\$2,500
					\$-		
	SCHOLARSHIP/AWARD FUND				\$-		

	8/11/2023 version		22 FRA Idget		2023	2023 Total	2024 FRA Budget
	Changes from 7/20/2023 presentation are noted in notes at end	Actuals	Approved	Jan - Jun	Ŭ	Annual	Proposed
				Approved		Budget	Budget
					Budget		
	BUDGET LINE ITEMS						
5890-09-80	A - FRA Scholarships	\$ -	\$-	\$	\$-		
5890-09-80	B - Educatiopnal Grants			-	\$-		
	C - Scholarship Co-ordinator Fees	\$ -	\$-	\$	\$-		
	Total Awards/Recognition Expenses	\$ 7,395	\$ 25,895	\$ 8,795	\$ 13,400	\$ 22,195	\$21,735
	FUND RAISING PROGRAM EXPENSES			-			
59xx-xx-xx	Fund Raising Program Expenses for 3 Programs to include Printing, Design and Postage	\$ 3,360	\$ 70,000	\$ 45,000	\$ 5,000	\$ 50,000	\$60,000
5905-00-15	Fund Raising Program Expenses - Calendars				\$-		
5910-00-15-0	Fund Raising Program Expenses - Address Labels	\$ 29,998			\$-		
5915-00-15-0	Fund Raising Exp- Straight Appeal/Hats	\$ 2,556			\$-		
5950-00-15	Total Fund Raising Expenses	\$ 35,915	\$ 70,000	\$ 45,000	\$ 5,000	\$ 50,000	\$60,000
	TOTAL:	\$ 2,815,710	\$ 3,542,442	\$ 1,492,939	\$ 965,204	\$ 2,457,643	\$2,245,331

8/11/2023 version		22 FRA Idget		2023	2023 Total	2024 FRA Budget
Changes from 7/20/2023 presentation are noted in notes at end	Actuals	Approved	Jan - Jun Approved	° °	Annual Budget	Proposed Budget
BUDGET LINE ITEMS						
Changes from July 20 2023 budget				Change Amount from		

Changes from July 20 2023 budget	Change Amount from 7/20/2023 Proposed budget
(a) 5360-00-30-b FRA Today Graphic Designer - Previously done by the Editor in Chief, Bill Stevenson (500/month x 6)	3000
(b) 5410-00-40 -J Convention Donor Expenses reduced	-1000
(c) 5502-07-50-A Veterans Day - Arlington National Cemetery Host Luncheon	15000
(d) 5502-07-50-B Memorial Day Events reduced	-1000
(e & f) Building Maintenance and Lease 5506-00-50	
seller has proposed a lease back period of 9 to 12 months. Should not impact the net cost since we will paying rent to him. Per square foot cost adjusted up by 2/ sq ft based on actual building visits	6600
(h)5506-00-50- M (NEW) Moving Expense - Recent development - buyer is offering FRA a "lease-back" opportunity for 9 -12 months.	15000
(g)Benefits expense adjusted down	-2566
Total Change in 2024 Proposed Budget	\$ 35,034

Fleet Reserve Association Projected Operating Revenue Fiscal Year 2024 January 1, 2024 thru December 31, 2024

	FY202	21	FY2022	FY2023 Proposed	FY2024 Proposed
	FY2021	Actuals*	Budget	BUDGET	BUDGET
1. DUES RECEIVED FROM THE MEMBERSHIP-AT-LARGE ROLL [Include 100% of Recognized Income from accrued Life Membership Revenue]	\$430,360	\$280,757	\$400,000	\$280,000	\$280,000
2. DUES RECEIVED FROM BRANCHES IN PAYMENT OF PER CAPITA [Include 50% of Recognized Income from accrued Life Membership Revenue]	\$440,650	\$351,779	\$325,000	\$325,000	\$325,000
Gross Income from, Calendars, Address Labels, Straight Appeal	\$240,000	\$190,892	\$240,000	\$200,000	\$200,000
4. FRA Today ADVERTISING AND SUBSCRIPTIONS	\$253,000	\$237,478	\$220,000	\$220,000	\$220,000
5. ROYALTY FEE FROM TRICARE SUPPLEMENT POLICIES (as well as royalty from other MERCER Insurance Products)	\$90,000	\$47,361	\$90,000	\$50,000	\$50,000
6. SPECIAL PROGRAMS SPONSORSHIP GEICO, Parking Lot and Confernece Rentals, TN Marketing Royalty, USAA Credit Card Royalty and Others	\$65,000	\$63,726	\$65,000	\$65,000	\$65,000
7. EXCESS PSF FROM MERCER HEALTH & LIFE INSURANCE PRODUCTS	\$180,000	\$478,239	\$1,400,000	\$180,000	\$150,000
8. NET INVESTMENT INCOME EARNED ON GENERAL AND RESERVE FUNDS Interest and Capital Gains on General Operating Reserves and Welfare and Rehabilitation Reserve	\$200,000	\$132,233	\$200,000	\$132,000	\$132,000
9. CONVENTION SPONSORS	\$28,000	\$40,000	\$28,000	\$40,000	\$40,000
10. FIDELITY BONDS FROM BRANCHES	\$5,000	\$0	\$5,000	\$0	\$0
11. MISCELLANEOUS INCOME - (Rent, etc.)	\$185,000	\$36,007	\$285,000	\$310,000	\$50,000
12. AUTHORIZED TRANSFER FROM THE EXPERIENCE RESERVE FUND - E [Reference: FRA C&BL Article 9, Section 912(c)]	\$208,011		\$0	\$0	\$0
13. AUTHORIZED TRANSFER FROM THE RESTRICTED RESERVE FUND - R [(Reference: FRA C&BL Article 9, Section 911(a)]	\$413,560		\$0	\$0	\$0
14. NET INVESTMENT INCOME TRANSFER FROM SPECIAL PROGRAM RESERVE [(NBR 50-06 of 8 June 2006)] Interest, Dividends, Realized Capital Gains	\$618,273		\$0	\$0	\$0
14. Proceeds from Sale of HQ Building					\$750,000
TOTAL ESTIMATED INCOME AVAILABLE / Actual Expended	\$3,356,854	\$1,858,471	\$3,258,000	\$1,802,000	\$2,262,000
Total Estimated/Actual Investment W	i \$1,239,844	\$1,263,786	\$0	\$0	\$0



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Fleet Reserve Association Market Summary August 2023

- Large-cap growth stocks have dominated in 2023, but market breadth has improved in recent months as value and smaller-cap companies have rallied.
- The VIX Index, a measure of stock market volatility, remained subdued in July. Subdued volatility and sentiment getting overly bullish could be a near-term headwind for the market.
- Bond yields remained elevated in July. The 10-year U.S. Treasury yield ended July at 3.97% compared to June's close of 3.81%.
- The "soft landing" narrative seems to be gaining some steam as economic growth surprised to the upside in the first half of 2023, and inflation continued to move lower. However, there are still parts of the economy are showing weakness (like manufacturing), and we anticipate a slowdown in the pace of growth moving later into 2023.
- The first reading of second quarter 2023 GDP growth was reported at a much stronger pace than expected. This advanced reading came in at 2.4% annualized growth rate, when expectations were calling for 1.8%. Personal consumption was one area that was better than expected, which helped to push GDP higher. We still expect economic growth to slow down later in the year and believe that the risk of a mild recession is about as likely as a soft landing.

Securities offered through Grove Point Investments, LLC, member FINRA/SIPC. Investment Advisory Services offered through Capital Financial LLC. Grove Point Investments, LLC & Grove Point Advisors, LLC are subsidiaries of Grove Point Financial, LLC. Capital Financial LLC is not affiliated with Grove Point Financial, LLC or its subsidiaries.



Prepared For **Fleet Reserve Association**

Prepared on 9/7/23

Prepared By James H Webb 2943 A Olney Sandy Spring Rd Olney, MD 20832 301-260-8575 jwebb@capfinllc.com

Holdings by Net Worth

Combined Account Portfolio 6/30/23

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Holdings by Net Worth Combined Account Portfolio Prepared for: Fleet Reserve Association

As of: 6/30/23

Core Accounts

Assets

Asset: Undefined

ACCOUNT NAME	ACCOUNT NUMBER	ACCOUNT TYPE		VALUE (\$)
FLEET RESERVE ASSC FBO LIFE FD PHILLIP REID 125 N WEST ST ALEXANDRIA VA 22314	40132287	501(c)		712,061.45
FRA DISASTER RELIEF 3037 DASHIELL RD FALLS CHURCH VA 22042-4214	40135054	501(c)		700,026.81
FRA EMPLOYEE UNUSED LEAVE 501(C) 125 N WEST ST ALEXANDRIA VA 22314-2709	40142773	501(c)		17,633.42
FRA GENERAL FUND 3037 DASHIELL RD FALLS CHURCH VA 22042-4214	40135115	501(c)		35,817.31
			Undefined Total:	\$1,465,538.99
			Portfolio Assets Total:	\$1,465,538.99

^A This report may include assets that the firm does not hold and which are not included on the firm's books and records.

Prepared by: James H Webb Capital Financial, LLC

Created on: 9/7/23

Incomplete if presented without accompanying disclosure pages

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Disclosure Combined Account Portfolio Prepared for: Fleet Reserve Association

Disclosure

Securities offered through Grove Point Investments, LLC, member FINRA/SIPC. Investment Advisory Services offered through Grove Point Advisors, LLC. Grove Point Investments, LLC and Grove Point Advisors, LLC are subsidiaries of Grove Point Financial, LLC (collectively the "Firm").

Grove Point Financial and Capital Financial, LLC are non-affiliated companies.

This report is provided as a courtesy and is for informational purposes only. The report may include information regarding assets that are not held through the Firm, nor included on the Firm's books and records. The value of such assets may be an estimate only and are not an official statement of your account. The value of assets listed in this report may differ from the current market or liquidation value of the assets and should not be used for tax purposes. You should refer to the account statements issued by the custodian or contact your custodian for information regarding the value of your account or assets held in your account. Assets held through institutions other than the Firm may not be covered by SIPC.

Values are as of 06/30/2023. We believe the sources to be reliable, however, the accuracy and completeness of the information is not guaranteed. In the event of a discrepancy, the sponsor's valuation shall prevail.

Data reflected within this report may reflect data held at various custodians and may not be covered under SIPC. The Firm's SIPC coverage only applies to those assets held at the Firm. In addition, certain other reported entities may be SIPC members that provide coverage for assets held there. You should contact your financial representative, or the other entity, or refer to the other entity's statement, regarding SIPC coverage. Assets reflected on this report that are not held at the Firm on your behalf are not part of the Firm's books and records.

DATA DISPLAYED ON THIS SITE OR PRINTED IN SUCH REPORTS MAY BE PROVIDED BY THIRD PARTY PROVIDERS.

Performance data quoted represents past performance and does not guarantee future results. The investment return and principal of an investment will fluctuate so that an investor's shares when redeemed may be worth more or less than original cost. The values represented in this report may not reflect the true original cost of your initial investment.

Cost basis information may be incomplete or may not accurately reflect the methodology used by a particular client. Clients should consult with their tax advisor.

For fee-based accounts only: The data may or may not reflect the deduction of investment advisory fees. If the investment is being managed through a fee-based account or agreement, the returns may be reduced by those applicable advisory fees. The information contained in these reports is collected from sources believed to be reliable. However, you should always rely on the official statements received directly from the custodians. If you have any questions regarding this report, please call your representative.

^A The source data for the following accounts was provided by AssetMark:

40132287 40135054 40135115 40142773

The values, where indicated, of Direct Participation Programs (DPPs) and Real Estate Investment Trusts (REITs), including Limited Partnerships, have been provided by the DPPs or REITs, generally through an intermediary, and purport to reflect an estimate of the interest in the DPP or REIT represented by the units or shares described above. DPP and REIT securities are generally illiquid, and the value stated may not be realized when you seek to liquidate the security. Where no value is indicated, please note that 1) DPP or REIT securities are generally illiquid; 2) the value of the security will be different from its purchase price; and 3) accurate valuation information is not available. Subject to errors and omissions, information is not guaranteed.

^A This report may include assets that the firm does not hold and which are not included on the firm's books and records.

Prepared by: James H Webb Capital Financial, LLC

Created on: 9/7/23

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ANNUAL REPORT OF THE REGIONAL PRESIDENT NORTHEAST/NEW ENGLAND 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President, National Officers, Past National Officers, Past Regional Officers, Shipmates, and Guests:

This has been quite a challenging and disappointing year for the Northeast New England region due to illnesses, surgeries, and the downward spiraling of membership totals in our Fleet Reserve Association. We have also been deeply saddened by the sudden loss of fellow shipmates and dear friends. Serving as the Regional President in Northeast/New England for 2023, it has truly been an honor and a privilege, of which I am deeply grateful.

Overall, our Region has maintained good working order with required reports being submitted on time. We are presently down to 16 Branches; having sadly lost Branch 232 Cape May due to attrition. On a more positive note, our outstanding "Regional Team of Officers" have weathered these storm-tossed seas and fully subscribe to our regional motto "Stronger as a Team"! Additionally, they are quick to address any problem and greatly assist the Region's branches, all 16 of them!

Highlights include:

- Regional President's Travel by Auto: 3,182 miles / Travel by Air: 839 miles
- Nat'l Board of Directors Meetings: 2 (1 by Zoom)
- Nat'l Budget & Finance Committee Meeting: 1 (zoom)
- Purchase "Zoom Pro" account for use by Region/Branches.
- Zoom Meetings with Branches: 15
- Branch Visits: 10
- Create & Conduct Successful Regional Fund Raiser Drive (Lobster & Crab Pool)
- Authored "Cost Saving NED Salary Freeze" National Board of Directors
- Branch 232 Cape May Surrender of Charter Submit Resolution / collect charter
- Conduct Branch Officer Installations: 1
- Attend Branch 115 "Americanism Night" Ceremonies Lopatcong, NJ
- Served as Guest Speaker: Veteran's Day / Memorial Day Ceremonies Farnham, NY
- Funerals: (1 via zoom)
- Conduct Regional Mid-Year Meeting & Branch Training Peabody, MA.

I personally want to thank my Regional Officers and our Regional Committee Chairmen for their excellent support, wisdom, and guidance during this most difficult and trying year!

All funds received from the FRA for travel and expenses were expended on FRA business.

This concludes my report and I move that it be accepted.

In Loyalty, Protection and Service,

NEIL I. ROSS

ANNUAL REPORT OF THE REGIONAL PRESIDENT EAST COAST 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

National officers, Past National Officers, Regional Officers, Past Regional Officers, and Shipmates. During my tenure as Regional President of the East Coast Region, my travels were Less than 1,000 miles, and I had the pleasure of speaking to several branches over the phone in the East Coast Region.

Many of the shipmates expressed concern with membership and the struggle with recruiting and enlisting new members. They expressed their feelings of stress talking to current members not wanting to renew and the lack of interest in engaging non-members wishing to join the Fleet Reserve. All the regions are suffering from the same conclusion. We need to find an expected balance and strategy to recruit new members to our organization to continue the great cause and benefit the Fleet Reserve Association has provided for many years. This appears to be a raging concern among many of our shipmates.

Past Regional East Coast President S.D Martin once said," Many branch members of the region are in their Golden Years of life and have expressed the lack of new personnel moving upward to relieve them, as branch presidents, vice presidents, secretaries, and treasurers. There was much concern among the shipmates of the region concerning the life expectancy of the Fleet Reserve Association as we currently know it." This is still true to this day.

I am saddened to report that Branch 207 surrendered its charter during the East Coast Regions Mid-Year Meeting.

A highly informative East Coast Regional Meeting was held at the Holiday Inn Express in Norfolk, Virginia. S. D. Martin provided presenters associated with the Veterans Service Office. A presentation on Total addressed Concerns on Suicide among Veterans and Active Duty. With the outbreak of the worldwide Coronavirus 19 pandemic, many branches are still experiencing the effects of members returning to their home branches.

The Fleet Reserve Association is currently at the crossroads of its very existence. Many changes must occur for life as the Fleet Reserve Association. We all love must change for the association to survive and move forward.

Current East Coast Regional Officers for 2022-2023 are:

East Coast Regional President: Gabriel Falu Branch 99 Junior Past East Coast Regional President: Chris Murray Branch 40 East Coast Regional Vice President: Robert Oliviera Branch 293 East Coast Regional Secretary: Paula Falu Branch 99 East Coast Regional Treasurer: Phillip Stone

This concludes my report, and I move the report to be received.

In Prudence, Gabriel Falu

Regional President Northeast / New England

ANNUAL REPORT OF THE REGIONAL PRESIDENT SOUTHEAST 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President, National Officers, Past National Officers, Past Regional Officers, Shipmates, Auxiliary members, and guests.

It has been an honor and a privilege to serve with my fellow shipmates, Auxiliary, and their families of the Southeast Region during the Association Year of 2022-2023.

The Southeast Region consists of 28 Branches and 11 Auxiliary Units covering five states in Alabama, Tennessee, Georgia, South Carolina, and Florida. The distance between the branches made it challenging to visit all the branches.

Below is a list of all the events I attended as a representative of the FRA Southeast Region:

Attended POW / MIA Ceremony Alabaster, Alabama - September 24, 2022

National Convention Birmingham, Alabama - October 2022

Veterans Day Parade Oneonta, Alabama - November 05, 2022

Helped place 10,000 flags on Veterans graves at the Alabama National Cemetery Montevallo, Alabama -November 08, 2022

National Veterans Day Banquet Birmingham, Alabama - November 10, 2022

National Veterans Day Parade Birmingham, Alabama - November 11, 2022

Helped Remove 10,000 Flags from Veterans graves Alabama National Cemetery Montevallo, Alabama - November 15, 2022

Honoring Vietnam Veterans Across America Tour at the VA Clinic Birmingham, Alabama - November 21, 2022.

Worked with Branch 91 on club issues - January 19, 2023.

Attended Black Thorn Memorial Tampa, Florida - January 25-28, 2023.

Visited with Branch 250 Secretary to help branch stay active - January 27, 2023.

Visited Branch 91 General Meeting and BOD Meeting - February 03-05, 2023.

Attender Mid-Year and Alabama Council Meeting in Sevierville, Tennessee - February 06-09, 2023

Attender NBOD Zoom Meeting - February 22, 2023

Visited Branch 269 - March 16, 2023

Visited Branch 015 - March 18, 2023.

Attended NBOD Meeting in Alexandria Virginia - April 12-16, 2023.

Helped place 10,000 Flags on Veterans Graves at the Alabama National Cemetery Montevallo, Alabama - May 27, 2023

Attended Memorial Day Ceremony Alabama National Cemetery - May 29, 2023

Helped Remove 10,000 Flags from Veterans graves Alabama National Cemetery Montevallo, Alabama – June 02, 2023

Visited Branch 188 - July 19-21, 2023.

Assisted FRA Member Branch 126 Disaster Relief.

Attended Southeast Region Convention Pensacola, Florida August 29-31, 2023.

I will attend the 95th FRA National Convention in Sparks, Nevada - September 23-30, 2023.

Helped the following Branches with obtaining their 1216 (a) Branch 34, 44, 102, 117, 184, 188, 248, 263, 335.

Unfortunately Branch 250 lost their Charter and Branch 256 will be losing their Charter. They tried but the senior leadership passed away and they could not find anyone to step up to take the leadership roles.

The position of Southeast Regional President has been a learning experience. I found out that there are many Branches that do not know their responsibilities. These Branches need more training. I helped every Branch that contacted me.

I want to thank all Officers Regional and Branch, all Committee members in the Southeast Region for the outstanding work they accomplished this year 2022-2023. This made my position as Southeast Regional President easier.

In closing, all funds received from FRA for travel and expenses were expended in the performance of my duties on Association business.

I want to thank the FRA National Head Quarters Staff for always being there when I had a question.

This concludes my report and I move that it be accepted.

In Loyalty, Protection and Service,

Jerry Anger

Regional President Southeast, 2022-2023

ANNUAL REPORT OF THE REGIONAL PRESIDENT NORTH CENTRAL 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmates and Auxiliary members,

Thank you for allowing me to serve as your 2022-23 North Central Regional President. It has been an honor to assist you in spreading the word about the FRA to our fellow Navy, Marine Corps and Coast Guard men and women and their families.

Events I have attended in the last year began with the 2022 NCR Convention in Springfield, MO where I was elected president. Before being installed at the National Convention, I visited Branch 12 as vice president on September 17. I was then installed in Birmingham, AL on October 21.

Signed contract for the Mid-Year Conference in Rock Island, IL – November 7 Signed contract for Regional Convention in Wauwatosa, WI – December 6 Attended the Branch 136 Christmas luncheon – December 8 Zoom meeting with Branch 136 – January 19 Zoom meeting with Branch 298 – January 27 Attended South Central Region Mid-Year on Zoom – March 18 Attended National Board of Directors Mid-Year Conference – April 12-15 Attended NCR Mid-Year Conference – April 20-23 Installed officers at Branch 238, Plover, WI – May 13 Participated in Memorial Day Ceremony, Wood National Cemetery, Milwaukee, WI – May 29 Zoom meeting with Branch 136 – June 8 Installation of Branch 298 officers by Zoom – June 23 Meeting with Branches 12 & 53 for possible merger – July 5

During the past year I did my best to contact branches either by zoom, e-mail, phone call or visits. As most branches had been visited last year, NHQ advised me I did not have to make visits this year unless requested or I felt it necessary. I am sorry to say that most branches have been hurting for active members and trying to hold on. Several are considering merging with others to keep their members together instead of just folding. There has also been conversations with South Central Region realigning with North Central Region.

I participated in zoom meetings as a member of the National Board and Future Planning Committee as well as the 2024 National Centennial Committee, which will be held in Annapolis, MD. Other events I participated in over the last year representing the FRA was as a member of the I Am Not Invisible project, secretary of the Milwaukee County Veterans Assn, secretary of the Allied Veterans Council Milwaukee County and as chairman of the Memorial Day Committee, Wood National Cemetery.

In closing, I would like to thank all of the shipmates nationwide for their advice, support, and hospitality.

Respectfully submitted,

Marcia Lunningham

Marcia Cunningham RPNC 2022-23

ANNUAL REPORT OF THE REGIONAL PRESIDENT SOUTH CENTRAL 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President, National Officers, Past National Officers, Past Regional Officers, Shipmates and Guests.

This was the third time (not consecutive) that I have had the honor and privilege to serve the Fleet Reserve Association and represent the Shipmates of the South Central Region. This year was challenging as some Branch's are still affected by actions that were done during the covid period. Fort Worth Branch 11 completely drifted away from each other and both JrPRPSC and myself were unable to get them back together. Branch 11 was suspended last year at the 94th Nation Convention in Birmingham and in July I had to ask to revoke their charter. New Orleans Branch 92 had its membership numbers down and they asked to merge with NOLA Branch 162 which wasn't a bad move due to the location of Branch 162 being nearby.

Osage Branch 334 (Harrison, AR) was suspended at the 94th convention for not submitting their Annual Branch Officer Report (ABOR), so my first action was to get them back in compliance with the C&BL. I printed a blank ABOR and hit the road to visit the Branch leadership and explain what needed to be done. Branch 334 does not have scan capability, so things were done by snail mail. They were also having trouble getting enough Shipmates for a meeting, ways to promote membership were discussed and they have added a few new Shipmates to their membership and are now meeting their quorum numbers. I made a second trip to Branch 334 and was able to present some essay certificates to students.

I had two Branch's having trouble getting Officers for the 2023-24 year. I wrote letters to the membership of one Branch detailing the situation and was able to get a full set of Officers for the Branch. I visited the other Branch and politely explained the process that if the Branch gets suspended, it includes the Branch's non-profit business, new officers were elected.

Visits performed:

Branch 094, no visit

Branch 098, this is my Branch, so every month.

Branch 159, March, we had our Mid-year in Houston.

Branch 162, May

Branch 201, attended via zoom.

Branch 222, no visit, communicated several times via phone, conducted installation.

Branch 251, June, I missed their meeting due to a storm but met a couple of days later and conducted Installation in the town square.

Branch 264, February and May

Branch 295, July

Branch 307, June and July

Branch 311, July

Branch 334, November and January

Our Mid-year was held in Houston and was scheduled to be held via zoom. Shipmates were invited to attend if they didn't want to zoom. Our Regional Convention was held in August in Bossier City, LA.

In Loyalty, Protection, and Service, Emmett Smith, RPSC

ANNUAL REPORT OF THE REGIONAL PRESIDENT SOUTHWEST 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President, National Officers, Past National Officers, Past Regional Officers, Shipmates and Guests.

It has been an honor and privilege to serve the Shipmates of the Southwest Region, the Fleet Reserve Association during the Association Year of 2022-2023. This has certainly been a very busy and interesting year for me as your Regional President.

During my term in office to which I was elected I was able to visit all Branches. I travelled more than 3353 miles by car and 4550 air miles for the FRA 94th Convention and Mid-Year NBOD Committee Meeting. I was given the Honor and Privilege to be the installing officer for Branch's 62, 163, and 289. All Branches visited were found to be in good working order and serving their shipmates and communities to the best of their ability. I visited/attended the following events:

Installed as RPSW at the 94th FRA National Convention held in Birmingham, Alabama, October 18-21, 2022.

NBOD Committee Member October 2022 to Present

Attended Pearl Harbor Day Ceremony held in Phoenix, Arizona December 7, 2022

Attended Branch 047 (RP Visit) January 4, 2023, to give Proxy report from 94th FRA National Convention

Attended Branch 061 RP Visit February 8, 2023

Attended Branch 084 RP Visit February 11, 2023

Attended Branch 062 RP Visit February 19, 2023

Attended Branch 163 RP Visit March 11, 2023

Attended Branch 070 RP Visit April 5, 2023

NBOD Mid-Year Meeting held at Westin Alexandria, VA. Old Town Apr 14, 2023

Installing Officer Joint Installing Branch and Unit 163 May 13, 2023

Attended Branch 090 RP Visit May 21, 2023

Attended Branch 302 Installation June 4, 2023

Attended Branch 289 RP Visit June 14, 2023

Attended Shipmate Gary A. Helmbrecht "Dead Eye" Funeral Service held at Miramar National Cemetery June 26, 2023

Installing Officer Joint Installing Branch and Unit 289 July 15, 2023

Installing Officer Branch 062 July 27, 2023

Elected as RPSW for 2023-2024 August 15, 2023, 66th FRA/ LAFRA Annual Southwest Regional Convention held in Las Vegas Nevada August 14,15, 2023.

Installed as RPSW at the 95th FRA National Convention held in Nugget Casino Resort, Sparks, Nevada September 23 to 30, 2023.

It is very unfortunate that we lost our NED during this last year, our condolences to all family and friends. I would personally like to thank my corps of Regional Officers for their excellent support this past year. I also would like to extend my thanks to all the Past National and Regional officers, and current National Officers and HQ staff that I have emailed with over the year to ensure I did the best job possible in this capacity as your Southwest Regional President. I am very grateful for the help and support I received.

All funds received from the Fleet Reserve Association were expended on FRA business.

This concludes my report and I move that it be received.

In Loyalty, Protection and Service

Chris L. Chapman

Regional President Southwest

ANNUAL REPORT OF THE REGIONAL PRESIDENT WEST COAST 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, SPARKS, NV

Shipmate National President, National Officers, Past National Officers, Regional Officers, Shipmates, and guests.

Serving as the West Coast Regional President has been one of the highest honors bestowed on me. I would like to thank the shipmates of the West Coast Region for electing me to this position. I can only hope that I have lived up to your expectations.

Since assuming the positions as Regional President, I have traveled 9308 air miles and 7614 miles by car in conjunction with FRA associated business. Despite one of the worse winter seasons, I was able to visit 12 of the 17 Branches in the Region. I want to say it has been a true pleasure. The warmth and friendly atmosphere have only confirmed my belief that the FRA and its members make up the best Veterans Service Organization in the world.

As Regional President I attended the following functions:

- I attended and was installed at the 94th National Convention in Burmingham Alabama.
- The internment of Shipmate Elmer Frank.
- Participated in the Virginia City, Nevada Veterans Day Parade with Branches 137 & 192.
- Participated in "Wreaths Across America" in Fernley Nevada.
- Christmas Dinner hosted by Silver Dollar Branch 192.
- Nevada Department of Veterans Services Annual Veterans Legislative Summit.
- West Coast Regional Mid-Year Convention/Training session.
- National Board of Directors Meeting Alexandria, Virginia.
- Memorial Day Flag placement Fallon, NV, and Ceremony Northern Nevada Veterans Cemetery.
- Installation of Officers of Wyoming Branch 59.
- Installation of Officers of Colorado West Area Branch 244
- Joint Installation of Officers of Sierra-Tahoe Branch 137 and Silver Dollar Branch 192
- 66th West Coast Regional Convention, Cheyenne, WY.

With the assistance of ZOOM, I was able to attend:

- Commanders Convening conferences hosted by the Nevada Department of Veterans Services.
- California State Commanders Veterans Council.
- National Board of Directors Meetings
- National Committee on Membership and Retention.
- National Committee on Future Planning.
- National Budget and Finance Committee.

My special thanks to the Past National Presidents and Past Regional Presidents of the West Coast Region for their support, guidance, and advice during this my tenure.

I am pleased to report to you that most of the Branches of the West Coast Region are in good functioning order. We have a couple Branches that do to calls from our Supreme Commander and the ages of the current Shipmates making it impossible for them to conduct meetings and maintain the required number of officers required in the FRA C&BLs unfortunately will be surrendering their charters this year.

Before I close, I wish to thank our National Staff for the untiring support they have rendered me and our organization. They are the best staff we could ask for.

All funds received from the FRA for travel and expenses were expended on Association business.

In Loyalty, Protection and Service

JOE NASH Regional President West Coast

ANNUAL REPORT OF THE REGIONAL PRESIDENT NORTHWEST 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President, National Officers, Past National Officers, Past Regional Officers, Shipmates and Guests.

It has been an honor and privilege to serve as Northwest Region President 2022-2023. My path to this office was at the prompting from PNP Marvin 'John' Johnson who advised and assured that he would be there to show me the in and outs. Sadly, the day I was elected as the Regions President was the day John passed. We can't control the loss of Shipmates but we can make certain that what they fought for is preserved. I've never talked with members at meetings without addressing the need for recruiting and retaining the members we have on the rolls. Make sure you are doing your part.

As I stated I was elected as the Northwest Region President on 20 August 2022 at our Region Convention in Spokane, Washington and installed at the 94th National Convention in Birmingham, Alabama.

During the past year I have had the opportunity to visit various Branches within the NW Region and found that a majority are struggling with getting active participation from their membership. The members are on the rolls but choose not to participate. I've stressed the importance of communicating with all members, not just the few that show up at meetings. Visits with Branches have been in person, via zoom, or teleconference. Out Conus Branches in Alaska, Japan and Guam have been contacts via phone only. Contacts with Branches in the Philippines has been through email only.

The Northwest Region has several Branches that are close to surrendering their Charter. Small Branches that are basically aging out.

Throughout the year:

- Participated in the Auburn Washington Veterans Parade. Along with Mt Rainier Branch 104, we were among 4,000 participants in what is said to be the largest Veterans Parade west of the Mississippi. Branch 104 has been actively participating in this parade for over 35 years.
- Participated in the Puyallup, Washington Veterans Day program hosted by the City of Puyallup, VFW, American Legion and Fleet Reserve Association.
- Attended monthly community Service Clubs meetings. Active participants are Kiwanis, Rotary, Lions, Masons, American Legion, Fleet Reserve and VFW. Sharing ideas and working together.
- Attended six funerals/memorial services for Shipmates and Veterans.
- Participated in NBOD Zoom meeting on 22 FEB 2023.
- Attended NBOD meeting in Arlington, Virginia 11-16 APR 2023.
- Participated in Memorial Day Remembrance sponsored by City of Puyallup and Veteran Service Organizations offering 'Two Bell Ceremony' as part of the program.
- Participated in Zoom meetings with PRPWC, RPWC and RPSW discussing the merge/realignment/combining of Regions.
- Participated in NBOD Zoom meeting on 17 JUL 2023 to appoint successor to NED position to fill unexpired term of office.
- Attended Budget and Finance Zoom meetings.
- Attended Membership and Retention Zoom meeting..
- Attended Northwest Region Convention in Nampa, Idaho 18-19 August 2023.
- Participated in recruiting booth for Fleet Reserve Association at the Washington State Fair. This is the 10th year setting up and manning a booth at the State Fair.

Special Thank You to all the Gray Hats in the Region that I have depended on for sound advice from their past experience.

The one person that holds the Northwest Region together is PRPNW Margret 'Peg' Burke. She has served the FRA and the Northwest Region in the capacity as Region President and currently serves as the Region Secretary/Treasurer. Thank you for your devotion to the Region and the Fleet Reserve Association.

All funds received from the Fleet Reserve Association have been expended on FRA business.

This concludes my report and I move that it be received.

In Loyalty, Protection and Service

Rex L. Faubion Regional President Northwest, 2022-2023

ANNUAL REPORT OF THE NATIONAL CHAPLIN 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President, National Officers, Past National Officers, Past Regional Officers, Shipmates and Guests,

It has been an honor and a privilege to serve as your National Chaplain for 2022-2023. Serving the entire membership can be a little overwhelming, especially when the shipmate who has parted and gone on to serve on the staff of the Supreme Commander is someone you know personally and are very close to. That being said, my heart breaks for each of our shipmates who have passed this year, especially PNP George Kaye and NED Christopher Slawinski.

I attended the funeral of PNP George Kaye, Branch 269 shipmate in Myrtle Beach, SC and sent out almost 500 condolences cards. I received 10 notes back from families thanking us for our kindness and answered phone calls, mostly from widows who needed direction on benefits or just someone to talk to. Their stories are heartbreaking and that is why writing down your instructions with end-of-life choices and where to go from information is essential.

This concludes my report and I move that it be accepted.

In Loyalty, Protection and Service,

Laurie A. Bailey National Chaplain 2022-2023

ANNUAL REPORT OF THE DIRECTOR OF MEMBERSHIP DEVELOPMENT 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President, National Officers, Delegates, and Shipmates of the FRA,

It is my privilege to render this report on Membership Development and Member Services for the FRA 2022-2023.

This past year in addition to serving as an advisor to the Membership and Retention ("M&R") Committee, I attended Centennial planning meetings, future planning meetings and budget and finance committee meetings. The committee work is one of my most informative activities as I get to hear directly from the shipmates about their experiences, what works, and what we need to improve. The perspective of spanning multiple committees, to see how they work better when interconnected, is also tremendously important. Committees are no longer limited to just meeting at a National Convention. All FRA members are welcome to participate.

This year's convention has several bylaw recommendations from the M&R Committee that we hope you will approve. If you have questions about why these recommendations were made, please track a fellow committee member down at the convention are ask me as I'd be happy to share the committee's reasoning. During that review and in the M&R Committee meetings it became clear that we were missing an opportunity to engage our membership by assuming they know how to get involved. FRA committees have an essential role in the future of FRA. Our national priorities are outlined and embodied in the National Committees and it is my hope that each of you will identify a committee that speaks to your personal interests and experience. We need your voice and experience in these discussions as we chart our course to the centennial and beyond. We also hope that you will recommend new shipmates in your branch or region, or those who haven't yet been involved in officer positions, who could add valuable perspective to these committees from outside of FRA. The FRA website has simple descriptions of what the committees are responsible for and who the committee representatives are. These committees are no longer buried in our bylaws but showcased as programs at the branch, regional, and national levels. All committees are open to all FRA members, branch-affiliated or not. Many of the committees are conducting their meetings via Zoom and all members are welcome to attend and contribute. If you would like to ioin a committee as an advisor or simply join to learn what the current discussions are, please reach out to the National President or the chairman of the committee to get the meeting schedule.

In December of 2022 FRAHQ in partnership with PCI (formerly known as Publishing Concepts International) launched the FRA Oral History Project. The project involved postcards and email to current and former shipmates requesting them to contact the phone number on the card to verify or update their contact information and they were then given the option to share their reflections on their time in services and the FRA. These stories would then be compiled into a book scheduled to be published in early 2024 to coincide with our centennial. The marketing period started December 16, 2022 and concluded June 16th 2023. Our partner did the heavy lifting by accepting the phone calls and updated the data in their call center. This was all done at no cost to the FRA. They received 26,158 responses to this outreach. They collected the updates and new data and returned updates to us on a weekly basis. They verified 23,322 mailing addresses and updated 1.828. Verified 8,505 phone numbers and updated 14.889 home phone numbers. Verified 16 cell phone numbers and added 12,167 new cell numbers. They verified 16,054 email addresses and added 4,882 new email addresses. We also learned of approximately 1800 current and former members having reported to the Staff of the Supreme commander. All of this means that we have better contact information for our shipmates and former shipmates. Because this outreach went to both current and former members, This outreach resulted in 1,082 former members renewing their Membership with the FRA in order to participate in the Centennial Oral History Project. PCI report that 17,202 stories were submitted and just over 6,000 stories will be included in the final product. The Centennial Oral History Project was ordered by over 3340 Shipmates.

MEMBER SERVICES

In addition to the Membership Development work, I also supervise the Member Services Department. Currently the staff includes Shirley Moore - Member Services Supervisor; Barbara Chadwick – Member Services Representative; and Rosemary Reid - Member Services Representative (part-time). Maria Osby (Senior Member Services Representative) resigned last November to relocate with her husband to Florida. This team is the front line, assisting all branch-affiliated members and Members at Large who contact FRA HQ. They process correspondence to, from,

and about members; process death notices and send condolence letters; prepare renewal notices, invoices, donations and membership cards; and constantly work through returned mail and obituaries to keep our membership database up to date. They also process continuous membership recognition certificates, branch reports, and general requests for information, all the while keeping a friendly voice at the end of the phone for anyone who wants to call into national HQ.

For those unfamiliar with our process or who are new to the organization, the "Join Date" is the first day of the month we receive a membership application and dues payment. This join date is reset if there is a lapse in dues of more than 3 months. The member's "Paid Through Date" is set as the end of the 12^{th} month following payment. The "Paid Through Date" is the same as a Membership Expiration date. FRA membership status is converted to terminated after 90 days beyond a member's "Paid Through Date" if not renewed within that window. All renewal notices are processed on or about the 15th of the month. The first renewal notice is sent ~75 days prior to "Paid Through Date." In 2021 we instituted an email that goes to all shipmates for whom we have an email address, letting them know their first renewal notice is in the mail and to be on the lookout for it. They are also given the option to renew online. A second notice is sent ~30 days prior to their "Paid Through Date." Following their second print notice they will receive an email every Friday between the "Paid Through Date" and 30 days post expiration date, prior to termination. The third print notice appears as a special magazine wrap on *FRAtoday*. The magazine wrap states "Shipmate Overboard: Your FRA membership is about to expire! Renew now to keep your subscription to *FRAtoday* and other member benefits from being interrupted." A representative from Member Services calls all members ~30 days prior to Termination for Non Payment. This process is heavily dependent on valid mailing addresses, email addresses and current telephone numbers.

CURRENT MEMBERSHIP TRENDS

We continue to see significant decline in membership due to nonpayment of dues, death, and insufficient outreach by shipmates to eligible candidates. We have approximately 29,300 members as of this writing, yet according to the Department of Veterans Affairs (VA) on 9/30/2023 there will be an estimated ~17 million veterans classified as enlisted, and of those roughly 6 million were prior enlisted in the USN, USMC, and USCG. That number excludes those in the Reserves, but in any event, we have a very small membership compared to the population we aim to serve. Within the military and veteran community, this is consistent. Legacy membership models, around social clubs and occasional in-person meetings, are seeing similar declines across the services and branches they serve. The organizations that are increasing their membership are using a different membership model. They are open to all members and have lowered the threshold on eligibility. See https://www.va.gov/vetdata/veteran population. asp for more information.

We share the numbers above with you because we are at a critical time in the organization. As of March 2023, our \sim 29,400 members include \sim 10,700 Life Members, \sim 17,000 annual dues-paying members, and the rest are non-dues-paying or Honorary. We have over 30,000 records of Prospective Members (PM) whose membership lapsed. The majority of those have been members but their membership lapsed for non-payment of dues. We do not have reliable data on why they did not renew but we need shipmates like you to reach out to them and invite them to reconnect with the FRA. Local ambassadors are our best voice to reach out to those lapsed members and encourage them to rejoin.

Why join the FRA? You know why you joined, and you know why you have maintained your membership. Seek out fellow shipmates at your local veteran's community center, the VA or the commissary. Share your story with others and listen to their story. FRA has something for everyone. Whether it's giving back to your community through youth activities, encouraging the youth of today to consider careers in the sea services tomorrow, or highlighting the comradery and fellowship of FRA's mission, we are asking you and your fellow shipmates to help strengthen FRA by sponsoring and/or mentoring new and former members. Recruiting is more than just getting someone to join your branch. It's about establishing a relationship, being a trusted resource, and introducing others to what Loyalty, Protection, and Service mean in the FRA. It's about the FRA legacy and the importance of ensuring a strong military and being an informed advocate with an understanding of the sea services. When speaking with others, consider sharing your reason for joining the FRA and then take the time to listen to what their needs are. Highlight what programs and services we offer that might help them if they choose to join and get involved. If you need a refresher on what we offer, please review FRA Membership benefits on www.fra.org. There may be new benefits that you didn't know about.

After refreshing yourself with our many benefits, please share the membership application available for download on the FRA website). Be sure to include your name and member ID in the sponsored by section of each application your initiate to ensure you get the recognition you deserve for recruiting members into the FRA. The 2023-2024 Membership year started April 1st and ends March 31st, 2024. Earn lapel pins, a free year of membership for you or a friend, and other recognition awards outlined on the flyer and in the FRA Bylaws. We review recruiting progress on a quarterly basis and issue awards at that time. If you have interesting stories or unusual circumstances that occur while pursuing your recruiting and retention efforts, please get in touch and share your experience.

This year there is a resolution proposed to open membership up to officers. Officers are less than 7% of the veteran population. Please vote as you have been instructed by your branch but understand that without a detailed marketing campaign to advertise this change in membership and sufficient funds in the budget, we do not expect a significant change in recruitment patterns. Just as when we opened membership to Veterans but didn't fund any outreach. We ended up having no choice but to rely on members to get the new word out.

The top challenge in our membership program continues to be answering the Why?, as in "why should I join?" In the past Shipmates joined FRA for a variety of reasons ranging from the social connections, to advocacy, and to give back to the community. In the M&R committee we discussed our past focus on recruiting and realized that increasing our numbers without mentoring the new members is not helping the organization. The result was that some recruits would join and then not understand our overall purpose. They may have focused on only one benefit of membership and when that benefit changed, they would simply not renew their membership. Examples include; insurance benefits we once offered, legislative activates we were successful at achieving, branches that once had homes, sold their branch homes and now their membership has dwindles, or the most recent change 12 issues of the magazine reduced to 6. This organization was not founded simply to recruit members; we were founded to be a union of free association with each other. We don't just need to recruit members. We need to inspire our members to get active and involved in advancing our common agenda. We continue to study the membership issues and make recommended changes. Branch Secretaries are still about request the Termed Analysis Report. This report will provide you with all former branch members whose membership has expired within the past 5 years. Branch Secretaries can also access this information at any time by logging into the officer resources from the FRA website. The intent of this Termed Analysis Report is for the membership chairperson, or other shipmates tasked with member engagement to reach out and invite former members to rejoin. Branches may also request former members by zip code, as well as unaffiliated Members at Large. Getting former members to rejoin the FRA has a greater impact and strengthens the FRA compared to attempts by branches to recruit from the Member at Large population.

Membership as of March 31, 2023 stood at 29,401 compared to 30,270 on March 31, 2022. This is a decrease of 869 members compared to the previous year's decrease of 2,766 members. There were 2,395 new and/or reinstated members recruited in that same period, of which 1346 were retirees, 226 active duty, 57 reserves, 688 veterans and 78 with an unreported service status. We do attribute the 23.58% increase over last year to the Centennial Oral History project. The median age of our membership is back up to 75.

Fewer members participated in the recruiting and retention program last year. A total of 253 shipmates were on the Recruiters List. They sponsored 377 new or reinstated members and received pins for recruiting one, two, three, five, ten, or fifty members. In addition, there were 63 members who participated in two special recruiting incentive awards programs. Of those, 39 recruited 5 or more for a total of 295 new or reinstated members. We have made adjustment to the Calling all Hands recruiting and retention program. Please log in to FRA.org and visit the "official communication" page under Membership.

ADDRESSING MEMBERSHIP CHALLENGES

To sustain our membership level or achieve a positive increase we must strive to stabilize our membership base. We need to recruit enough new or reinstated members to offset those members who passed on to the Staff of the Supreme Commander. We must slow the constant downward trend of members. This is a trend across almost all active duty and veteran service organizations. It is everyone's responsibility to maintain communication with current members to encourage them to maintain membership. To see membership growth, we must attract younger members through outreach programs that address their needs.

Improving membership retention and encouraging all members and their families to participate in recruitment is essential to stabilizing our membership base. Non-Payment of Dues (NPD) is the main reason for terminated memberships. We have continued an initiative to search for shipmate obituaries prior to a member's record being terminated for Non Payment of Dues. The lack of a branch or family member reporting of shipmate's deaths remains an ongoing issue. The iMIS reports distributed to branches and used to populate the information for the "In Memoriam" section of *FRAtoday* only reports members whose record was active at the time the death was reported. Loyalty, Protection, and Service to our shipmates means honoring them whether they were active members or former members. We ask that branches review their rosters monthly, call shipmates they have not heard from, perform Google searches and report back to Member Services. Accurate reporting of a shipmate's change of address or phone number is an continuous effort and we need your help.

Our membership continues to decline but not at the rate that it was. Shipmates reporting to the Supreme Commander are unavoidable and, due to the advanced average age of our members, has a disproportionate impact on membership totals. But the loss due to Non Payment of Dues has dropped. I'd like to attribute this to Branches who have been reaching out to keep members engaged and valued. Additionally, the call program only works if we have current phone and mobile numbers. If you note a change of address for one of your shipmate calls or letters, ask if they have an updated phone number, email address or other contact information.

This past membership year 2021-2022: 5013 members were lost due to deaths and non-payment of dues (NPD) compared to 5420 in 2020-2021; 6137 in 2019-2020; 6522 in 2018-2019; and 7085 in 2017-2018.

In 2022-2023, deaths were 1,581 and NPD were 2,042 (NPD = 716 were MAL and 1,326 were branch members) In 2021-2022, deaths were 2,422 and NPD were 2,597 (NPD = 800 were MAL and 1,699 were branch members) In 2020-2021, deaths were 1,924 and NPD were 3,496 (NPD = 1,102 were MAL and 2,394 were branch members) In 2019-2020, deaths were 2,402 and NPD were 3,735 (NPD = 1,199 were MAL and 2,536 were branch members) In 2018-2019, deaths were 2,060 and NPD were 4,462 (NPD = 1,549 were MAL and 2,913 were branch members)

Total membership as of March 31, 2023, was 29,401. The percentage of Non Payment of dues by branch affiliated members was 6.89% vs 6.49% for MAL. I will continue to recommend that more branches enlist their members to get involved in recruiting using a buddy check or call program. Call your branch members a week before their birthday or call to invite them to participate in branch activities and events (not just meetings). Although you should reach out to members whose membership is about to expire or has expired, a shipmate needs to hear from the branch regularly and not just because it's time for him or her to pay their dues. We offer a Call Program template as a sample outreach plan. Contacting members is a vital part of communication between the branch and your members. Two thirds of the membership are affiliated with branches yet more than half those who didn't renew were branch affiliated. Using the Call Program, electronic or paper mail or other methods of communication including branch websites, Facebook, LinkedIn and Twitter, all reinforce the importance of personal contact to strengthen the relationship between branch members and leadership. They are proven solutions to maintaining a relationship and contact with members.

Respectfully submitted in Loyalty, Protection and Service,

Christmethal

Christina Hitchcock Director of Membership Development

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2022	MBRS IN GOOD STD 03/31/2023	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
			LOCATION	03/31/2022	03/31/2023		TO BR	OTRENOT
	GROUP I	413 member	s or more)					
1	061	SW	CA, CHULA VISTA	403	429	6.45%	4	18
2	024	EC	MD, ANNAPOLIS	2,370	2,457	3.67%	15	99
3	099	EC	VA, VIRGINIA BEACH	436	426	-2.29%	1	18
4	269	SE	SC, GOOSE CREEK	813	788	-3.08%	8	33
5	289	SW	CA, IMPERIAL BEACH	532	512	-3.76%	2	21
6	091	SE	FL, JACKSONVILLE	675	644	-4.59%	2	27
7	060	EC	VA, NORFOLK	461	430	-6.72%	3	18
			TOTAL:	5,690	5,686	-0.07%	35	234
	GROUP II	(213 to 412 n	nembers)					
1	261	WC	CA, LEMOORE	281	299	6.41%	3	13
2	302	SW	CA, CARSON	244	256	4.92%	1	11
3	094	SC	TX, CORPUS CHRISTI	308	316	2.60%	5	14
4	029	NW	WA, BREMERTON	341	344	0.88%	3	15
5	166	EC	VA, VIRGINIA BEACH	284	276	-2.82%	3	12
6	290	SE	FL, MAYPORT	416	398	-4.33%	4	17
7	136	NC	MN, MINNEAPOLIS	243	232	-4.53%	2	10
8	161	NC	KS, KANSAS CITY	251	237	-5.58%	1	10
9	093	EC	MD, PATUXENT RIVER	262	246	-6.11%	3	11
10	020	NE/NENG	CT, GROTON	354	331	-6.50%	1	14
11	070	SW	CA, POWAY	426	393	-7.75%	2	17
12	022	SE	FL, PENSACOLA	301	273	-9.30%		12
13	097	NW	WA, WHIDBEY ISLAND	251	222	-11.55%	1	10
			TOTAL:	3,962	3,823	-3.51%	29	166
	GROUP III	(113 to 212 r						
1	115	NE/NENG	PA, LEHIGH VALLEY	110	181	64.55%	1	8
2	346	SE	FL, PANAMA CITY BEACH	112	138	23.21%	4	7
3	293	EC	NC, ELIZABETH CITY	100	116	16.00%		6
4	162	SC	LA, NEW ORLEANS	170	183	7.65%		8
5	101	WC	CA, SANTA CLARA	108	114	5.56%	1	6
6	172	EC	VA, YORKTOWN	112	115	2.68%	3	6
7	367	NW	PI, SAN MIGUEL	125	123	-1.60%	1	6
8	181	EC	VA, ARLINGTON	166	160	-3.61%	2	7
9	008	WC	CA, VALLEJO	137	131	-4.38%	1	6
10	210	SE	FL, MILTON	157	150	-4.46%	1	7

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2022	MBRS IN GOOD STD 03/31/2023	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
11	163	SW	AZ, PHOENIX	141	134	-4.96%	1	6
12	103	NW	JAPAN, YOKOSUKA	160	150	-6.25%	1	7
13	170	NW	WA, EVERETT	172	160	-6.98%		7
14	126	SE	FL, JACKSONVILLE	207	192	-7.25%		9
15	117	SE	FL, ORLANDO	195	179	-8.21%	1	8
16	053	NC	IL, GREAT LAKES	157	143	-8.92%		7
17	276	NC	NE, OMAHA	175	157	-10.29%		7
18	040	EC	VA, CHESAPEAKE	207	185	-10.63%		8
19	089	SE	GA, ATLANTA	211	188	-10.90%	1	9
20	011	SC	TX, FORT WORTH	152	115	-24.34%		
			TOTAL:	3,074	3,014	-1.95%	18	135
	GROUP IV	(63 to 112 m	embers)					
1	137	WC	NV, MINDEN	58	67	15.52%		4
2	307	SC	MS, GULFPORT	70	76	8.57%	1	4
3	013	NE/NENG	NJ, ATLANTIC CITY	59	64	8.47%		4
4	059	WC	WY, CHEYENNE	101	105	3.96%		5
5	183	SE	FL, INTERLACHEN	65	67	3.08%	2	4
6	124	NE/NENG	NJ, LAKEHURST	109	111	1.83%		5
7	156	NE/NENG	ME, BRUNSWICK	89	89	0.00%	1	5
8	197	WC	CA, MODESTO	77	77	0.00%		4
9	067	EC	MD, SUITLAND	111	109	-1.80%		5
10	212	EC	MD, MEADE	97	95	-2.06%	1	5
11	382	NW	ID, NAMPA	96	94	-2.08%	2	5
12	264	SC	MS, MERIDIAN	114	110	-3.51%		5
13	238	NC	WI, PLOVER	76	73	-3.95%		4
14	316	NC	MO, SPRINGFIELD	104	99	-4.81%		5
15	268	NC	OK, OKLAHOMA CITY	76	72	-5.26%	1	4
16	226	NE/NENG	NY, STATEN ISLAND	111	105	-5.41%	1	5
17	023	NE/NENG	NY, BUFFALO	88	83	-5.68%		4
18	130	NC	IN, INDIANAPOLIS	84	79	-5.95%		4
19	186	SE	FL, HERNANDO	77	72	-6.49%	2	4
20	014	NC	WI, MILWAUKEE	103	96	-6.80%		5
21	057	NE/NENG	NJ, SOUTH JERSEY	87	81	-6.90%		4
22	049	wc	CO, DENVER	70	65	-7.14%		4
23	090	SW	NV, CLARK COUNTY	111	103	-7.21%	1	5
			,					-

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2022	MBRS IN GOOD STD 03/31/2023	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
24	055	NW	OR, PORTLAND	79	73	-7.59%	1	4
25	047	SW	CA, EL CAJON	105	97	-7.62%	1	5
26	017	NC	OH, CLEVELAND	88	81	-7.95%		4
27	263	SE	FL, COCOA	75	69	-8.00%	2	4
28	298	NC	MI, GRAND RAPIDS	100	92	-8.00%		5
29	104	NW	WA, PUYALLUP	85	78	-8.24%		4
30	084	SW	CA, SAN DIEGO	97	89	-8.25%		5
31	182	EC	MD, BETHESDA	72	66	-8.33%		4
32	112	SE	AL, BIRMINGHAM	71	65	-8.45%		4
33	230	WC	CA, ROSEVILLE	78	71	-8.97%		4
34	105	NC	KY, OWENSBORO	91	82	-9.89%		4
35	201	SC	TX, AUSTIN	93	83	-10.75%		4
36	031	NE/NENG	MA, PEABODY	73	65	-10.96%		4
37	042	NE/NENG	RI, QUONSET POINT	82	73	-10.98%		4
38	208	EC	NC, JACKSONVILLE	108	95	-12.04%	1	5
39	086	SE	TN, MILLINGTON	94	82	-12.77%		4
40	018	NW	WA, SEATTLE	116	100	-13.79%		5
41	001	NE/NENG	PA, PHILADELPHIA	95	81	-14.74%		4
42	004	EC	DC, WASHINGTON	65				
43	106	NE/NENG	PA, HARRISBURG	83				
			TOTAL:	3,783	3,434	-9.23%	17	180
		(10 to 62 me	mbers)					
1	299	EC	NC, WILMINGTON	25	44	76.00%	7	3
2	364	NC	MO, HOUSTON	20	26	30.00%		2
3	050	NW	HI, HONOLULU	34	42	23.53%	9	3
4	377	NC	IN, TERRE HAUTE	10	12	20.00%	1	1
5	074	NW	PI, OLONGAPO CITY	13	15	15.38%		2
6	154	NW	PI, BAGUIO CITY	38	42	10.53%	3	3
7	294	SE	TN, CROSSVILLE	55	60	9.09%	1	3
8	015	SE	SC, WALHALLA	37	40	8.11%		3
9	184	SE	GA, WARNER ROBINS	17	18	5.88%		2
10	098	SC	LA, SHREVEPORT	19	20	5.26%	1	2
11	247	NW	PI, DAGUPAN CITY	30	31	3.33%	1	2
12	251	SC	AR, MT HOME	30	31	3.33%	1	2
13	041	EC	VA, ROANOKE	42	42	0.00%		3

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2022	MBRS IN GOOD STD 03/31/2023	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
14	188	SE	FL, TAMPA	52	52	0.00%		3
15	194	SE	TN, KNOXVILLE	51	51	0.00%	2	3
16	214	NE/NENG	NY, SCHENECTADY	40	40	0.00%	1	3
17	219	EC	VA, RICHMOND	39	39	0.00%	1	3
18	242	NC	IA, DAVENPORT	18	18	0.00%	2	2
19	244	WC	CO, GRAND JUNCTION	32	32	0.00%		2
20	274	WC	NV, RENO	26	26	0.00%		2
21	295	SC	TX, SAN ANGELO	27	27	0.00%		2
22	177	NC	KY, LOUISVILLE	62	61	-1.61%		3
23	032	NC	MO, GRAVOIS MILLS	52	51	-1.92%	3	3
24	068	NW	OR, GRANTS PASS	43	42	-2.33%		3
25	102	SE	FL, ST PETERSBURG	37	36	-2.70%	1	2
26	034	SE	FL, TALLAHASSEE	35	34	-2.86%		2
27	222	SC	LA, SLIDELL	32	31	-3.13%		2
28	087	NE/NENG	PA, BEDFORD	31	30	-3.23%		2
29	063	NW	ID, LEWISTON	30	29	-3.33%		2
30	146	NE/NENG	PA, JOHNSVILLE	57	55	-3.51%		3
31	258	NE/NENG	PA, ERIE	28	27	-3.57%		2
32	227	SC	AR, SPRINGDALE	22	21	-4.55%		2
33	062	SW	CA, SAN DIEGO	42	40	-4.76%		3
34	073	NW	GUAM, AGANA	21	20	-4.76%		2
35	275	WC	CA, PLACERVILLE	39	37	-5.13%		2
36	187	SE	TN, CHATTANOOGA	19	18	-5.26%		2
37	223	NC	KY, BENTON	19	18	-5.26%		2
38	127	NW	PI, BICOL NABUA	52	49	-5.77%	1	3
39	301	EC	NC, GREENVILLE	50	47	-6.00%		3
40	178	WC	CA, MONTEREY	33	31	-6.06%		2
41	038	NW	WA, SPOKANE	64	60	-6.25%		3
42	072	NE/NENG	MA, FALL RIVER	48	45	-6.25%		3
43	192	WC	NV, FALLON	64	60	-6.25%		3
44	232	NE/NENG	NJ, CAPE MAY	16	15	-6.25%		2
45	248	SE	GA, CAMDEN COUNTY	46	43	-6.52%		3
46	012	NC	IL, CHICAGO	28	26	-7.14%		2
47	281	WC	CA, REDDING	41	38	-7.32%		3
48	221	NC	IL, PEORIA	27	25	-7.41%		2

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD	MBRS IN GOOD STD 03/31/2023	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
49	371	sc	LA, BATON ROUGE	03/31/2022 53	49	-7.55%		3
50	145	NC	NE, LINCOLN	38	35	-7.89%		2
51	185	WC	UT, OGDEN	36	33	-8.33%		2
52	310	NW	WA, SILVERDALE	36	33	-8.33%		2
53	292	SE	FL, LEEHIGH ACRES	32	29	-9.38%		2
54	159	SC	TX, HOUSTON	58	52	-10.34%		3
55	311	SC	MS, GULFPORT	47	42	-10.64%		3
56	216	NC	IA, CEDAR RAPIDS	58	51	-12.07%		3
57	123	EC	NC, MORGANTON	16	14	-12.50%		2
58	273	NC	ND, FARGO	40	35	-12.50%		2
59	174	NW	WA, SEQUIM	47	41	-12.77%		3
60	309	EC	DE, NEWARK	47	41	-12.77%		3
61	037	EC	VA, PORTSMOUTH	34	29	-14.71%		2
62	171	NW	PI, SOUTHERN LUZON	20	17	-15.00%		2
63	334	SC	AR, OSAGE	52	44	-15.38%		3
64	113	wc	CA, STOCKTON	25	21	-16.00%		2
65	044	SE	TN, COLUMBIA	61	50	-18.03%		3
66	342	NW	AK, ANCHORAGE	27	22	-18.52%		2
67	118	SE	FL, CAPE CORAL	46	37	-19.57%		2
68	256	SE	FL, FT LAUDERDALE	22	17	-22.73%		
69	335	SE	FL, PORT ORANGE	22	17	-22.73%		2
70	287	wc	CA, LIVERMORE	26	20	-23.08%		2
71	259	EC	NC, FAYETTEVILLE	25	18	-28.00%		
72	207	EC	VA, DALE CITY	62	39	-37.10%	1	3
73	054	NC	OK, MCALESTER	18				
74	085	SW	CA, SAN GABRIEL VLY	32				
75	092	SC	LA, NEW ORLEANS	19				
76	328	NW	OR, ROSEBURG	19				
77	339	SE	GA, ALBANY	15				
			TOTAL:	2,726	2,483	-8.91%	36	170
	1	(0 to 9 me	mbers)					
1	250	SE	FL, SARASOTA	13	9	-30.77%		
			TOTAL:	13	9	-30.77%	0	0
			TOTAL BRANCHES	19,248	18,449	-4.15%	135	885
	MAL							

RANKING	Branch	REGION	BRANCH	MBRS IN GOOD STD	MBRS IN GOOD STD	% GAIN	MAL	VOTING
	No		LOCATION	03/31/2022	03/31/2023	OR LOSS	TO BR	STRENGTH
1	000	MAL	MEMBERS AT LARGE	11,022	10,952	-0.64%		
			TOTAL MEMBER AT LARGE	11,022	10,952	-0.64%		
		GRAND TO	TAL:	30,270	29,401	-2.87%	135	885

PART 2 SUMMARY OF MEMBERS IN GOOD STANDING FOR MEMBERSHIP YEAR 2022-2023 FOR QUARTER ENDING 03/31/2023 RECAPITULATION (BY REGIONAL DISTRICT)

RANKING	Branch	REGION	MBRS IN GOOD STD	MBRS IN GOOD STD	% GAIN	MAL	VOTING
	No		03/31/2022	03/31/2023	OR LOSS	TO BR	STRENGTH
1		EC	5,191	5,089	-1.96%	41	226
2		NC	1,938	1,801	-7.07%	10	93
3		NE/NENG	1,560	1,476	-5.38%	5	76
4		NW	1,899	1,787	-5.90%	23	95
5		SC	1,266	1,200	-5.21%	8	57
6		SE	4,029	3,816	-5.29%	31	181
7		SW	2,133	2,053	-3.75%	12	91
8		WC	1,232	1,227	-0.41%	5	66
		BRANCHES	19,248	18,449	-4.15%	135	885
9		MAL	11,022	10,952	-0.64%		
		MEMBER AT LARGE	11,022	10,952	-0.64%		
		GRAND TOTAL:	30,270	29,401	-2.87%	135	885

RANKING	Branch	REGION	BRANCH	MBRS IN GOOD STD	MBRS IN GOOD STD	% GAIN	MAL	VOTING
	No		LOCATION	03/31/2022	03/31/2023	OR LOSS	TO BR	STRENGTH
1	115	NE/NENG	PA, LEHIGH VALLEY	110	181	64.55%	1	8
2	013	NE/NENG	NJ, ATLANTIC CITY	59	64	8.47%		4
3	124	NE/NENG	NJ, LAKEHURST	109	111	1.83%		5
4	156	NE/NENG	ME, BRUNSWICK	89	89	0.00%	1	5
5	214	NE/NENG	NY, SCHENECTADY	40	40	0.00%	1	3
6	087	NE/NENG	PA, BEDFORD	31	30	-3.23%		2
7	146	NE/NENG	PA, JOHNSVILLE	57	55	-3.51%		3
8	258	NE/NENG	PA, ERIE	28	27	-3.57%		2
9	226	NE/NENG	NY, STATEN ISLAND	111	105	-5.41%	1	5
10	023	NE/NENG	NY, BUFFALO	88	83	-5.68%		4
11	072	NE/NENG	MA, FALL RIVER	48	45	-6.25%		3
12	232	NE/NENG	NJ, CAPE MAY	16	15	-6.25%		2
13	020	NE/NENG	CT, GROTON	354	331	-6.50%	1	14
14	057	NE/NENG	NJ, SOUTH JERSEY	87	81	-6.90%		4
15	031	NE/NENG	MA, PEABODY	73	65	-10.96%		4
16	042	NE/NENG	RI, QUONSET POINT	82	73	-10.98%		4
17	001	NE/NENG	PA, PHILADELPHIA	95	81	-14.74%		4
18	106	NE/NENG	PA, HARRISBURG	83				
			TOTAL:	1,560	1,476	-5.38%	5	76

RANKING	Branch	REGION	BRANCH	MBRS IN GOOD STD	MBRS IN GOOD STD	% GAIN	MAL	VOTING
	No		LOCATION	03/31/2022	03/31/2023	OR LOSS	TO BR	STRENGTH
1	299	EC	NC, WILMINGTON	25	44	76.00%	7	3
2	293	EC	NC, ELIZABETH CITY	100	116	16.00%		6
3	024	EC	MD, ANNAPOLIS	2,370	2,457	3.67%	15	99
4	172	EC	VA, YORKTOWN	112	115	2.68%	3	6
5	041	EC	VA, ROANOKE	42	42	0.00%		3
6	219	EC	VA, RICHMOND	39	39	0.00%	1	3
7	067	EC	MD, SUITLAND	111	109	-1.80%		5
8	212	EC	MD, MEADE	97	95	-2.06%	1	5
9	099	EC	VA, VIRGINIA BEACH	436	426	-2.29%	1	18
10	166	EC	VA, VIRGINIA BEACH	284	276	-2.82%	3	12
11	181	EC	VA, ARLINGTON	166	160	-3.61%	2	7
12	301	EC	NC, GREENVILLE	50	47	-6.00%		3
13	093	EC	MD, PATUXENT RIVER	262	246	-6.11%	3	11
14	060	EC	VA, NORFOLK	461	430	-6.72%	3	18
15	182	EC	MD, BETHESDA	72	66	-8.33%		4
16	040	EC	VA, CHESAPEAKE	207	185	-10.63%		8
17	208	EC	NC, JACKSONVILLE	108	95	-12.04%	1	5
18	123	EC	NC, MORGANTON	16	14	-12.50%		2
19	309	EC	DE, NEWARK	47	41	-12.77%		3
20	037	EC	VA, PORTSMOUTH	34	29	-14.71%		2
21	259	EC	NC, FAYETTEVILLE	25	18	-28.00%		
22	207	EC	VA, DALE CITY	62	39	-37.10%	1	3
23	004	EC	DC, WASHINGTON	65				
			TOTAL:	5,191	5,089	-1.96%	41	226

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2022	MBRS IN GOOD STD 03/31/2023	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
1	346	SE	FL. PANAMA CITY BEACH	112	138	23.21%	4	7
2	294	SE	TN, CROSSVILLE	55	60	9.09%	1	3
3	015	SE	SC, WALHALLA	37	40	8.11%		3
4	184	SE	GA, WARNER ROBINS	17	18	5.88%		2
5	183	SE	FL, INTERLACHEN	65	67	3.08%	2	4
6	188	SE	FL, TAMPA	52	52	0.00%		3
7	194	SE	TN, KNOXVILLE	51	51	0.00%	2	3
8	102	SE	FL, ST PETERSBURG	37	36	-2.70%	1	2
9	034	SE	FL, TALLAHASSEE	35	34	-2.86%		2
10	269	SE	SC, GOOSE CREEK	813	788	-3.08%	8	33
11	290	SE	FL, MAYPORT	416	398	-4.33%	4	17
12	210	SE	FL, MILTON	157	150	-4.46%	1	7
13	091	SE	FL, JACKSONVILLE	675	644	-4.59%	2	27
14	187	SE	TN, CHATTANOOGA	19	18	-5.26%		2
15	186	SE	FL, HERNANDO	77	72	-6.49%	2	4
16	248	SE	GA, CAMDEN COUNTY	46	43	-6.52%		3
17	126	SE	FL, JACKSONVILLE	207	192	-7.25%		9
18	263	SE	FL, COCOA	75	69	-8.00%	2	4
19	117	SE	FL, ORLANDO	195	179	-8.21%	1	8
20	112	SE	AL, BIRMINGHAM	71	65	-8.45%		4
21	022	SE	FL, PENSACOLA	301	273	-9.30%		12
22	292	SE	FL, LEEHIGH ACRES	32	29	-9.38%		2
23	089	SE	GA, ATLANTA	211	188	-10.90%	1	9
24	086	SE	TN, MILLINGTON	94	82	-12.77%		4
25	044	SE	TN, COLUMBIA	61	50	-18.03%		3
26	118	SE	FL, CAPE CORAL	46	37	-19.57%		2
27	256	SE	FL, FT LAUDERDALE	22	17	-22.73%		
28	335	SE	FL, PORT ORANGE	22	17	-22.73%		2
29	250	SE	FL, SARASOTA	13	9	-30.77%		
30	339	SE	GA, ALBANY	15				
			TOTAL:	4,029	3,816	-5.29%	31	181

RANKING	Branch	REGION	BRANCH	MBRS IN GOOD STD	MBRS IN GOOD STD	% GAIN	MAL	VOTING
	No		LOCATION	03/31/2022	03/31/2023	OR LOSS	TO BR	STRENGTH
1	364	NC	MO, HOUSTON	20	26	30.00%		2
2	377	NC	IN, TERRE HAUTE	10	12	20.00%	1	1
3	242	NC	IA, DAVENPORT	18	18	0.00%	2	2
4	177	NC	KY, LOUISVILLE	62	61	-1.61%		3
5	032	NC	MO, GRAVOIS MILLS	52	51	-1.92%	3	3
6	238	NC	WI, PLOVER	76	73	-3.95%		4
7	136	NC	MN, MINNEAPOLIS	243	232	-4.53%	2	10
8	316	NC	MO, SPRINGFIELD	104	99	-4.81%		5
9	223	NC	KY, BENTON	19	18	-5.26%		2
10	268	NC	OK, OKLAHOMA CITY	76	72	-5.26%	1	4
11	161	NC	KS, KANSAS CITY	251	237	-5.58%	1	10
12	130	NC	IN, INDIANAPOLIS	84	79	-5.95%		4
13	014	NC	WI, MILWAUKEE	103	96	-6.80%		5
14	012	NC	IL, CHICAGO	28	26	-7.14%		2
15	221	NC	IL, PEORIA	27	25	-7.41%		2
16	145	NC	NE, LINCOLN	38	35	-7.89%		2
17	017	NC	OH, CLEVELAND	88	81	-7.95%		4
18	298	NC	MI, GRAND RAPIDS	100	92	-8.00%		5
19	053	NC	IL, GREAT LAKES	157	143	-8.92%		7
20	105	NC	KY, OWENSBORO	91	82	-9.89%		4
21	276	NC	NE, OMAHA	175	157	-10.29%		7
22	216	NC	IA, CEDAR RAPIDS	58	51	-12.07%		3
23	273	NC	ND, FARGO	40	35	-12.50%		2
24	054	NC	OK, MCALESTER	18				
			TOTAL:	1,938	1,801	-7.07%	10	93

RANKING	Branch	REGION	BRANCH	MBRS IN GOOD STD	MBRS IN GOOD STD	% GAIN	MAL	VOTING
	No		LOCATION	03/31/2022	03/31/2023	OR LOSS	TO BR	STRENGTH
1	307	SC	MS, GULFPORT	70	76	8.57%	1	4
2	162	SC	LA, NEW ORLEANS	170	183	7.65%		8
3	098	SC	LA, SHREVEPORT	19	20	5.26%	1	2
4	251	SC	AR, MT HOME	30	31	3.33%	1	2
5	094	SC	TX, CORPUS CHRISTI	308	316	2.60%	5	14
6	295	SC	TX, SAN ANGELO	27	27	0.00%		2
7	222	SC	LA, SLIDELL	32	31	-3.13%		2
8	264	SC	MS, MERIDIAN	114	110	-3.51%		5
9	227	SC	AR, SPRINGDALE	22	21	-4.55%		2
10	371	SC	LA, BATON ROUGE	53	49	-7.55%		3
11	159	SC	TX, HOUSTON	58	52	-10.34%		3
12	311	SC	MS, GULFPORT	47	42	-10.64%		3
13	201	SC	TX, AUSTIN	93	83	-10.75%		4
14	334	SC	AR, OSAGE	52	44	-15.38%		3
15	011	SC	TX, FORT WORTH	152	115	-24.34%		
16	092	SC	LA, NEW ORLEANS	19				
			TOTAL:	1,266	1,200	-5.21%	8	57

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2022	MBRS IN GOOD STD 03/31/2023	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
1	061	SW	CA, CHULA VISTA	403	429	6.45%	4	18
2	302	SW	CA, CARSON	244	256	4.92%	1	11
3	289	SW	CA, IMPERIAL BEACH	532	512	-3.76%	2	21
4	062	SW	CA, SAN DIEGO	42	40	-4.76%		3
5	163	SW	AZ, PHOENIX	141	134	-4.96%	1	6
6	090	SW	NV, CLARK COUNTY	111	103	-7.21%	1	5
7	047	SW	CA, EL CAJON	105	97	-7.62%	1	5
8	070	SW	CA, POWAY	426	393	-7.75%	2	17
9	084	SW	CA, SAN DIEGO	97	89	-8.25%		5
10	085	SW	CA, SAN GABRIEL VLY	32				
			TOTAL:	2,133	2,053	-3.75%	12	91

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2022	MBRS IN GOOD STD	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
1	137	wc	NV, MINDEN	58	03/31/2023 67	15.52%		4
2	261	wc	CA, LEMOORE	281	299	6.41%	3	13
3	101	wc	CA, SANTA CLARA	108	114	5.56%	1	6
4	059	WC	WY, CHEYENNE	101	105	3.96%		5
5	197	WC	CA, MODESTO	77	77	0.00%		4
6	244	WC	CO, GRAND JUNCTION	32	32	0.00%		2
7	274	WC	NV, RENO	26	26	0.00%		2
8	008	WC	CA, VALLEJO	137	131	-4.38%	1	6
9	275	WC	CA, PLACERVILLE	39	37	-5.13%		2
10	178	WC	CA, MONTEREY	33	31	-6.06%		2
11	192	WC	NV, FALLON	64	60	-6.25%		3
12	049	WC	CO, DENVER	70	65	-7.14%		4
13	281	WC	CA, REDDING	41	38	-7.32%		3
14	185	WC	UT, OGDEN	36	33	-8.33%		2
15	230	WC	CA, ROSEVILLE	78	71	-8.97%		4
16	113	WC	CA, STOCKTON	25	21	-16.00%		2
17	287	WC	CA, LIVERMORE	26	20	-23.08%		2
			TOTAL:	1,232	1,227	-0.41%	5	66

RANKING	Branch	REGION	BRANCH	MBRS IN GOOD STD	MBRS IN GOOD STD	% GAIN	MAL	VOTING
	No		LOCATION	03/31/2022	03/31/2023	OR LOSS	TO BR	STRENGTH
1	050	NW	HI, HONOLULU	34	42	23.53%	9	3
2	074	NW	PI, OLONGAPO CITY	13	15	15.38%		2
3	154	NW	PI, BAGUIO CITY	38	42	10.53%	3	3
4	247	NW	PI, DAGUPAN CITY	30	31	3.33%	1	2
5	029	NW	WA, BREMERTON	341	344	0.88%	3	15
6	367	NW	PI, SAN MIGUEL	125	123	-1.60%	1	6
7	382	NW	ID, NAMPA	96	94	-2.08%	2	5
8	068	NW	OR, GRANTS PASS	43	42	-2.33%		3
9	063	NW	ID, LEWISTON	30	29	-3.33%		2
10	073	NW	GUAM, AGANA	21	20	-4.76%		2
11	127	NW	PI, BICOL NABUA	52	49	-5.77%	1	3
12	038	NW	WA, SPOKANE	64	60	-6.25%		3
13	103	NW	JAPAN, YOKOSUKA	160	150	-6.25%	1	7
14	170	NW	WA, EVERETT	172	160	-6.98%		7
15	055	NW	OR, PORTLAND	79	73	-7.59%	1	4
16	104	NW	WA, PUYALLUP	85	78	-8.24%		4
17	310	NW	WA, SILVERDALE	36	33	-8.33%		2
18	097	NW	WA, WHIDBEY ISLAND	251	222	-11.55%	1	10
19	174	NW	WA, SEQUIM	47	41	-12.77%		3
20	018	NW	WA, SEATTLE	116	100	-13.79%		5
21	171	NW	PI, SOUTHERN LUZON	20	17	-15.00%		2
22	342	NW	AK, ANCHORAGE	27	22	-18.52%		2
23	328	NW	OR, ROSEBURG	19				
			TOTAL:	1,899	1,787	-5.90%	23	95

RANKING	Branch	REGION	BRANCH	MBRS IN GOOD STD	MBRS IN GOOD STD	% GAIN	MAL	VOTING
	No		LOCATION	03/31/2022	03/31/2023	OR LOSS	TO BR	STRENGTH
1	000	MAL	MEMBERS AT LARGE	11,022	10,952	-0.64%		
			TOTAL:	11,022	10,952	-0.64%		

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2022	MBRS IN GOOD STD 03/31/2023	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
		GRAND TOTAL:		30,270	29,401	-2.87%	135	885

Branch No	REGION	BRANCH LOCATION	VOTING STRENGTH
001	NE/NENG	PA, PHILADELPHIA	4
004	EC	DC, WASHINGTON	
008	WC	CA, VALLEJO	6
011	SC	TX, FORT WORTH	
012	NC	IL, CHICAGO	2
013	NE/NENG	NJ, ATLANTIC CITY	4
014	NC	WI, MILWAUKEE	5
015	SE	SC, WALHALLA	3
017	NC	OH, CLEVELAND	4
018	NW	WA, SEATTLE	5
020	NE/NENG	CT, GROTON	14
022	SE	FL, PENSACOLA	12
023	NE/NENG	NY, BUFFALO	4
024	EC	MD, ANNAPOLIS	99
029	NW	WA, BREMERTON	15
031	NE/NENG	MA, PEABODY	4
032	NC	MO, GRAVOIS MILLS	3
034	SE	FL, TALLAHASSEE	2
037	EC	VA, PORTSMOUTH	2
038	NW	WA, SPOKANE	3
040	EC	VA, CHESAPEAKE	8
041	EC	VA, ROANOKE	3
042	NE/NENG	RI, QUONSET POINT	4
044	SE	TN, COLUMBIA	3
047	SW	CA, EL CAJON	5
049	WC	CO, DENVER	4
050	NW	HI, HONOLULU	3
053	NC	IL, GREAT LAKES	7
054	NC	OK, MCALESTER	
055	NW	OR, PORTLAND	4
057	NE/NENG	NJ, SOUTH JERSEY	4
059	WC	WY, CHEYENNE	5
060	EC	VA, NORFOLK	18
061	SW	CA, CHULA VISTA	18

Branch No	REGION	BRANCH LOCATION	VOTING STRENGTH
062	SW	CA, SAN DIEGO	3
063	NW	ID, LEWISTON	2
067	EC	MD, SUITLAND	5
068	NW	OR, GRANTS PASS	3
070	SW	CA, POWAY	17
072	NE/NENG	MA, FALL RIVER	3
073	NW	GUAM, AGANA	2
074	NW	PI, OLONGAPO CITY	2
084	SW	CA, SAN DIEGO	5
085	SW	CA, SAN GABRIEL VLY	
086	SE	TN, MILLINGTON	4
087	NE/NENG	PA, BEDFORD	2
089	SE	GA, ATLANTA	9
090	SW	NV, CLARK COUNTY	5
091	SE	FL, JACKSONVILLE	27
092	SC	LA, NEW ORLEANS	
093	EC	MD, PATUXENT RIVER	11
094	SC	TX, CORPUS CHRISTI	14
097	NW	WA, WHIDBEY ISLAND	10
098	SC	LA, SHREVEPORT	2
099	EC	VA, VIRGINIA BEACH	18
101	WC	CA, SANTA CLARA	6
102	SE	FL, ST PETERSBURG	2
103	NW	JAPAN, YOKOSUKA	7
104	NW	WA, PUYALLUP	4
105	NC	KY, OWENSBORO	4
106	NE/NENG	PA, HARRISBURG	
112	SE	AL, BIRMINGHAM	4
113	WC	CA, STOCKTON	2
115	NE/NENG	PA, LEHIGH VALLEY	8
117	SE	FL, ORLANDO	8
118	SE	FL, CAPE CORAL	2
123	EC	NC, MORGANTON	2
124	NE/NENG	NJ, LAKEHURST	5

Branch No	REGION	BRANCH LOCATION	VOTING STRENGTH
126	SE	FL, JACKSONVILLE	9
127	NW	PI, BICOL NABUA	3
130	NC	IN, INDIANAPOLIS	4
136	NC	MN, MINNEAPOLIS	10
137	WC	NV, MINDEN	4
145	NC	NE, LINCOLN	2
146	NE/NENG	PA, JOHNSVILLE	3
154	NW	PI, BAGUIO CITY	3
156	NE/NENG	ME, BRUNSWICK	5
159	SC	TX, HOUSTON	3
161	NC	KS, KANSAS CITY	10
162	SC	LA, NEW ORLEANS	8
163	SW	AZ, PHOENIX	6
166	EC	VA, VIRGINIA BEACH	12
170	NW	WA, EVERETT	7
171	NW	PI, SOUTHERN LUZON	2
172	EC	VA, YORKTOWN	6
174	NW	WA, SEQUIM	3
177	NC	KY, LOUISVILLE	3
178	WC	CA, MONTEREY	2
181	EC	VA, ARLINGTON	7
182	EC	MD, BETHESDA	4
183	SE	FL, INTERLACHEN	4
184	SE	GA, WARNER ROBINS	2
185	WC	UT, OGDEN	2
186	SE	FL, HERNANDO	4
187	SE	TN, CHATTANOOGA	2
188	SE	FL, TAMPA	3
192	WC	NV, FALLON	3
194	SE	TN, KNOXVILLE	3
197	WC	CA, MODESTO	4
201	SC	TX, AUSTIN	4
207	EC	VA, DALE CITY	3
208	EC	NC, JACKSONVILLE	5

Branch No	REGION	BRANCH LOCATION	VOTING STRENGTH
210	SE	FL, MILTON	7
212	EC	MD, MEADE	5
214	NE/NENG	NY, SCHENECTADY	3
216	NC	IA, CEDAR RAPIDS	3
219	EC	VA, RICHMOND	3
221	NC	IL, PEORIA	2
222	sc	LA, SLIDELL	2
223	NC	KY, BENTON	2
226	NE/NENG	NY, STATEN ISLAND	5
227	SC	AR, SPRINGDALE	2
230	WC	CA, ROSEVILLE	4
232	NE/NENG	NJ, CAPE MAY	2
238	NC	WI, PLOVER	4
242	NC	IA, DAVENPORT	2
244	WC	CO, GRAND JUNCTION	2
247	NW	PI, DAGUPAN CITY	2
248	SE	GA, CAMDEN COUNTY	3
250	SE	FL, SARASOTA	
251	SC	AR, MT HOME	2
256	SE	FL, FT LAUDERDALE	
258	NE/NENG	PA, ERIE	2
259	EC	NC, FAYETTEVILLE	
261	WC	CA, LEMOORE	13
263	SE	FL, COCOA	4
264	SC	MS, MERIDIAN	5
268	NC	OK, OKLAHOMA CITY	4
269	SE	SC, GOOSE CREEK	33
273	NC	ND, FARGO	2
274	WC	NV, RENO	2
275	WC	CA, PLACERVILLE	2
276	NC	NE, OMAHA	7
281	WC	CA, REDDING	3
287	WC	CA, LIVERMORE	2
289	SW	CA, IMPERIAL BEACH	21

Branch	REGION	BRANCH	VOTING
No		LOCATION	STRENGTH
290	SE	FL, MAYPORT	17
292	SE	FL, LEEHIGH ACRES	2
293	EC	NC, ELIZABETH CITY	6
294	SE	TN, CROSSVILLE	3
295	SC	TX, SAN ANGELO	2
298	NC	MI, GRAND RAPIDS	5
299	EC	NC, WILMINGTON	3
301	EC	NC, GREENVILLE	3
302	SW	CA, CARSON	11
307	SC	MS, GULFPORT	4
309	EC	DE, NEWARK	3
310	NW	WA, SILVERDALE	2
311	SC	MS, GULFPORT	3
316	NC	MO, SPRINGFIELD	5
328	NW	OR, ROSEBURG	
334	SC	AR, OSAGE	3
335	SE	FL, PORT ORANGE	2
339	SE	GA, ALBANY	
342	NW	AK, ANCHORAGE	2
346	SE	FL, PANAMA CITY BEACH	7
364	NC	MO, HOUSTON	2
367	NW	PI, SAN MIGUEL	6
371	SC	LA, BATON ROUGE	3
377	NC	IN, TERRE HAUTE	1
382	NW	ID, NAMPA	5
	GRAND TO	TAL:	885

ANNUAL REPORT OF THE NATIONAL COMMITTEE **ON AMERICANISM-PARRIOTISM** 95^{at} NATIONAL COMVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President James E. "Robbie" Robbins, Jr, asked me if I would take the position of Americanism-Patriotism Committee Chairman during the 94th Convention held in Birmingham, Alabama held October 18 -21, 2022.

Americanism Essay Results

In reviewing the information received from the eight [8] regional chairmen, there were over 2800 essays received/reviewed, over \$46,000 dollars in awards given, over 10,00 miles driving, and over 4800 hours spent on the Essay contest from all the branches and regions.

		1 st Place	
Name	Grade	Branch	Region
Elizabeth Schlatter	7^{th}	124	NE/NENG
Brynn Gillin	8 th	146	NE/NENG
Molly Neal	9 th	294	SE Best Overall
Anna Dollar	10^{th}	034	SE
Ariana Perez	11^{th}	302	SW
Morgan Davis	12 th	185	WC

		2 nd Place	
Name	Grade	Branch	Region
Benjamin Wu	7^{th}	104	NW
Katie Labao	8 th	302	SW
Annabel Marshall	9 th	024	EC
Sophene Avedissian	10^{th}	302	SW
Erin Stenros	11 th	214	NE/ENG
Charlotte Wallace	12 th	055	NW
		3 rd Place	
Name	Grade	Branch	Region
Genevieve Miranda	$7^{ ext{th}}$	070	SW
Jalen Meads	8 th	293	EC
Lilly Anna Flygare	9 th	251	SC
Justin Glasow	10^{th}	208	EC

Above are the final essay judging results by the 2022 – 2023 National Americanism-Patriotism Committee.

 11^{th}

 12^{th}

Caleb Gargus

Bayleigh Guidry

Distribution expenses for coping and mailing essays to the National Americanism-Patriotism Committee members were absorbed by the chairman.

105

251

NC

SC

With the upcoming 'Centennial' of the Fleet Reserve Association coming up in CY2024, members of the 2024 Convention Centennial Committee are looking in making a one-time change in the rotation of the Americanism Essay Contest of highlight the Fleet Reserve Association Centennial.

The 2024 Convention Centennial Committee believes the requesting theme change in are in accordance with the Standing Rule SR-9 (c)(1) as the essay awards are done in 2025.

Two possible themes were chosen and forwarded to the Americanism/Patriotism Committee Chairman. In accordance with SR-9(c)(1) and in discussion with the Americanism/Patriotism Committee Advisor, PRPNC Norm Combs the following Americanism Essay Contest for FRA 2024-2025 is recommended.

"What Would Service to Our Country Mean to Me".

Whereas SR-9(c)(1) states: Should the National Committee on Americanism-Patriotism determine a more suitable theme for a given year be more appropriate, they shall include the recommended theme in their annual report, two years in advance, for approval of the delegates to the national convention.

As stated in last year's Americanism/Patriotism Committee Chairman report, prizes have been drastically reduced unless a new source of revenue materializes.

Many thanks for the confidence, Shipmate National President James E. "Robbie" Robbins, Jr, displayed in the other committee members and me.

In Loyalty, Protection, and Service,

Jerome 'Jerry' Lickteig Chairman

ANNUAL REPORT OF THE FINANCE & BUDGET COMMITTEE 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President, National Officers Past National Officers, Shipmates and guests,

It has been an honor to serve the Shipmates of the Fleet Reserve Association as Chairman of the National Standing Committee on Budget, Finance & Audit. I can report to the Shipmates that the Association's funds expended during the past year were expended judiciously and a full day of audits were conducted during my March visit to National Headquarters.

The committee met at National Headquarters(and via zoom) on 22 March 2022. Reviewed and approved the minutes from the 19 October 2022 meeting. Received an update and presentation from Roy Ayers and Josh Cramer of McBride Associates. Finance Officer updated the committee on sources of income. Conducted line item review of the proposed 2023 budget. PNP Blackburn moved to approve the proposed 2023 budget. PNP Mucheck seconded. The motion carried unanimously.

The committee met again via zoom on 20 July, 2023. Reviewed and approved the minutes from the 22 March 2023 meeting. Discussed the sale of the NHQ building. The finance Officer presented the Year-to-Date expenditures and briefed the committee on the 2022 audit. The committee then completed a line by line review of the proposed 2024 budget. The committee has done it's due diligence to ensure a realistic proposed budget for 2024 is presented to the Shipmates at the National Convention for ratification.

On 26 July 2023 the FO and I met with Roy Ayers and Josh Cramer of McBride Associates to look at many office complexes that were very suitable for our needs in the Alexandria area going forward.

I personally want to thank all of the members of the committee and to the Finance Officer for their help and assistance this year. All funds received from the FRA were expended on Association business.

This concludes my report and I respectfully move that it be received.

In Loyalty, Protection and service.

James Campbell Chairman

ANNUAL REPORT OF THE CONSTITUTION & BYLAWS COMMITTEE 95th NATIONAL CONVENTION, FRA September 26 – 29, 2023, Sparks, NV

National Officers and delegates to the 95th National Convention, this is the report of the National Committee on Constitution, Bylaws and Resolutions as required by FRA, C&BL, ARTICLE 8, SECTION 810(b).

Members of this years committee are PNP George P. Hyland (Chairman), PNP Lawrence J. Boudreaux, PRPED Donald A. Hoover, PRPSW John F. Quesnel, Jr., JrPRPNC Maria A. Behm.PRPWC Richare J. Fetro, PRPEC Randy L. Phillipp, PNPJeffrey A. Gilmartin (Advisor).

Due to the unique circumstances at the NHQ this committee did not receive resolutions until mid July. We have not received any resolutions to amend the Standing Riles or Rituals.

The National Committee on Constitution, Bylaws and Resolutions are reviewing these resolutions and I am confident that we will get the job done in Reno.

I thank National President Robbins for the opportunity to serve as Chairman and extend a heartfelt thanks to the NHQ Staff for their assistance during difficult times.

I move my report be received.

In Loyalty, Protection and Service

George P. Hyland,

PNP Chairman

ANNUAL REPORT OF FUTURE PLANNING COMMITTEE 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President, National Officers, Past National Officers, Past Regional Officers, and Shipmates. It is my pleasure to submit the Annual Report as the Chairman of the FRA Committee on Future Planning.

The Committee's direction as stated in Article 8, Section 819(c). "The Committee shall review all aspects of the Association, receive and review suggestions submitted and make recommendations to ensure the Associations growth and efficient operation into the future."

MEMBERS

Chairman:	RVPSC Bruce Talbot, Space City Branch 159
Members:	JrPRPWC Bill Hanzel, Sunrise Branch 230
	PRPNW Roger Christopher, Gem State Branch 382
	RPNC Marcia Cunningham, Milwaukee Branch 014
	Richard DeHaven, Chesapeake Branch 040
	JrPRPSW Rogelio Bacud, Carson Branch 302
	PRPNE/NEng Abe Zino, Buffalo Branch 023
	RVPSE Carl Kirtley, Mark Kilgore Branch 022
Advisor:	PNP Robert Washington, Navy Department Branch 181
Staff Advisor:	Shipmate Christina Hitchcock, Director Membership Development

The Committee on Future Planning held monthly meetings via ZOOM. National Officers and Shipmates attended throughout the year. The meetings were open to all and guests desiring to express an opinion or thoughts were given the privilege of the floor and heard. Past FPC Chairman RPWC Joe Nash attended most meetings.

The Committee had three basic guidelines: 1) Nothing was off the table. 2) We would avoid working on current projects. 3) If we came up with a project in another Committee's wheelhouse we will forward it to the other Committee and assist as requested. Committee Members regularly attended the Centennial Committee meetings.

In keeping with longstanding tradition as eloquently outlined in last year's report by RPWC Joe Nash we started by rehashing projects as well as creating new projects to progress forward. We were tasked on occasion to be a crisis committee and were also told to stand down on projects because there were more

pressing matters at hand. We continued with our work to do our best to make recommendations to ensure the Associations growth and efficient operation in the future. Our primary concern for all projects is saving money to make the organization as viable as possible into the future. FPC also recognizes that no project forwarded by previous Future Planning Committees has been followed through to implementation in the last ten years.

Below is a summary of progress on projects:

Region Realignment – North Central and South Central Regions are entering voluntary negotiations to realign and are scheduled to vote on going forward at their respective conventions. West Coast and Southwest Regions are discussing a voluntary realignment possibly including the Northwest Region and are currently waiting on lessons learned from the NC/SC realignment. Balancing voting strength between Regions is also a discussion item, however with Branch sizes varying between 30 and 2400 members this will always be a moving target and difficult to justify the necessity. Regions have been a long standing tradition within our organization as Regional Presidents comprise the majority of the NBOD, modern communication has all but eliminated the need for a RP to relay communications and an out of the box solution would be to abolish Regions and fill the NBOD positions by elected Committee Chairmen. The closest Chairman could be dispatched to assist a troubled Branch when necessary.

Strategic Business Plan – FPC recommends that the FRA develop a strategic business plan to guide the future of the organization.

Branch Closure – The Committee has been working with the Parliamentarian to codify the security of assets for a voluntary or involuntary Branch closure until a majority of Branch members can decide asset disposition. The FPC recommends the National President with approval of the FO issue a letter recommending how to control and disperse these assets.

Leadership Continuity – The Committee submitted a Bylaws Resolution that would allow the NBOD conduct a search for the best qualified NED candidate from within the organization or external to the organization and in the case of similarly qualified candidates the FRA member will be given preference.

Improving Convention Experience – The Committee welcomes input and ideas on how to make our Convention flow smoothly and at a respectful pace, so members are not scurrying from one meeting to another or simultaneously required to be in two locations at once. Additionally, the Convention dates should be listed as the Opening Ceremony to Installation Days with information provided on pre and post meetings and room reservation information. Example 2023 FRA National Convention 26-29 September room rates available 3 days before and after. The FPC Committee meeting for this Convention will be conducted as an open door idea session for members to stop by and share their concerns and ideas.

Monthly Committee Meetings – FPC recommends standing committees meet regularly to conduct business throughout the year; this would preclude having to do all the committee's work at the meeting during the National Convention.

Developing Sponsorship Revenue Stream - Currently being evaluated by the NED.

Trademark – Branches benefiting from the use of the FRA trademark or name should be required to renew annually. This would include items for sale by Branches and club rooms. Additionally, headquarters should turn over the inventory and sale of all items to a Branch or Branches.

Partnership or Coordination with other Veterans Organizations and engaging our Active Duty Advisory Council and Reserve Advisory Council – Currently discussion item only.

Constitutional Convention – Currently scheduled for 2025 and much preparation needs to occur to ensure its success. FPC recommends standing up a Constitutional Convention Committee focused on bylaws revision to coordinate with the Constitution & Bylaws Committee now.

Employee Location – Consideration should be given to taking the organization cloud based with the best qualified employees working anywhere from home except for the NED and those whose presence is required on Capitol Hill be in the DC area who can work from home or small office possibly shared with another Veterans organization.

Decommissioning the FRA – Current income sources including proceeds from sale of the building are dismal providing a budget forecast of only a few years pending a miracle or an alternative source of revenue. Consideration should be given to merging with other appropriate organizations and exiting with dignity, grace, and pride following the 2024 Centennial National Convention. Another option would be to consolidate all funds in a charitable foundation managed and purposed to enrich the lives of sea service Veterans and their families. FPC recommends preparing an exit plan and timeline in any case as a proper decommissioning could take two to three years.

I wish to express my thanks for the opportunity to serve as chairman of the National Standing Committee for Future Planning.

This concludes my report and I move that it be received.

In Loyalty, Protection and Service,

BRUCE TALBOT

Past Regional President South Central

ANNUAL REPORT OF HOSPITAL, WELFARE AND REHIBILATION COMMITTEE 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

No annual report from the Committee Chairman was received at FRA Headquarters for the 95th National Convention (Sparks, NV)

ANNUAL REPORT OF THE NATIONAL COMMITTEE ON LEGISLATIVE SERVICE FRA 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

The National Committee on Legislative Service (NCLS) met by teleconference at 1404, Tuesday, March 14, 2023. The meeting was called to order by Committee Chairman NED Chris Slawinski and other Shipmates in attendance include James Brown (Branch 226), National President James "Robbie" Robbins Jr. (Branch 126), DLP John Davis (Branch 181) and ADLP Theo Lawson (Branch 181).

Comments/questions were solicited regarding the report on the current status of the 2023 FRA Legislative Agenda. Shipmate Brown commented on concerns regarding Pharmacy Benefit Managers (PBM). There was discussion of FRA testimony before a joint House and Senate Veterans Affairs Committees hearing. There was lively discussion at the joint hearing about the need to cap lawyer fees regarding toxic exposure claims from Camp LeJeune Marine Corps Base. Chris Slawinski mentioned that a former FRA employee and current Shipmate Benjamin Young has recently been hired by the House Veterans Affairs Committee and that NED Slawinski and DLP Davis would meet with him to discuss the Electronic Health Record Modernization (EHRM) program.

DLP Davis provided an update on the budget. The Biden Administration's released its FY 2024 annual budget request that would spend overall more than \$6.8 trillion and would impose a \$5.5 trillion tax increases over 10 years. The proposed budget requests \$842 billion in Pentagon funding for fiscal 2024, which would be the largest Defense Department budget ever and a \$26 billion increase or 3.3 percent over what Congress approved for the agency this year. There is no request in the budget to enact any new TRICARE fee increases. The proposed Pentagon budget reduces Marine Corps active-duty end strength by 5,000 and increases Navy end strength by 5,000. The overall military end strength will be reduced by 13,000. The budget provides for a 5.2 percent annual pay increase.

The Department of Veterans Affairs (VA) request is \$325.1 billion in FY 2024, a 5.4 percent increase above FY 2023 enacted levels. The budget requests \$20.3 billion for the recently enacted FRA-supported veteran's comprehensive toxic exposure law (PACT Act) — \$15.3 billion above 2023 — for health care, research and benefits delivery associated with exposure to environmental hazards for veterans and their survivors. This VA budget provides \$16.6 billion in 2024 for mental health efforts, including suicide prevention — up from \$15.0 billion in 2023. As a part of that, the budget includes \$559 million for veteran suicide prevention outreach programs and an estimated \$2.5 billion in suicide-specific medical treatment. The proposed VA budget invests \$3.1 billion in providing homeless veterans — and veterans at-risk of homelessness — with permanent housing, access to health care and other supportive services.

DLP Davis provided an update on healthcare issues. He stated that there is no new TRICARE fee increases provided in the FY 2024 Biden Administration's budget request. Earlier FRA signed a Military Coalition letter to Secretary of Defense (SecDef) Lloyd Austin recommending that there

be no TRICARE fee increases in his agency's budget request. Davis explained that the Congressional Budget Office (CBO) submitted recommendations to Congress on deficit reductions that included various co-pays and enrollment fees for TRICARE-for-Life beneficiaries. This issue is listed on the FRA Action Center. Shipmate Brown inquired about the possibility of improved dental benefits. NED explained that dental benefits for retirees are available through the FEDVIP administered by the Office of Personnel Management (OPM) and dental care is a readiness issue for the Guard and Reserve.

Shipmates were informed that the House Oversight and Reform Committee is investigating Pharmacy Benefit Managers (PBM) that includes Express Script Inc. (ESI) that manages TRICRE pharmacy benefit. In December 2022, the FRA signed a letter from the Military Coalition (TMC) dispatched to Lieutenant General Ronald Place, Director, Defense Health Agency expressing concern that the recent cuts to the TRICARE pharmacy program are going too far. Eliminating nearly 15,000 independent pharmacies cuts off many beneficiaries from essential medications and services that cannot be replaced by the remaining TRICARE network participants or the TRICARE Pharmacy Home Delivery Program. The letter states that service members, retirees, their families and survivors have earned a high-quality healthcare benefit. The FRA and other groups are concerned that reduced access may result in medication non-adherence leading to poor outcomes, increased health care utilization, and higher overall health care costs.

ADLP Theo Lawson gave an update on VA programs. He reported that the PACT Act requires veterans receive a toxic exposure screening when receiving routine medical care. These screenings have indicated that 41 percent of those veterans have been exposed to at least one toxic substance. As of February 11, 2023, there are nearly 195,000 pending claims that have been pending 125 days or more, and the VA is currently experiencing a 95 percent accuracy rating based on a 12-month average. There is concern that the backlog will increase, and accuracy will decline with the expected wave of new claims generated from the PACT Act.

NED Slawinski gave an update on FRA's Veterans Service Foundation (VSF). At the last preconvention National Board of Directors meeting five Shipmates were appointed to the VSF board of directors. NED said fundraising for VSF will be done under the umbrella of the 100year anniversary of FRA fundraising.

Theo gave a veteran's legislative update stating that House and Senate Veterans Affairs Committees are focused on oversight of the PACT Act to ensure effective implementation. NED noted that EHRM implementation has been a challenge, and there are concerns about high denial rates with the caregiver's program expansion. The Department of Veterans Affairs (VA) announced in September 2022, it will extend caregiver benefits until October 1, 2025. This extension will ensure that thousands of families will continue to receive stipends for the next three years.

DLP Davis provided the Shipmates with an update on retiree issues. The most important retiree issue for FRA is concurrent receipt expansion. The focus of this effort has been on the Major Richard Star Act (H.R. 1282/S. 344). This legislation will provide concurrent receipt for service members unable to complete 20 years of service due to combat-related injuries. Over two-thirds

of Congress co-sponsored the "Major Richard Star Act" from the last session of Congress. Legislators are beginning to understand that reducing a retiree's retired pay because they are disabled is an injustice. Currently the House bill has 234 co-sponsors, and the Senate bill has 61 co-sponsors. House rules allow a member of Congress to file a motion with the House Clerk to place their legislation on the Consensus Calendar once their legislation has accumulated 290 cosponsors. If the legislation maintains at least 290 cosponsors for 25 legislative days, and the committee of jurisdiction does not report the legislation to the House floor, it will be placed on the Consensus Calendar allowing House Speaker Kevin McCarthy to bring legislation to the House floor for a vote.

FRA-supported legislation has been introduced in the House and the Senate (H.R. 939/S. 334) that will repeal the requirement for those retiring from military service to wait 180 days before entering the Department of Defense (DoD) civil service General Schedule (GS) positions for GS13 and below. The FY 2021 Defense Authorization bill included a temporary 3-year pilot program for depots and industrial activities. FRA welcomed this improvement, but more work needs to be done. The 180-day waiting period has resulted in a talent management problem for hiring officials who are grappling with an antiquated hiring process that takes too long to hire a qualified candidate with a current security clearance.

ADLP Theo Lawson provided the committee with an update on active-duty issues. There is growing concern that quality-of-life concerns are having an impact on recruitment and retention. Military recruiters claim that 2022 was the most difficult recruiting year since 1973. The military obtained only 85 percent of its recruiting goals. Pay increases have not kept up with the cost of living. There are housing concerns such as inadequate BAH and safe and clean privatized housing. Further a lack of childcare is denying military spouses career advancement opportunities. The high cost of food has created food insecurity for service members with kids in high-cost areas.

DLP Davis provided an update on survivor issues. He mentioned the "Military Retiree Survivor Comfort Act" is expected to be re-introduced in the House and Senate that would authorize the retention of the full final month's retired pay by the surviving spouse (or other designated survivor) for the month in which the member was alive for at least 24 hours. This legislation has been introduced in the House in every session of Congress since 2006. Last session of Congress for the first time the bill was introduced in the Senate.

DLP Davis provided a report on the FRA Commemorative Coin Bill. In the last session of Congress Representatives Gus Bilirakis (FL) and John Garamendi (CA) proudly introduced legislation (H.R. 6663) that will create a 100th anniversary commemorative coin for the Fleet Reserve Association. This bipartisan legislation would direct the Department of Treasury to mint a coin to commemorate the centennial of the foundation and charter of the FRA in 1924, all at no cost to American taxpayers. Rep. Bilirakis staff have indicated that they will re-introduce again.

NED Slawinski provided an update to the committee on the Military Coalition (TMC). The coalition reorganized to increase from two co-chairs to three vice presidents. There was an enlisted co-chair and a co-chair from an officer organization. The reorganization added a third

vice president (formally co-chair) representing military families. Additionally, the Coalition has updated the membership agreement. NED noted that FRA is a founding member of the TMC. NED Slawinski serves as co-chair of the Veterans Committee. DLP John Davis is co-chair of the TMC Retiree Committee and serves on the Health Care Committee and Tax and Social Security Committee. Theo Lawson serves on the TMC Personnel Committee, Veterans Committee, Guard & Reserve Committee, and Communications Committee. Before the pandemic, most TMC meetings were held at FRA NHQ.

DLP Davis updated the committee on the FRA Action Center. Last session of Congress (2021-2022) the Action Center generated more than 100,000 messages sent to Congress.

NCLS discussed and unanimously approved the 2023 Pinnacle award nominee Rep. Jim Banks from Indiana. The nominee must be approved by the delegates at the 2023 convention.

DLP reviewed the draft FRA 2024 Legislative Agenda with the Shipmates, and after some discussion, the committee unanimously approved the agenda. The 2024 Legislative Agenda must be approved by the delegates at the 2023 convention.

The next NCLS meeting was tentatively scheduled for Thursday, October 26, 2023, in Reno, Nevada.

CONGRESSIONAL TESTIMONY

FRA offered to provide testimony to key Congressional oversight committees in conjunction with the FY 2024 authorization and appropriations legislation that focused on FRA's 2023 Legislative Agenda. FRA Congressional testimony includes:

NED Chris Slawinski testified before a joint hearing of the House and Senate Veterans Affairs Committees on March 1, 2023.

DLP John Davis furnished a written statement to the Department of Defense, Quadrennial Review of Military Compensation on March 16, 2023.

DLP John Davis provided a statement to the House Veterans' Affairs Subcommittee on Oversight and Investigations for an April 19, 2023, for a hearing regarding VA's Electronic Health Record Modernization.

DLP John Davis submitted a written statement to the Senate Armed Services Committee Personnel Subcommittee in conjunction with FY 2024 NDAA markup on May 1, 2023.

On April 21, 2023, DLP John Davis furnished a statement to the House Armed Services Military Personnel Subcommittee (HASC-MP) in conjunction with scheduled NDAA mark up.

PINNACLE AWARD

The Pinnacle Award is FRA's most prestigious award given to one Representative or Senator each year since 1996.

On March 1, 2023, FRA National President James E. "Robbie" Robbins (Branch 126) presented the FRA's prestigious Pinnacle Award to Senator Jerry Moran (Kans). Since the FRA National Board of Directors is scheduled to meet when Congress is not in session, the award was presented to the Senator in his Senate office on Capitol Hill. National Vice President John Handzuk, PNP LA FRA Sandy Robbins, NED Chris Slawinski, DLP John Davis and ADLP Theo Lawson attended the award presentation.

Sen. Moran currently serves as the Ranking Member of the Senate Veterans Affairs Committee. He was raised in a small town in west-central Kansas and was first elected to Congress in 1996. Moran represents Kansas' 1st District in the U.S. House of Representatives and 10 years later won his first election to the U.S. Senate.

He was a leading supporter of the veteran's comprehensive toxic exposure law (PACT Act) that was enacted this past session of Congress. Moran was instrumental in allowing the FRA to be one of only three associations that testified before the Senate Veterans Affairs Committee on the comprehensive veteran's toxic exposure in March of last year.

ACTION CENTER

One of the reasons FRA has been successful on Capitol Hill is that we have members willing to contact their legislators and express their views on issues of importance to them. From January 1, 2023, until August 7, 2023, the FRA Action Center created 17,600 messages. Last session of Congress (2021-2022) the Action Center generated more than 100,000 messages to Congress.

LEGISLATIVE TEAM

FRA's Legislative Team currently consists of DLP John Davis (Chairman), and ADLP Theo Lawson. These registered lobbyists work to enact the Association's legislative agenda. The Legislative Team members attend hearings, briefings, and special events; they participate in numerous meetings with members of Congress, and their staff; spearhead lobbying efforts; and dispatch Congressional correspondence on legislation impacting FRA's legislative agenda. DLP John Davis researches, writes, and submits testimony addressing priority issues that impact active, reserve, retired, and veteran's issues plus Defense, Coast Guard and VA budgets. DLP Davis provides content for the FRA Action Center that serves as the Association's grassroots advocacy tool. Davis writes the weekly Newsbytes and the monthly column in *FRA Today* providing Shipmates with timely information on important legislative issues.

LEGISLATIVE VICTORIES

FRA maintains a strong and creditable presence on Capitol Hill and legislative successes during the year include:

- No new TRICRE fee increases in the House and Senate NDAA;
- The House Armed Services Committee approving concurrent receipt reform, the Major Richard Star Act (H.R. 1282). The bill is pending for a vote on the House floor;
- Introduction of concurrent receipt legislation in the House and Senate (H.R. 333. H.R. 303, H.R. 1282, S. 1515, S. 344);
- Introduction of the "Respect for Grieving Military Families Act" (H.R. 3232/S.1588), that would stop the DFAS from clawing back deceased military retirees benefits from the spouse while their families are still in mourning;
- Introduction of bi-partisan bills (H.R. 2537/S.4562) that will restore Basic Allowance for Housing (BAH) payments to 100 percent of housing cost. A similar provision is included in the House passed NDAA;
- Legislation introduced in the House and the Senate (HR 939/S. 334) to repeal the requirement for those retiring from military service to wait 180 days before entering the Department of Defense (DoD) civil service General Schedule (GS) positions for GS13 and below. A similar provision is in the House passed NDAA;
- The House and Senate passed NDAAs provide for an active duty pay increase (5.2 percent) that is equal to the ECI;
- House and Senate NDAAs require DoD reporting on access changes resulting from the reduced TRICARE pharmacy network;
- The House Appropriations Committee Defense Appropriations bill (H.R. 4365) includes a massive rewrite of the military's pay tables. The FRA-supported bill will provide at least 5.2 percent increase for all active duty and a pay increase of more than 40 percent for some junior enlisted. The move would guarantee that even the lowest-ranking service members would make at least \$31,000 annually in base pay (Roughly \$15 an hour);
- FY 2023 Omnibus bill expanding VA treatment and research of prostate cancer;
- FY 2023 Omnibus bill providing pilot program to provide travel reimbursements for lowincome veterans in advance of medical appointment;
- The Senate NDAA requires a comprehensive review of Navy efforts to reduce suicide;
- The VA is allowing any veteran experiencing a suicidal crisis to receive emergency care at no cost from any VA or non-VA health care facility. Enrollment in the VA system is not required; and
- Introduction of 100th anniversary FRA commemorative coin bill.

PENDING LEGISLATION

When Congress adjourned for its summer recess, the House and Senate had both finished work on its version of the **FY 2024 National Defense Authorization Act** (NDAA-S.2226/H.R. 2670). The Senate NDAA calls for \$886 billion in accordance with a debt ceiling deal, while the house version calls for \$875 billion. A Senate floor amendment with the provisions of the Major Richard Star Act that provides concurrent receipt reform, was filed but it was not called for a vote.

In terms of the legislative calendar Congress is back on schedule to send the President the final NDAA before the October 1, 2023, deadline for the start of the new fiscal year. However, the President has issued a veto threat on the House NDAA because it has provisions that restricts service member access to abortions, blocks transgender transition surgery, and limits diversity training.

Neither bill provides for any new TRICARE fee increases. Key provisions of the Senate NDAA include:

- Providing a 5.2 percent annual pay increase for active-duty members:
- Mandating a review of active duty pay rates with submission of corrective legislation;
- Requiring the Comptroller General to review recent TRICARE pharmacy network reductions;
- Authorizing the Comptroller General to examine medical personnel staffing needs at Military Treatment facilities (MTF);
- Curbing "unfair" debt collection practices for active duty, such as threatening prosecution under the military justice system or to revoke a service member's security clearance;
- Directing military discharge review boards to use "liberal consideration" when reviewing discharge applicants with PTSD and related conditions;
- Expanding eligibility for reimbursement of relicensing of military spouse due to transfer;
- Requesting a comprehensive review of Navy efforts to reduce suicide; and
- Reducing Navy end strength by 4300 and Marine Corps end strength by 4700.

Earlier the House considered floor amendments and passed the FY2024 National Defense Authorization Act (NDAA-H.R.2670) with a mostly partisan roll call (219-210). The partisan rollcall on final passage is a result of adopted amendments that restricts service member access to abortions, blocks transgender transition surgery, and limits diversity training. More than 1,400 amendments were filed. The final bill that passed includes the following:

• Repealing the constraint that retirees wait 180 days after discharge from service before becoming a civilian Defense employee;

- Increasing active duty pay by 5.2 percent;
- Requiring promotions be based on merit;
- Deleting the Basic Allowance for Housing (BAH) from the calculation of service member eligibility for Basic Needs Allowance;
- Providing a path back to service for more than 8,000 active duty discharged for refusing to take the COVID vaccine;
- Eliminating the five percent cut in BAH cost for service members;
- Expanding the in-home childcare pilot program for military families stationed in remote areas where suitable childcare is difficult to find;
- Waiving fees on TRICARE Dental Program for the Reserve Component; and
- Reducing Navy end strengths by 7,000 and Marine Corps end strength by 4700.

Now that both chambers of Congress have approved their versions of the NDAA, a conference committee will be appointed to resolve the differences between the two bills. This bill will be voted on by both chambers and if approved, sent to the president to be signed into law.

FRA supports legislation authorizing the immediate payment of **concurrent receipt** of *full* military retired pay and veterans' disability compensation for *all* disabled retirees, including medically retired service members with less than 20 years of service. The Association supports legislation to expand concurrent receipt has been introduced in the House and Senate. Rep. Gus Bilirakis (FL) has introduced legislation (H.R. 303) that extends Concurrent Retirement and Disability Payments (CRDP) eligibility to retirees rated less than 50 percent disabled, and Senator Jon Tester (Mt.) has introduced a similar bill (S. 1515) in the Senate. Rep. Sanford Bishop (GA) has introduced the "Disabled Veterans Tax Termination Act" (H.R. 303) that is comprehensive concurrent receipt legislation that includes the elements of H.R. 303 and would also give concurrent receipt to all Chapter 61 retirees with less than 20 years of service.

Rep. Gus Bilirakis (FL) and Sen. Jon Tester (MT) introduced the "Major Richard Star Act" (H.R. 1282 /S. 344 respectively) that expands concurrent receipt to include Combat Related Special Compensation (CRSC) beneficiaries who are medically retired with less than 20 years of service. The House bill has 326 co-sponsors. House bills with more than 290 cosponsors are guaranteed to get a floor vote, which is intended to expedite bills with broad, bipartisan support. The legislation was voted out of the House Armed Services Committee (HASC) and is awaiting a vote on the House floor.

Senators John Cornyn (Tex.) and Elizabeth Warren (Mass.) and Representatives John Garamendi (Calif.) and Mark Amodei (NV) introduced the "**Respect for Grieving Military Families Act**" (H.R. 3232/S.1588), at FRA's request. The legislation would stop the Department of Defense from clawing back deceased military retirees benefits while their families are still in mourning.

Surviving spouses who are unaware that the Defense Finance and Accounting Services (DFAS) should be notified immediately on the death of the military retiree are surprised to learn of this requirement. Those who had joint bank accounts, in which retirement payments were made electronically, gave little if any thought that DFAS could swoop down and recoup any overpayments of retirement pay from such accounts. This action could easily clear the account of any funds remaining whether they were retirement payments or money from other sources. Instead of withdrawing the payment all at once the bill would allow a gradual repayment over 12 months and gives the Secretary of Defense the option to forgive the over payment.

Legislation has been introduced in the House and the Senate (H.R. 939/S. 334) that will **repeal the requirement for those retiring from military service to wait 180 days before entering the Department of Defense (DoD) civil service** General Schedule (GS) positions for GS13 and below. The FY 2021 Defense Authorization bill included a temporary 3-year pilot program for depots and industrial activities. The House FY 2024 NDAA completely repeals the constraint that retirees wait 180 days after discharge from service before becoming a civilian Defense employee. The 180-day waiting period has resulted in a talent management problem for hiring officials who are grappling with an antiquated hiring process that takes too long to hire a qualified candidate with a current security clearance.

The FRA and several other organizations dispatched a joint letter to key members of the House and Senate Armed Services Committee requesting that the FY2024 National Defense Authorization Act (NDAA) be amended to require the Defense Health Agency (DHA) to provide a report to Congress on the **impact of recent TRICARE pharmacy network cuts** on beneficiary access to care. DHA has reduced the minimum number of retail pharmacies required in the TRICARE network. As a result, the number of network pharmacies available to military families dropped by nearly 25 percent from more than 55,000 locations in 2022 to approximately 42,000 today.

This network reduction creates access challenges for many rural residents, the elderly, and those with complex medical conditions. FRA supports an amendment that will require a detailed analysis of the network reduction's impact on beneficiary access to retail pharmacy services. The military health system efficiencies must maintain beneficiary access to care. Our nation has an obligation to both the currently serving and retirees who for decades accepted the risks and sacrifices inherent to a career in uniform. Limiting access to benefits after they have been earned betrays the social contract that underpins the all-volunteer.

The Congressional Budget Office (CBO) recently testified before the Senate Armed Services Personnel Subcommittee (SASC-P) on reducing the Department of Defense compensation costs. In its written testimony the CBO urged Congress to enact a new TRICARE for Life (TFL) annual enrollment fee of \$575 for individual coverage or \$1,150 for family coverage. TFL beneficiaries would also be required to pay the first \$850 and 50 percent of the next \$7,650 in cost annually. Further CBO recommends increasing retirees TRICARE Prime annual enrolment fee to \$650 for an individual and \$1300 for a family. TRICARE Select beneficiaries would pay an annual enrollment fee of \$485 for individual coverage and \$970 for a family. FRA opposes **TRICRE fee increases**. In earlier testimony to SASC-P, the FRA noted that healthcare is one of the most important elements of the military compensation and a key to retention and recruitment. The Association notes that most TFL beneficiaries are on fixed income and cannot absorb substantially higher health care costs. Retiree health care coverage is an unusual and essential compensation package a grateful nation provides to the small fraction of the population who agree to subordinate their personal and family lives to protecting our nation for so many years.

President Joe Biden signed into law a comprehensive **veteran's toxic exposure bill** (S.3373) last year and this year the House and Senate Veterans Affairs Committees have had numerous oversight hearings to ensure that this important legislation was implemented in a timely manner. With the approaching one-year anniversary of the enactment the veteran's comprehensive toxic exposure law (PACT Act) the Senate Veterans Affairs Committee (SVAC) recently held an oversight hearing on the Department of Veterans Affairs (VA) ability to effectively manage an increased demand for veterans' programs and services while rapidly bolstering its capacity to deliver quality care. SVAC members and witnesses from VA discussed issues related to VA's processing of PACT Act claims, automated decision technology, and communications to veterans about their benefits.

The PACT Act expanded VA health care opportunities and benefits for veterans exposed to burn pits and other toxic substances in the Vietnam War, Gulf War, and post-9/11 era. The Act improves resources to support claims processing. It will provide generations of veterans, their families, and their survivors with the care and benefits they have earned. Since being signed into law last August, the VA has received more than 744,000 PACT Act-related claims and more than 103,000 veterans with PACT Act-related eligibility have also enrolled in VA health care since October 1, 2022.

The FRA supports annual **active duty pay increases** that are at least equal to the Employment Cost Index (ECI) to at least keep pace with the private sector pay. The House and Senate passed NDAAs provide for a pay increase (5.2 percent) that is equal to the ECI.

The House Appropriations Defense Subcommittee FY 2024 spending bill (H.R. 4365) for the Department of Defense includes a massive rewrite of the military's pay tables proposed by House Republicans on the Subcommittee. The FRA-supported bill will provide at least 5.2 percent increase for all active duty and a pay increase of more than 40 percent for some junior enlisted. The move would guarantee that even the lowest-ranking service members would make at least \$31,000 annually in base pay (Roughly \$15 an hour). This would be helpful for many junior enlisted servicemembers who are struggling to make ends meet on their current salaries. The cost of living has been rising steadily in recent years, and many troops are finding it increasingly difficult to afford housing, food, and other basic necessities. The military is currently experiencing recruitment and retention challenges, and these pay improvements would also help to attract and retain top talent in the military. A competitive pay scale is one way for the military services to address the growing challenges sustaining a strong all-volunteer force.

The FRA supports bi-partisan bills (H.R. 2537/S.4562) that will **restore Basic Allowance for Housing (BAH) payments to 100 percent of housing cost**. FRA strongly opposed cuts to BAH payments and wants to restore BAH to 100 percent of housing costs from the current 95 percent. In 2015, DoD started reducing BAH to 95 percent of housing costs, at a 1 percent reduction each year until 2019. The resulting out-of-pocket costs for the active-duty ranges between \$82-184 per month, which places a significant financial burden on service members, especially for junior enlisted service members.

expand excess for veterans to America's National Cemetery. As Arlington National Cemetery (ANC) is a sacred resting place nears capacity, the "**Expanding America's National Cemetery** Act" (HR 1413) would ensure another national cemetery provides full military burial honors for all eligible veterans.

In recent years the Department of Defense has implemented burial restrictions at Arlington National Cemetery to delay ANC reaching full capacity. Some legislators have suggested creating a second national cemetery, perhaps on the West Coast, in lieu of additional burial restrictions that would afford full military honors. In January 2023 FRA members were surveyed on this issue and more than 73 percent support creating a second cemetery.

The FY 2019 National Defense Authorization Act directed the Secretary of the Army to revise eligibility criteria to keep the cemetery functioning as an active burial ground "well into the future" – defined as 150 years. Acting Secretary of the Army Ryan D. McCarthy proposed changes to eligibility criteria in September 2019, for burial at Arlington National Cemetery (ANC) that will include military retirees for above-ground internment only.

Many retirees believe that twenty or more years of difficult military service has earned them the option to be provided with an in-ground burial at ANC. The House passed NDAA requires to report on feasibility creating a second national cemetery.

Legislation has been introduced in the House (H.R. 4157) and in the Senate (S. 928) to require the VA to take a more comprehensive look at the factors that best **prevent veteran suicide**. The "Not Just a Number Act" (S. 928/H.R. 4157) sponsored by Sens. Jon Tester (Mt.), John Boozman (Ark.) and Reps Gerald Connelly (Va.) and Nancy Mace (SC) respectively, would require the VA to examine veterans' benefits usage in their annual suicide prevention report, in order to evaluate the relationship between VA benefits and suicide outcomes. This legislation would also have the VA analyze which VA benefits have the greatest impact on preventing suicide and require the agency to issue recommendations for expansion of those benefits to help combat veteran suicides.

Reps. Jimmy Panetta (CA), Brad Wenstrup (OH), Don Beyer (VA), and Blake Moore (UT) have introduced the "**Reservist Pay Equity** Act" (H.R. 3253) to better incentivize employers to continue to pay members of the Reserve Component while activated. Employers who hire military reservists and National Guard members are not required to pay those service members when they are deployed. However, employers may receive a tax credit for paying their employed military reservists and National Guard members differential wages, which helps these service members offset financial challenges while activated. This legislation increases the tax credit employers receive for those payments from 20 percent to 50 percent, to better incentivize this practice and support these service members.

Many Reservists and National Guard members face a decrease in pay when they are activated that adds financial challenges to the many burdens our service members already face. This legislation aims to alleviate some of these financial pressures by incentivizing employers to pay differential wages when members of the Reserve or National Guard are activated.

Rep. Hillary Scholten (Mich.) introduced the "**Pay our Coast Guard Parity Act**" (H.R. 2693) a bipartisan bill aimed at ensuring that the U.S. Coast Guard is compensated for their work performed during government shutdowns. In early 2019, the Coast Guard was the only branch of the military that was not compensated while on duty during the government shutdown, which lasted over a month. This oversight left 41,000 Active-Duty Coast Guard members working without pay, including 360 who were currently deployed to the Arabian Gulf, in addition to 6,200 reservists and 8,500 civilian personnel.

At the request of the FRA, Representatives Gus Bilirakis (FL) and John Garamendi (CA) proudly introduced legislation (H.R. 2929) that will create a **100th anniversary FRA commemorative coin**. This bipartisan legislation would direct the Department of Treasury to mint a coin to commemorate the centennial of the foundation and charter of the FRA in 1924, all at no cost to American taxpayers.

The Pentagon has begun its **review of military pay and benefits** known as the Quadrennial Review of Military Compensation (QRMC) to make certain service members are being paid fairly and can afford basic needs such as food and housing.

The QRMC is conducted every four years to examine whether military pay, and other benefits are suitable. Its goal is to make certain service members are paid comparatively to what they would see in the civilian market and can afford necessities.

FRA submitted a statement to the QRMC. Previous compensation reviews have led to significant changes in military pay and benefits, such as raising hazard pay and using different criteria to calculate the housing allowance. This QRMC final report is to be finished by January 2025.

The Association wants to ensure that the VA is equipped to meet the unique needs of veterans requires the VA to fully leverage all components of the VA healthcare system and create a seamless and paperless transition from active-duty service to veteran status. The **Electronic Health Record Modernization (EHRM)** is an essential element in modernization of the VA healthcare system.

In May 2023 the VA announced a modified contract agreement with Oracle Cerner on the Electronic Health Record Modernization (EHRM) program. According to the VA the modified agreement will deliver veterans, and VA medical staff a safer and better functioning electronic health record. The renegotiated contract increases accountability and penalties across a variety of key areas while shortening the contract length and including stronger performance metrics. The new contract also now includes larger fines or monetary credits Oracle Cerner will need to pay VA if they do not meet the agreement's terms.

CAPITOL HILL AND LEGISLATIVE FUNCTIONS

On July 26, 2023, FRA staff met with Defense Health Agency (DHA) staff to discuss the Associations priorities and mutual interests.

On July 17, 2023, Director, Legislative Programs, John Davis participated in a Veterans Service Organization (VSO) roundtable discussion on Capitol Hill with the House Minority Leader Hakeem Jeffries (NY). The meeting focused on the recently enacted veteran's toxic exposure law (PACT Act) Implementation. House Democrats want to ensure that these benefits generated by the PACT Act reach veterans in rural, underserved, and marginalized communities.

On May 10, 2023, the FRA hosted the 21st Coast Guard Caucus Breakfast, an event designed to expand awareness of the Coast Guard's remarkable service to our nation and promote dialogue between members of Congress and key Coast Guard leaders. The Caucus is a bipartisan group of 43 lawmakers who share a common interest in the Coast Guard.

On March 15, 2023, NED Chris Slawinski (by phone) and DLP John Davis meet with HVAC staff on Capitol Hill to discuss Electronic Health Record Modernization (EHRM) program implementation problems.

On March 9, 2023, DLP John Davis attended the military senior enlisted testimony regarding quality-of-life concerns before the House Armed Services, Military personnel Subcommittee (HASC-MP).

On January 24, 2023, ADLP Theo Lawson joined other VSOs and MSOs in a House Veterans Affairs Subcommittee on Economic Opportunity's roundtable discussion on parity issues facing the reserve and national guard. The roundtable primarily focused on GI Bill Parity, the Consumer Financial Protection Bureau (CFPB) reports on SCRA (Servicemembers Civil Relief Act), and other parity issues.

On November 2, 2022, DLP John Davis attended a day-long briefing at the VA on the "PACT Act," a comprehensive veterans toxic exposure law (S.3373, P.L.117-168). VA Secretary Denis McDonough addressed the VSO/MSO group.

OUTREACH AND CEREMONY FUNCTIONS

On May 29 FRA's National President James E. "Robbie" Robbin, Jr., represented the Association at Memorial Day ceremonies at Arlington National Cemetery and lay a wreath at the Tomb of the Unknowns in honor of the men and women who have died in service to their nation.

On May 29 National Vice President John S. Handzuk attended a wreath-laying ceremony to honor those who made the ultimate sacrifice in service to our country. This live event featured the U.S. Navy Band and the U.S. Navy Ceremonial Guard.

On May 18 FRA staff participated in a three-day United States of America Vietnam War Commemoration's 50th anniversary welcome home celebration on the U.S. Capitol Mall in Washington D.C. The event honored Vietnam veterans and their enduring legacy of service, and to inspire Americans to thank them and their families for their service and sacrifice.

On December 7, 2022, FRA National President James E. Robbins, Jr. from Branch 126, participated in a ceremony at the USS Arizona Mall Memorial in Tucson, Arizona on Dec. 7, which was the 81st anniversary of the Japanese surprise attack on Pearl Harbor. The USS Arizona Mall Memorial at the University of Arizona pays tribute to those who died on the USS Arizona during or because of, the attack.

On November 11, 2022, FRA National President James E. Robbins, Jr. attended a White House breakfast. Later, Robbins and FRA Ladies Auxiliary National President Nadine Fulton participated in ceremonies at Arlington National Cemetery where a special wreath-laying ceremony at the Tomb of the Unknowns. NED Chris Slawinski also participated in a ceremony at the Navy Memorial in Washington, DC. November 11th also marks the FRA's 98th anniversary.

LOBBYING DISCLOSURE

FRA is in full compliance with the Lobbying Disclosure Law requiring registration of lobbyists, organizational lobbying activities and expenditures. Each member of the Legislative Team is registered and files a report twice a year, and reports for FRA are filed four times a year by ADLP Theo Lawson.

MILITARY COALITION

FRA is an active and a founding member of the 33-member Military Coalition (TMC) that is comprised of nationally prominent military and veteran's groups. The Military Coalition is comprised of organizations representing more than 5.5 million members of the uniformed services--active, reserve, retired, survivors, veterans--and their families. The coalition recently reorganized to increase from two co-chairs to three vice presidents. There was an enlisted co-chair and a co-chair from an officer organization. The reorganization added a third vice president (formally co-chair) representing military families. Additionally, the Coalition has updated the membership agreement.

The TMC Board of Directors is comprised of organization CEO's and meets on the first Thursday in November prior to the regular monthly TMC meeting.

A copy of the proposed 2024 FRA Legislative Agenda follows this report.

Respectfully submitted in Loyalty, Protection, and Service.

JOHN R DAVIS Director, Legislative Programs

2024 FRA LEGISLATIVE AGENDA

FRA will fight to preserve and enhance benefits and quality-of-life programs for active, reserve, retired, and veterans of the Navy, Marine Corps, and Coast Guard plus their families and survivors. FRA's 2024 legislative agenda is as follows:

EXPAND HEALTH CARE OPTIONS

Oppose Excessive TRICARE Fee Increases – The Defense Department must sufficiently investigate and implement other options to make TRICARE more cost-efficient as alternatives to shifting costs to TRICARE beneficiaries, and the Association opposes any indexing of future TRICARE Fee increases beyond CPI indexed to COLA increases.

<u>Repeal Scheduled Pharmacy and Therapy Co-pay Increases</u> – The FY 2017 NDAA mandates pharmacy and therapy increases every year until 2027. FRA will work to repeal these arbitrary increases.

<u>Support Adequate Funding for Defense Health Agency</u> – Ensure adequate funding and staffing for the Defense Health Agency (DHA) in order to meet readiness needs, fully fund TRICARE, and improve access and awareness of benefits for all beneficiaries regardless of age, status or location, including Reservists participating in TRICARE Reserve Select, TRICARE Retired Reserve, and Individual Ready Reserve personnel.

DOD/VA Health Care Resource Sharing – Ensure adequate funding for Department of Defense (DOD) and Department of Veterans' Affairs (VA) health care resource sharing and interoperability of both departments electronic health records (EHR) in delivering seamless, cost effective, quality services to personnel wounded in combat and other veterans and their families.

<u>Pharmaceutical Drug Benefit</u> – Monitor the pharmacy benefit and ensure that pharmacies maintain a broad uniform formulary. FRA supports efforts to reduce prescription costs through "federal pricing" and other discount programs and will encourage increased utilization of home delivery prescriptions to limit co-pays for beneficiaries and reduce costs as alternatives to higher fees, and co-payments.

<u>MHS Reliance on Overseas Drug Manufacturing</u> -Raise awareness of risks to national security and TRICARE beneficiaries access to essential medications related to Military Health System (MHS) use of overseas pharmaceutical manufacturing.

PROTECT PERSONNEL PROGRAMS

<u>Active Duty Pay</u> – Secure annual active duty pay increases that are at least equal to the Employment Cost Index (ECI) to at least keep pace with the private sector pay.

<u>BAH</u> – Oppose cuts to Basic Allowance for Housing (BAH) payments and restore BAH to 100 percent of housing costs. Reform enlisted housing standards by allowing E-7s and above to reside in separate homes, track BAH to ensure it is commensurate with actual housing costs, ensure adequate housing inventory and that housing privatization programs are beneficial to service members and their families.

<u>**Reinstate those Discharged for Refusing to take the Vaccine** – Support reinstatement for those active duty discharged from the military for refusing to take the vaccine.</u>

<u>Support Active-Duty Safe Housing</u> – Work to ensure service members and their families have safe, quality homes and communities. Increase the accountability of privatized housing companies by putting more oversight authority in the hands of local military leaders.

<u>Financial Literacy Training</u>-Support the requirement for uniformed services to provide financial literacy training for both the service member and spouse.

Extend and Increase Government Match for TSP – Extend the government match for the Thrift Savings Plan beyond the current 26 years of service to until retirement and increase the maximum government matching contribution.

<u>Eliminate Sexual Assault and Sexual Harassment</u> – Work to eliminate sexual assault and sexual harassment in the military.

<u>Military Resale System</u> – Ensure adequate funding for the Defense Commissary Agency (DeCA) and oppose privatization to preserve the value of the current benefit and access for all patrons and oppose consolidation or closure of military exchanges.

<u>End Strengths</u> – Track active duty and Reserve end strengths to ensure there are adequate personnel available to meet operational requirements, and work to minimize expanding deployment periods and reduced dwell times.

<u>PCS Reform</u> – Track the PCS process; ensure adequate funding of the Transition and Relocation Assistance Programs, and authorization of increased PCS mileage rates and higher household goods weight limits for senior enlisted personnel. Also advocate for shipment of a second POV for accompanied overseas assignments.

<u>SCRA Enforcement / Predatory Lending Protections</u> – Ensure that the Servicemembers Civil Relief Act (SCRA) is enforced by regulatory agencies, including the Consumer Financial Protection Bureau (CFPB), Office of Military Affairs and work to ensure that active-duty personnel are protected from predatory lenders. Make mandatory arbitration agreements in financial contracts unenforceable.

<u>USERRA Enforcement</u> -Work to eliminate discrimination against uniformed service members in employment by ensuring enforcement of the Uniformed Services Employment and Reemployment Rights Act (USERRA).

<u>Coast Guard Parity</u> – Ensure funding parity with DoD on pay, benefits and housing for Coast Guard personnel plus adequate resources for same within the U.S. Coast Guard budget.

Impact Aid Program – Ensure that the Department of Education has adequate funding to reimburse local school districts for educating military children and that the DoD budget includes enough supplemental funds to provide support for highly impacted school districts.

<u>School Choice for Military Families</u> – Allow military families the option to use public funds to send their children to a private school or pay for other education services.

<u>Sea Services Recruiters</u> – Work to ensure that recruiters have unrestricted access to secondary schools, colleges, and universities on the same basis as private sector employers.

<u>Child Care Affordability and Accessibility</u> – Work to ensure adequate resources for Child Development Centers on military installations.

VETERAN'S ISSUES

<u>Create a Second National Cemetery</u> - Support creating a second national cemetery, perhaps on the west coast, in lieu of additional burial restrictions that would afford full military honors.

Monitor Implementation of VA MISSION Act Program- Monitor implementation of the VA Caregiver Program (MISSION Act) and support improvements to ensure veterans have timely access to medical care.

<u>No VA Claim Pending over 125 days</u>- Congress should pass legislation that requires VA be held accountable for achieving the VA Secretary's stated goal to achieve no claim is pending over 125 days and all claims have an accuracy rate of 98 percent or higher.

<u>Care for Veterans with Toxic Exposure</u> - Ensure that the PACT Act is implemented effectively.

<u>VA Dental Care</u> - Support and expand the Department of Veterans Affairs pilot program to increase veteran access to dental care.

Improve Department of Veterans' Affairs Funding – Support initiatives to help ensure adequate funding for the Department of Veterans Affairs (VA), with special attention for VA health care to ensure access and care for all beneficiaries.

Improve Department of Veterans' Affairs Suicide Prevention Program – Support improvements and monitor implementation of VA and DoD suicide prevention programs to reduce the rate of suicide among veterans and active-duty service members.

<u>Education Enhancements</u> – Monitor the Post 9/11 GI Bill program and work to improve other education benefit programs for veterans, and survivors of disabled or deceased veterans, preserve the military Tuition Assistance (TA) program and oppose shifting significant part of the cost to active-duty beneficiaries.

<u>CHAMPVA</u> – Extend coverage for eligible children of veteran's families until age 26 under CHAMPVA.

<u>Strengthen Veterans' Hiring Preference -</u> Oppose legislation restricting veterans' preference hiring law.

<u>Women Veterans Health Care</u> – Work to increase access to gender-specific medical and mental health care to meet unique needs of women service members and women veterans.

<u>Veterans Homelessness</u>- The VA and other government agencies should enhance and invest in efforts to ensure that veteran's homelessness is rare, brief, and nonrecurring.

<u>**POW/MIA Accountability**</u> – Work to ensure that the DoD makes every effort for a complete accounting of all Prisoners of War and Missing in Action service members for past and current conflicts.

SAFEGUARD RETIREE BENEFITS

Protect Military Retired or Retainer Pay – Fight efforts to reduce military retired pay and ensure equitable cost-of-living adjustments (COLAs) for all military retirees commensurate with their service and sacrifices, and oppose efforts to civilianize the military retirement system. And advocate for rounding up to the next dollar for retired pay and other benefits.

<u>**Concurrent Receipt</u>** – Support legislation authorizing the immediate payment of concurrent receipt of full military retired pay and veterans' disability compensation for all disabled retirees.</u>

Require Inspection of Armed Forces Retirement Home - Require periodic inspections of Armed Forces Retirement Home (AFRH) facilities by nationally recognized accrediting organization to ensure safe and healthy living conditions for AFRH residents.

<u>Eliminate DFAS Backlog on Reserve Component Retirement Pay</u> –Support additional oversight of the Armed Services Committees to ensure the services and the Defense Finance and Accounting Service (DFAS) to do whatever is necessary to review and improve the process for a timelier completion of retirement pay for Reserve Component retirees.

<u>USFSPA</u> – Encourage the introduction and enactment of legislation to eliminate inequities in the Uniformed Services Former Spouses Protection Act (USFSPA).

<u>Retention of Final Month's Retired Pay</u> – Support legislation authorizing the retention of the full final month's retired pay by the surviving spouse (or other designated survivor) for the month in which the member was alive for at least 24 hours.

<u>**Repeal 180-day Delay for Retirees -**</u> Support repealing the 180-day delay for retirees applying for Defense Department civilian positions GS-13 and below.

<u>**Base Closures**</u> – Closely monitor the impact of base closures and realignments and support retention of military treatment and other facilities at BRAC sites that are patronized by sizeable retiree and Reserve populations.

ANNUAL REPORT OF THE NATIONAL COMMITTEE ON MEMBERSHIP AND RETENTION 95th NATIONAL CONVENTION, FRA September 26- 29 2023, Sparks NV

Shipmate National President Robbins and members of the FRA,

MEMBERSHIP AND RETENTION COMMITTEE

First and foremost, I would like to thank my outstanding committee members for a job well done. RVP East Coast Robert Oliveira, RVP NC Edward Blind, RVP NE/NENG Raymond Rizzo, RVP NW Timothy Miller, RVP South Central Bruce Talbot, RVP SE Carl G. Kirtley, RVP SW Edgardo M Labao, RVP West Coast Patrick H LaClaire . A special thank you to the DMD Christina Hitchcock for all the hard work that she does at National headquarters for the Membership and Retention Committee. Lastly, thank you PNP Donald Larson for all your guidance and advice.

It has been an interesting and at times challenging year. Challenging in that the committee attempted to find new ways to recruit and retain. The committee reviewed various parts of Article 3 & 4, C&BL and has submitted several recommendations for the Shipmates to consider at this year's national convention.

The committee spent considerable time brainstorming how to more effectively recruit and retain. We reviewed the Membership Manual, September 2016 edition and concluded that the guidance contained in it is just as valid today as it was when originally published. We just need to refer to it as a base line to improve recruiting and retention.

Another topic discussed was access to bases to set up information tables. Several branches have had success and stated they contacted the base CMC, or the OIC of the exchange or commissary for permission to set up information tables. They did not use the word recruit or recruiting in their requests.

Most had success and were in fact able to recruit for the FRA and LAFRA.

We also received suggestions that branches consider having more family-oriented activities, community outreach programs sponsor youth activities when possible.

Our efforts to recruit, retain and mentor going forward will determine the course the FRA plots as we sail into the next century of Loyalty, Protection, and Service.

MEMBERSHIP AND RETENTION COMMITTEE ADDITIONAL REPORT

This report contains one enclosure that is pertinent, which is the Fourth Quarter 2022 - 2023 Membership Report.

COMPOSITION OF FRA MEMBERSHIP BY MEMBER TYPE

Annually at each convention, a summary of our membership types is made available for your review. The chart below includes this information as of March 31, 2023.

ТҮРЕ	NUMBER OF MEMBERS	PERCENTAGE OF MEMBERS
Regular Dues Paying	17,213	57.682%
Life	10,780	36.125%
85 w/40 Yrs Continuous	550	1.843%
Membership	1,178	3.948%
50 Plus Years	84	0.281%
Honorary	24	0.008%
Disability	7	0.023%
Medal of Honor		
Total	29,841	100.00%

ACTIVE DUTY MEMBERS

YEAR END	USN	USMC	USCG	UN SPESIFIED	TOTALS	TOTAL MEMBERSHIP	PERCENTAGE ACTIVE DUTY
2015	2,091	162	238		2,491	55,608	4.48%
2016	2,324	171	208		2,703	52,920	5.11%
2017	2,154	189	205		2,548	48,998	5.20%
2018	1,724	147	170		2,041	44,469	4.59%
2019	1,608	136	168	164	2,076	40,650	5.10%
2020	974	93	119	76	1262	37,256	1.37%
2021	725	80	112	79	996	33,545	1.08%
2022	713	75	118	111	1017	30,270	1.10%
2023	651	68	114	104	937	29,841	1.02%

As an organization founded to advocate for the interest of the active-duty sea service personnel, we would be well served to institute a marketing initiative/partnership which increased awareness of FRA and the advocacy service we provide.

ALL MEMBERS

YEAR END	USN	USMC	USCG	OTHER
2023	86.5%	6.6%	3%	3.8%

Other = Prior enlisted USN, USMC or USCG and switched to another branch of service and earned a higher rate/rank.

MEMBERSHIP AWARDS

2022-2023 MEMBERSHIP RECRUITING INCENTIVE PROGRAM

In 2015 FRA promoted a program to incentivize our shipmates to increase membership. Referred to as the Membership Recruiting Incentive Program, the goal was to offer a reward to shipmates who recruited a minimum of three (5) new or reinstated members during the recruiting year. For the 2022-23 year, these members received the award only once but could continue to recruit more members. The award was one year of complimentary dues of \$40 paid to extend the membership for regular members or an equivalent gift for life members. A total of 63 shipmates participated in this program and recruited overall 553 new or reinstated members. The members listed below received the following incentives:

2022 Total Recruiters: 227 2023 Total Recruiters: 253 Total Number Recruited: 83 Total Number Recruited: 77

Branch	State, City	Gr	oup	Region	Name	Туре	#	2022-2023
Branch:	MD,	0.	Jup	Region		1990	"	
024	ANNAPOLIS		I	EC	Ralph I. Bass	LIF	41	\$100 Gift
Branch:	MD,				Joseph A.			
024	ANNAPOLIS		I	EC	Berizzie, III	LIF	37	\$100 Gift
Branch:	MD,							Life
024	ANNAPOLIS		Ι	EC	Brian Merkel	REG	33	Membership
Branch:	MD,							Life
024	ANNAPOLIS		I	EC	Donna Merkel	REG	32	Membership
Branch:	MD,							
024	ANNAPOLIS		I	EC	Brittany Santana	REG	10	2 Pins+ Gift
Branch:								
060	VA, NORFOLK			EC	Janet Sullinger	REG	10	2 Pins+ Gift
Branch:	VA, VIRGINIA						_	
099	BEACH		I	EC	Gabriel Falu	LIF	7	2 Pins+ Gift
Branch:	MD,				George M.			
024	ANNAPOLIS			EC	Shannon	LIF	5	2 Pins+ Gift
Branch:	MD,				Pleasala J.			
024	ANNAPOLIS		I	EC	Collins	LIF	5	2 Pins+ Gift
Branch:					Brian K.			
060	VA, NORFOLK		I	EC	Shanesy	REG	4	Pin
Branch:	VA, VIRGINIA							
099	BEACH			EC	Paula D. Falu	LIF	4	Pin
Branch:	MD,				Patrick J.			
024	ANNAPOLIS		I	EC	Guibao	LIF	3	Pin
Branch:					Steven R.			
060	VA, NORFOLK			EC	Robinson	LIF	3	Pin
Branch:				50		550		
060	VA, NORFOLK			EC	Jared Cole	REG	3	Pin

Duranaha							
Branch:	MD, PATUXENT		50	Ernest A.		0	Dia
093	RIVER	II	EC	Bernich	REG	3	Pin
Branch:	NC, ELIZABETH						
293	CITY		EC	Logan Wilson	REG	7	2 Pins+ Gift
Branch:	NC, ELIZABETH						
293	CITY	111	EC	Ashley Wilson	REG	6	2 Pins+ Gift
Branch:	NC, ELIZABETH						
293	CITY	Ш	EC	Laura Rae Bush	LIF	6	2 Pins+ Gift
Branch:	NC,			Olen Frank			
299	WILMINGTON	V	EC	Roberts, Jr.	LIF	18	2 Pins+ Gift
Branch:	NC,	v		James L.		10	211131 011
	WILMINGTON	v	EC		DEC	4	Pin
299		V	EC	Spender	REG	4	FIII
Branch:	Member at			James R.		_	
000	Large	0	NA	Eldreth	LIF	7	2 Pins+ Gift
Branch:				David E.			
364	MO, HOUSTON	V	NC	Herndon	REG	5	2 Pins+ Gift
Branch:	MO, Gravois						
032	Mills	V	NC	Maria A. Behm	LIF	4	Pin
Branch:				George P.			
020	CT, GROTON	П	NE/NENG	Hyland	LIF	11	2 Pins+ Gift
Branch:				-			
020	CT, GROTON	П	NE/NENG	Joyce M. Harris	LIF	5	2 Pins+ Gift
Branch:	PA, LEHIGH						
115	VALLEY	Ш	NE/NENG	Gerald Lebeduik	REG	5	2 Pins+ Gift
Branch:	PA, LEHIGH		,	Charles A.		•	21 110 0110
115	VALLEY	Ш	NE/NENG	Wismer	LIF	4	Pin
-	NJ, ATLANTIC						1 111
Branch:	-	N7		Robert J.		0	
013 Data da	CITY	IV	NE/NENG	Campbell	LIF	6	2 Pins+ Gift
Branch:		N /		Raymond S.		~	
124	NJ, LAKEHURST	IV	NE/NENG	Rizzo	REG	6	2 Pins+ Gift
Branch:	NY, STATEN						
226	ISLAND	IV	NE/NENG	James E. Brown	LIF	5	2 Pins+ Gift
Branch:	WA,						
029	BREMERTON	11	NW	John J. Casper	REG	13	2 Pins+ Gift
Branch:	WA,			Kenneth D.			
029	BREMERTON	П	NW	Barrett	REG	4	Pin
Branch:							
104	WA, PUYALLUP	IV	NW	Rex L. Faubion	LIF	4	Pin
Branch:				Glenn D.			
154	PI, BAGUIO CITY	V	NW	Lacaman	LIF	3	Pin
Branch:	TX, CORPUS			Wayne A.		-	
094	CHRISTI	П	SC	Bortner	LIF	12	2 Pins+ Gift
Branch:	TX, CORPUS			Donald E.		14	
	CHRISTI	Ш	SC		LIF	11	2 Dina L Citt
094		11	<u> </u>	Larson		11	2 Pins+ Gift
Branch:	TX, CORPUS			Walter J Moore,		_	
094	CHRISTI	II	SC	Jr.	LIF	6	2 Pins+ Gift
Branch:	TX, CORPUS						
094	CHRISTI	11	SC	James E. Day	REG	3	Pin

Branch: 264MS, MERIDIANIVSCMichele L. AustREG102 PirBranch:FL,Frank SkipFrank SkipFrank SkipFrank SkipFrank SkipFrank Skip	
	15+ GIII
	ns+ Gift
Branch: SC, GOOSE F Donald	0.14
	ns+ Gift
Branch: FL, Timothy J.	
091 JACKSONVILLE I SE Veitch LIF 4 Pin Branch: FL Lawrence E. Lawrence E. Lawrence E.	
Branch:FL,Lawrence E.091JACKSONVILLEISEOdomREG3Pin	
Branch: SC, GOOSE	
269 CREEK I SE Laurie A. Bailey LIF 3 Pin	
Branch: Tommy G.	
	ns+ Gift
Branch: David M.	
290 FL, MAYPORT II SE Martineau LIF 5 2 Pir	ns+ Gift
Branch: FL, PANAMA	
346 CITY BEACH III SE Larry Quinn REG 9 2 Pir	ns+ Gift
Branch: FL, PANAMA	
	ns+ Gift
Branch:	
210 FL, MILTON III SE Jay M. Smith REG 3 Pin	
Branch: Shane A. BEC 2 Dire	
210 FL, MILTON III SE Ammons REG 3 Pin Branch: FL, PANAMA	
Branch: FL, PANAMA III SE William Danka LIF 3 Pin	
Branch: AL, Garland W.	
112 BIRMINGHAM IV SE Odell LIF 4 Pin	
Branch:	
294 TN, CROSSVILLE V SE Jack M. Fogel LIF 3 Pin	
Branch: CA, CHULA Life	
061 VISTA I SW Selina Sandoval REG 33 Men	nbership
Branch: CA, IMPERIAL	
289 BEACH I SW Chris Chapman LIF 6 2 Pir	ns+ Gift
Branch: CA, IMPERIAL	
289 BEACH I SW Donald L. Kelley LIF 3 Pin	
Branch:	0.14
	ns+ Gift
Branch: Branch	
302 CA, CARSON II SW Romeo Galeon LIF 4 Pin Branch:	
070 CA, POWAY II SW Louis P. Irvin LIF 3 Pin	
Branch:	
	ns+ Gift
Branch:	
	ns+ Gift
Branch: CA, SANTA	
101 CLARA III WC Richard J. Fetro LIF 11 2 Pir	ns+ Gift

Branch:				Rick W.			
137	NV, MINDEN	IV	WC	Athenour	REG	5	2 Pins+ Gift

Congratulations to all of these shipmates who participated in this recruiting incentive program.

GOLD LAPEL BUTTON AWARD

Any member of the Fleet Reserve Association or Auxiliary who recruits ten new or reinstated members are eligible to receive the Gold Lapel Pin, a Gold Membership Card, and a Letter of Commendation signed by the National President on a onetime basis.

The Gold Lapel Button Award was presented to the following members during the 2022-2023 membership year:

<u>Name</u>	Branc	<u>h</u>	Location
Janet Sullinger	60		Norfolk, VA
Brittany Santana		24	Annapolis, MD
Donna Merkel	24		Annapolis, MD
John Casper	29		Bremerton, WA
Wayne Bortner	94		Corpus Christi TX
Joseph Berizzie, III	24		Annapolis, MD
Selina Sandoval	61		Chula Vista, CA

AWARDS FOR RECRUITING THIRTY-TWO MEMBERS

An awards program was established in 2005 to provide an incentive to FRA members who worked hard to recruit thirty-two (32) new or reinstated members. The awards offered to members who participated in this recruiting effort were a paid life membership or \$100 cash award. During the 2022-23 membership year the following members received these awards:

Name	Branch		
Ralph I. Bass	Branch: 024	MD, ANNAPOLIS	EC
Joseph A. Berizzie, III	Branch: 024	MD, ANNAPOLIS	EC
Selina Sandoval	Branch: 061	CA, CHULA VISTA	SW
Brian Merkel	Branch: 024	MD, ANNAPOLIS	EC
Donna Merkel	Branch: 024	MD, ANNAPOLIS	EC

SILVER ANCHOR SQUADRON AWARD

Any member of the Fleet Reserve Association or Auxiliary who recruits fifty new or reinstated members subsequent to September 13, 1974 shall be presented with a Silver Anchor Squadron Award Pin, Silver Anchor Squadron Certificate and a Letter of Commendation signed by the National President. The recipients for this year's award were:

<u>Name</u>	<u>Branch</u>	<u>Location</u>
Donald Mucheck	269	Goose Creek, SC

THE INDIVIDUAL AND BRANCH CHARLES E. LOFGREN AWARDS

The Charles E. Lofgren Awards for excellence in FRA membership recruiting is to perpetuate and honor the memory of our late National Secretary, Charles E. Lofgren.

SR-5(c)(2) Charles E. Lofgren Membership Award for Individuals. These awards will be competitively awarded to one shipmate from among the branches within each membership group. The determining criteria will be the reported FRA member who has recruited the greatest number during the preceding 1 April - 31 March. Each branch will report to the Chairman, National Committee on Membership and Retention, the name of its nominee and the number of members the nominee has recruited. This report shall arrive in the National Headquarters prior to 31 May each year.

SR-5(c)(1) Charles E. Lofgren Membership Award for Branches. The Convention Membership and Retention Committee shall recommend one branch within each membership group as the recipient of The Charles E. Lofgren Membership Award in recognition of excellence in membership promotion in competition with the branches within the same membership group.

Individual Awards (Top Recruiters):

<u>Name</u>	Branch	No of Members Recruited
Zero nominations subm	itted to FRA HQ by May	y 31st 2023

Branch Awards (Top Overall Branch Recruiting):

	Branch	Location	<u>% Gain</u>	Members Gained
Group I:	061	Chula Vista, CA	6.45%	26
Group II:	261	Lemoore, CA	6.41%	28
Group III	346	Panama City Beach, FL	23.21%	26
Group IV:	137	Minden, NV	15.52%	9
Group V:	299	Wilmington, NC	76.00%	19

Our sincerest congratulations were extended to the hard working and deserving Charles E. Lofgren Award recipients. Their individual and collective endeavors in membership promotion and retention are deeply appreciated.

THE ABRAHAM M. ROSENBERG MEMBERSHIP AWARD

From the branches winning the Charles E. Lofgren Award, one branch is selected for its achievements in outstanding membership promotion. Shipmate Abraham M. Rosenberg served as National President in 1934-35. He was a member of Cleveland Branch 17 and is credited with establishing the Association's financial stability in the late 1930's. Wilmington, NC was selected as the Abraham M Rosenberg Award recipient with an overall recruiting gain of 76 %. Congratulations to the leadership and members of Branch 299 for the exemplary manner in promoting membership.

FRANK J. MCPHERSON MEMORIAL AWARD

This award is competitively awarded by the National Convention Membership and Retention Committee to one shipmate who exemplifies the three Cardinal Principles of the Fleet Reserve Association, especially in membership endeavors. The shipmate selected must have expended extensive effort towards

the overall growth of the Fleet Reserve Association. The selectee need not necessarily be a top recruiter, but an individual who has maintained a positive public attitude as it affects the membership and retention of members of the Association. Names of qualified nominees for this award, accompanied by an affidavit supporting the nomination were submitted by branches, to the respective Regional Chairman, Membership and Retention Committee by June 30, 2023. Regional Presidents forwarded their nominee, along with supporting documents, to the Chairman, National Committee on Membership and Retention on or before September 15, 2023 which was more then 7 days prior to the convening of the national convention. The committee will hold a meeting during the convention to select the Award Recipient.

FRA GOLD RIBBON MEMBERSHIP AWARD

Previously referred to as the FRA 100% Gold Ribbon awarded. The membership and retention committee wishes to recognize all branches who increased or retained an equal number of members. Each branch who maintains the same membership total or increases their branch membership by one or more members between 1 April through 31 March is recognized. Please also see Director of Membership Development report for more details. Section I

Branch	REGION	BRANCH
No		LOCATION
024	EC	MD, ANNAPOLIS
041	EC	VA, ROANOKE
172	EC	VA, YORKTOWN
219	EC	VA, RICHMOND
293	EC	NC, ELIZABETH CITY
299	EC	NC, WILMINGTON
242	NC	IA, DAVENPORT
364	NC	MO, HOUSTON
377	NC	IN, TERRE HAUTE
013	NE/NENG	NJ, ATLANTIC CITY
115	NE/NENG	PA, LEHIGH VALLEY
124	NE/NENG	NJ, LAKEHURST
156	NE/NENG	ME, BRUNSWICK
214	NE/NENG	NY, SCHENECTADY
029	NW	WA, BREMERTON
050	NW	HI, HONOLULU
074	NW	PI, OLONGAPO CITY
154	NW	PI, BAGUIO CITY
247	NW	PI, DAGUPAN CITY
094	SC	TX, CORPUS CHRISTI
098	SC	LA, SHREVEPORT
162	SC	LA, NEW ORLEANS
251	SC	AR, MT HOME
295	SC	TX, SAN ANGELO
307	SC	MS, GULFPORT
015	SE	SC, WALHALLA
183	SE	FL, INTERLACHEN
184	SE	GA, WARNER ROBINS
188	SE	FL, TAMPA

194	SE	TN, KNOXVILLE
294	SE	TN, CROSSVILLE
346	SE	FL, PANAMA CITY BEACH
061	SW	CA, CHULA VISTA
302	SW	CA, CARSON
059	WC	WY, CHEYENNE
101	WC	CA, SANTA CLARA
137	WC	NV, MINDEN
197	WC	CA, MODESTO
244	WC	CO, GRAND JUNCTION
261	WC	CA, LEMOORE
274	WC	NV, RENO

BRANCH DEVELOPMENT PROGRAM (April 1, 2022 - March 31, 2023)

NEW BRANCHES CHARTERED

There were Zero new or reinstated branches established during the 2022-2023 Membership year. It is our sincere hope that the East Coast Region will be successful in its attempts to establish Branch 004 in Oxon Hill,

To start a new branch, the requirement is to have 20 new, reinstated or current members. This is a viable way to increase membership and strengthen the organization. The Reginal Presidents and Vice Presidents should be involved in establishing new branches as it can take more than one regional officers term to get the branch established.

BRANCHES THAT MERGED, SURRENDERED OR WERE REVOLKED

Please see Section U for a list of all NBR's

NBR 30-22 Resolved, that the National Board of Directors approved the revocation of the Washington DC Branch 004's (Washington DC) charter 11 Affirmative October 17th 2022

NBR 31-22 Resolved, that the National Board of Directors approved of the suspension of the Sarasota Branch 250 (Sarasota, FL) charter 11 Affirmative October 17th 2022

NBR 33-22 Resolved, that the National Board of Directors approved of the voluntary surrender of the Albany, GA Branch 339's (Albany, GA) charter 11 Affirmative October 17th 2022

NBR 38-22 Resolved, that the National Board of Directors approved of the voluntary surrender of the Indian Nations Branch 054's (McAlester, OK) charter 11 Affirmative October 17th 2022

NBR 42-22 Resolved, that the National Board of Directors approved of the voluntary surrender of the WJ Bessey Branch 328's (Roseburg, OR) charter 11 Affirmative October 17th 2022

NBR 03-23 Resolved, that the National Board of Directors approved of the Merger between New Orleans Branch 092 into NOLA Branch 162(New Orleans, LA)

NBR 15-23 Resolved, that the National Board of Directors approved of the voluntary surrender of the Potomac Region Branch 207's (Dale City, VA) 12 Affirmative April 14th 2023

NBR 24-23 Resolved, that the National Board of Directors approved of the voluntary surrender of the Cape May Branch 232's (Cape May. NJ) charter 12 Affirmative April 14th 2023

NBR 25-23 Resolved, that the National Board of Directors approved the revocation of the Lonestar Branch 011's (Ft, Worth, TX) charter 11 Affirmative July 17th 2023

GEOGRAPHICAL REGIONS

The FRA is comprised of eight geographical regions. As of March 31, 2023 there were 154 FRA branches throughout the regions. The number of branches in each region was as follows:

North Central:	23	West Coast:	17
Southeast:	29	South Central:	15
East Coast:	22	Northeast/New Englan	d: 17
Northwest:	22	Southwest:	9

FRA MEMBERSHIP RECRUITING PROGRAM 2022-2023

All of the Recruiting Incentive Programs outlined in FRA's C&BL, Article 3, Section 311. The membership and retention committee updated the Calling all hands program will continue. We have modified the program and no longer offer life membership if you recruit 32, instead, we now offer a 5 year dues extension if you recruit 24 new or reinstated members. Additionally in conjunction with the Centennial, we are marketing the new member \$62 rate as a New Member Centennial Special where the first year is \$24 and the second is \$40. We have heard from some branches that they may sponsor some portion of, or all of the dues for new members in honor of our centennial. All shipmates are responsible for recruiting and maintaining membership in the FRA. It is a collective action for all to participate in outreach and community programs to promote the FRA mission.

Congratulations to all FRA and/or Auxiliary members who had a favorable impact on recruiting or reinstated members as well as engaging in retaining members in the Association during the 2022-23 membership year.

In Loyalty, Protection and Service

John Handzuk

National Vice President and Chairman Membership and Retention Chairman Committee

Shipmate National President, this concludes my report and I move that it be received.

REPORT OF THE NATIONAL COMMITTEE ON PUBLIC RELATIONS 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

Shipmate National President and National Board of Directors,

The National Public Relations Committee will be meeting at the National Convention in September to judge the entries.

I have requested that all National Public Relations Committee members read and review the FRA Public Relations Manual which was last revised in February 2008. When we meet in September we will review each members inputs and put forth our recommendations in our final report at the National Convention.

I wish to thank the National President for his confidence in me to perform the duties and appoint me as chairman of this committee. It will be a pleasure to serve. I would also like to thank those Shipmates that are serving on the committee with me.

This concludes my report and I respectfully submit.

In Loyalty, Protection and Service James

J. Thomas, PRPSE National Public Relations Chairman

ANNUAL REPORT OF THE VETERANS SERVICE COMMITTEE 95th NATIONAL CONVENTION, FRA September 26 – 29, 2023, Sparks, NV

Shipmate National President, National Officers, Past National Officers, delegates and shipmates, as the national representative for Veterans issues for the FRA it has indeed been an honor and a privilege to work for the Shipmates and their families. This is the committee's report on veterans' issues.

It has been a pleasure to serve the Shipmates of the Association with my outstanding Committee members:

Chairman:	PRPEC Paul Phelps, Branch 040
NED:	NED Chris Slawinski
NC:	JrPRPNC Maria Behm
NW:	S/M Thomas Guier
SW:	PRPSW Donald Kelley
WC:	PRPWC William Matthews
SC:	PRPSC Russell Miller
SE:	S/M Garland Odell
Advisor:	PRPEC Sha'ron Martin
Advisor:	ADLP Theo Lawson

The committee continues to work to expand the outreach and awareness to FRA's sea service veterans and the veterans' community. The committee met via Zoom between the months of January through August 2023.

It has been very fulfilling to work with the committee and the National Officers this past year and I congratulate them for their engagement and participation in the meetings. The committee continues to review the committee manual and continue to build a comprehensive guide for Branches and Regions on establishing and maintaining a program to help veterans in their communities.

The committee and leadership continue discussions on the future of the Association and the understanding of the largest challenge facing FRA, membership. The committee discussed the objectives of growing FRA's Veterans Service Officer (VSO) and Voluntary Service (VAVS) programs, and to ensure that the FRA had the appropriate resources to reach the Association's goals for growth in these programs in the Branch levels.

The committee looks forward to receiving Branch and Regional reports for consideration and review to help improve these programs.

I allowed the committee members to bring one or two items to each meeting for discussion and information to the committee and then in turn, to distribute to their respective regions.

After approving the grading sheets that were created from our normal reports by PRPNW Tom Flanik, I distributed them to all Regional Presidents for further distribution to their committees, to grade at their regional conventions. This is the same grading sheet we will use at the National Convention.

Our VAVS volunteers donated more than 1900 hours at local VA Hospitals in support of our Veterans.

Shipmates, this completes my report.

In Loyalty, Protection, and Service,

PRPEC Paul Phelps Chairman, Veterans Service Committee

ANNUAL REPORT OF YOUTH ACTIVITIES COMMITTEE 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

No annual report from the Committee Chairman was received at FRA Headquarters for the 95th National Convention (Sparks, NV)

ANNUAL REPORT OF THE CENTENNIAL COMMITTEE NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

The Centennial Committee is a special committee that was formed by PNP James Campbell at the 2021 National Convention Post Board. It has been meeting monthly since its inception. At the 2022 Convention the committee presented to the Time and Place Committee their intention to sponsor the 2024 Convention. This was presented to the membership by the Time and Place committee and adopted by the membership by vote. Having this committee sponsor the convention made more sense to do as in 2024. That way the two events would be at the same time and place. As a member of The Military Coalition (TMC), we are the host organization for the Veterans Day Arlington Cemetery activities. Whoever is the National President will be the Master of Ceremony at the Memorial Amphitheater. It also gives shipmates and auxiliary members an opportunity to attend.

FRA MEMBERS	AUXILIARY OF THE FRA MEMBERS
Donna Jansky, PNP – Chair	Cindy Rodham-Tuck – Co-Chair
Richard Brune, Branch 181 – Co-Chair	
Patrick Guibao, Branch 24 - Secretary	
NC Laurie Bailey - Entertainment	
PRPSW John Quesnel – Food/Beverage	
PRPSC Emmett Smith	
PRPEC Brian Jones	
PNED Tom Snee	
Howard Beckett, Branch 24	
Frank Dillon, Branch 001	
PRPSW Don Kelley	
PRPEC Randy Phillips	
PNP Don Larson -Advisor	
PNP Robert Washington Sr - Advisor	

Current members are as follows:

In addition to the above members, the National President, National Vice President, National Executive Director, National Finance Officer, Auxiliary National President, and Auxiliary National Vice President have been invited to every meeting. The meetings have been open to any member of the FRA and Auxiliary and members of the committee are encouraged to pass on the Zoom email to others who are interested.

The following has been completed:

- Theme is "A Legacy of Loyalty, Protection, and Service."
- Timeframe for the **Centennial** is November 11, 2024 to November 11, 2025.
- Timeframe for the **Convention** is 10 16 November 2024.
- Hotel Location is the Double Tree by Hilton Annapolis MD.
- Logo has been approved by the Committee.

Currently in the works are:

- Fundraising activities
- Sponsorships

• Centennial events in the Regions

Below is a chronological order of how this committee was formed:

- The 2024 Centennial Special Committee was formed by 2021-22 National President James Campbell at the Post Board meeting of the 2021 National Convention. NP Campbell appointed PNP Donna Jansky to be the Chair.
- At the 2022 National Convention held in Birmingham AL, Centennial Committee presented to the Time and Material Committee their proposal to sponsor the 2024 National Committee. Time and Place Committee Chair, Shipmate Richard Brune, Branch 181 presented the Committee's recommendation on Wednesday, October 19th. The 2024 Centennial Special Committee presented a letter of intent and proposal to sponsor the 2024 National Convention. No other Shipmates, branches, or regions came forward to sponsor the 2024 National Convention. A vote to adopt the letter of intent was approved.
- The FRA Request for proposal was sent out to various Chamber of Commerce/Convention Centers in the District of Columbia, Maryland, and Virginia area. Only two bids were received: Hunt Valley MD and Annapolis MD.
- The National Board of Directors approved NBR 10-23 on 23 January 2023 to approve the Double Tree by Hilton Annapolis proposal for the 96th FRA/91st Auxiliary of the FRA National Convention to be held in Annapolis MD.

ANNUAL REPORT ON EDUCATION FOUNDATION 95TH NATIONAL CONVENTION, FRA SEPTEMBER 26-26, 2023, SPARKS, NV

The Fleet Reserve Association Education Foundation is a separate, 501(c)3 tax-exempt charitable/education organization. The Foundation maintains separate financial accounts and is audited annually per generally accepted accounting procedures (GAAP).

Background

Administering the FRA Scholarship Program is under the purview of the FRA Education Foundation, which was authorized by delegates to FRA's 81st National Convention and announced at the 82nd National Convention in Virginia Beach, VA.

The State Corporation Commission, Commonwealth of Virginia, issued a certificate of incorporation authorizing the Foundation to transact business associated with soliciting scholarship donations, and the Internal Revenue Service issued a tax-exempt determination letter for the Foundation on March 3, 2009. In addition, the FRA NBOD approved resolutions (NBR 17-09 and NBR 19-09) clarifying the relationship of the Foundation and its leadership with the FRA, and approving the Foundation Bylaws (NBR 18-09). FRA Standing Rule 14 (SR-14) addresses the relationship between the FRA and Foundation.

Leadership, Advisors, Coordinator and Applications Review Committee

The current FRA Education Foundation Board of Directors is comprised of the following:

President - NEDE Joe Barnes Secretary – PNP Gary Blackburn Treasurer – PFO Steve Cox Members – PRPWC Joe Nash Shipmate Richard Ruiz

Foundation Advisors during the past year were: Honorary Shipmate and Financial Advisor Jim Webb FO Phillip Reid PNP Don Larson NED Chris Slawinski PNED Tom Snee

The Scholarship Coordinator is former FRA Admin Director Alicia Landis. (Note that Alicia has submitted her resignation from this position effective September 30 of this year. We salute her for her great work for the Foundation and wish her all the best in the future.)

The 2023 Scholarship Applications Review Committee is: Former Scholarship Coordinator Marilyn Smith FRA PNP Virgil Courneya

Meetings and Annual Budget

The Foundation Board met via teleconference on October 17, 2022, and April 4, 2023. Minutes from both meetings are attached for information. The 2023 Education Foundation Budget is enclosed for information.

2023 Scholarships

The Foundation awarded 22 scholarships this year totaling \$85,000. A total of 101 applications were submitted, however, 25 of these were incomplete. Two of the applications were for Benn scholarships, however, only one was complete. The list of scholarship recipients along with photos is published in the September issue of FRA Today.

Consistent with established practice, scholarship applications for 2023 are posted on the Foundation page of FRA's website at <u>www.fra.org/foundation</u>.

Annual Audit

The Education Foundation's 2022 audit is underway with authorized extensions. This is being done by GRF CPAs and Advisors in conjunction with FRA's audit. As reported last year, day to day Foundation financial functions were shifted from Foundation leadership back to the FRA Finance Department consistent with practices prior to 2019.

AmazonSmile Program Ends

The Foundation was notified that the Amazon Smile program ended early this year. Purchases by Shipmates and other individuals shopping on Amazon.com who were registered via the AmazonSmile portal, generated 0.5% of the purchase price which was donated to the Fleet Reserve Association Education Foundation.

Recommendations:

The Foundation Board recommends that FRA leadership and individual Branches **continue supporting the FRA Education Foundation, and that information regarding the Foundation and its scholarship awards be disseminated** at Regional meetings and during leadership visits to Branches and other Association / Sea Service related functions.

The Foundation Board recommends **including detailed information on the Foundation as part of annual leadership training** to expand awareness and help support the Foundation's mission which is directly related to FRA's mission and cardinal principles.

Appreciation:

Thanks for the continuing support from FRA Shipmates, Branches and leadership which is very much appreciated. The continuing support from the Foundation Board is also appreciated.

It's also important to recognize Treasurer Steve Cox for his outstanding work managing Foundation finance issues along with FRA Finance Officer/NED Phillip Reid. Thanks also to NED Chris Slawinski, Misrak Zeleke, Bill Stevenson, Teresa Wiener and Victoria Duran from the NHQ staff for their great support. Also deserving recognition is Financial Advisor Jim Webb, Scholarship Coordinator Alicia Landis and the Scholarship review committee – PNP Virgil Courneya and Marilyn Smith. Thanks to all for their strong and continuing commitment to the Foundation.

Respectfully submitted in Loyalty, Protection and Service.

L. Barnes

Joseph

President, FRA Education Foundation FRA NED Emeritus

Enclosures: Foundation Board Meeting Minutes 2023 Foundation Budget **Meeting Minutes**

FRA Education Foundation Board of Directors

17 October 2022

The FRA Education Foundation Board of Directors meeting was called to order at about 1600 17 October 2022 by President NEDE Joe Barnes via Zoom/teleconference.

Present were Board Members NEDE Barnes (via zoom), PRPWC Nash, Shipmate Ruiz, Assistant Treasurer Reid and PNP Blackburn, Advisors PNP Larson, NED Slawinski and Shipmate Jim Web (via Zoom).

Motion was made and seconded to approve the minutes of the 14 Aril 2022 meeting as published. Motion carried.

Financial report: A verbal and onscreen report of the Education Foundation finances was presented to the Board by Assistant Treasurer Reid.

Financial Advisor Shipmate Webb gave a slide presentation of the Education Foundation Market Performance Combined Account Portfolio.

President Barnes noted there were 22 scholarships awarded for a total of \$82,000. He also stated there was a drop in applications to several other entities.

President Barnes commented on the availability of new Foundation brochures for distribution and the scholarship application being available on social media site.

Shipmate Boudreaux presented a donation of \$201.00 from the West Coast region.

The next meeting to be held prior to the FRA National BOD in April 2023.

There being no further business the meeting was adjourned at 1734(EDT).

Respectfully submitted by Foundation Secretary Gary Blackburn

Fleet Reserve Association Education Foundation Budget for the Fiscal Year 2021 thru 2023

	 2023 Budget	2022 Budget		2021 Budget	
Income:					
Corporate Contributions	\$ 15,000.00	\$ 15,000.00	\$	15,000.00	
Individual Contributions	\$ 11,000.00	\$ 11,000.00	\$	11,000.00	
Investment Income	\$ 75,000.00	\$ 75,000.00	\$	75,000.00	
Miscellaneous Income *	\$ 30,000.00	\$ 30,000.00	\$	30,000.00	
Total Revenue	\$ 131,000.00	\$ 131,000.00	\$	131,000.00	
Expense:					
Audit	\$ 2,500.00	\$ 2,500.00	\$	2,500.00	
Consulting Fees	\$ 15,000.00	\$ 15,000.00	\$	15,000.00	
National Office Expense	\$ 250.00	\$ 250.00	\$	250.00	
Postage	\$ 300.00	\$ 300.00	\$	300.00	
Advertising & Marketing	\$ 2,000.00	\$ 2,000.00	\$	7,500.00	
Printing	\$ 500.00	\$ 500.00	\$	500.00	
Telephone	\$ -	\$ -	\$	100.00	
Bank Fees	\$ 300.00	\$ 300.00	\$	300.00	
Donor Database	\$ -	\$ -	\$	500.00	
Misc. Expense	\$ 250.00	\$ 250.00	\$	250.00	
BOD/Travel Expense	\$ 2,500.00	\$ 2,500.00	\$	2,500.00	
Legal Services	\$ 6,000.00	\$ 6,000.00	\$	10,000.00	
Committee Expense	\$ 100.00	\$ 100.00	\$	100.00	
Scholarship Awards	\$ 90,000.00	\$ 90,000.00	\$	90,000.00	
Total Expense	\$ 119,700.00	\$ 119,700.00	\$	129,800.00	
Surplus/Deficit	\$ 11,300.00	\$ 11,300.00	\$	1,200.00	

* Principal From Foundation Asset Base & Established Scholarship Funding

NATIONAL BOARD OF DIRECTORS RESOLUTIONS

NBR 1-23

The National Board of Directors approval of the 2022 Pre-Board NBOD Meeting Minutes

11 Affirmatives.

NBR 2-23

The National Board of Directors approval of GRF as audit Firm for 2022

11 Affirmatives.

NBR 3-23

The National Board of Directors approval of merger of Branch 92 with Branch 162

11 Affirmatives.

NBR 4-23

The National Board of Directors set NED salary at \$113,600 (same as 2022)

10 Affirmatives 1 abstained (NED)

NBR 5-23

The National Board of Directors approval of NP LA FRA Project for 2023.

11 Affirmatives.

NBR 6-23

The National Board of Directors ratification of bylaw change of ECR

11 Affirmatives.

NBR 7-23

The National Board of Directors ratification of Standing Committee for 2022-23

12 Affirmatives.

NBR 8-23

The National Board of Directors approved reinstatement of Suitland Branch 67

12 Affirmatives.

NBR 9-23

The National Board of Director lifted suspension of Osage Heritage Branch 334

12 Affirmatives.

NBR 10-23

The National Board of Directors authorize FO to sign contract for DoubleTree by Hilton Annapolis Hotel proposal for the 96th FRA/91st LA FRA National Convention

12 Affirmatives.

NBR 11-23

The National Board of Directors lifted suspension of Silverdale Branch 310

12 Affirmatives.

NBR 12-23

The National Board of Director approved extend funds from Welfare and Rehabilitation Reserve for a total grant of \$2,500 to Ms. Grewndolyn "Peggy" Wild

11 Affirmatives.

NBR 13-23

The National Board of Director ratified amended bylaws of the Northeast Region

11 Affirmatives.

NBR 14-23

The National Board of Director approved of 2022 Post National BOD Convention Minutes

12 Affirmatives.

NBR 15-23

The National Board of Directors approved the surrender Charter of Branch 207

12 Affirmatives.

NBR 16-23

The National Board of Director approved suspension of Branch 250

12 Affirmatives.

NBR 17-23

The National Board of Directors approved one year term for M&R vs 3 years. Chairman being appointed by the NP.

12 Affirmative

NBR 18-23

The National Board of Directors approval of FRA 2023 Budget

12 Affirmatives.

NBR 19-23

The National Board of Directors approved bi-monthly distribution of FRA Today Magazine

12 Affirmatives.

NBR 20-23

The National Board of Directors approved that membership 546513775 be terminated for cause Expulsion Section 503

13 Affirmatives.

NBR 21-23

The National Board of Directors approved that membership 546525328 be terminated for cause Expulsion Section 503

12 Affirmatives.

NBR 22-23

The National Board of Directors approved expenditure of funds from the Welfare and Rehabilitation Reserve for Ryan Rose

11 Affirmatives.

NBR 23-23

National Board of Director approved the sale of the building

10 Affirmatives.

NBR 24-23

National Board of Directors approved the voluntary surrender Charter of Branch 232

11 Affirmatives.

NBR 25-23

The National Board of Directors approved to revoke the Charter of Branch 011

11 Affirmatives.

NBR 26-23

The National Board of Director approved the expenditure of Funds from Disaster Relief Fund

NOMINATING RESOLUTIONS FOR NATIONAL OFFICERS FOR CONSIDERATION AT THE 95TH NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

NATIONAL PRESIDENT

NOMINATING RESOLUTION

WEST JACKSONVILLE BRANCH 126

Whereas, it will be the duty and responsibility of the delegates assembled at the 95th National Convention of the Fleet Reserve Association to elect a dedicated, experienced and qualified Shipmate to serve in the office of National President for the association year 2023-2024; and

Whereas, the assembled delegates realize the Shipmate must possess the leadership, integrity, knowledge and dedication to the Fleet Reserve Association and its principles, Loyalty, Protection and Service to his fellow Shipmates, their families and the FRA; and

Whereas, West Jacksonville Branch 126 has within its membership a Shipmate, National Vice President John S. Handzuk, who possesses these traits, is qualified and continues to demonstrate his willingness to serve the Fleet Reserve Association; and

Whereas, he joined the FRA in March 1983 and has been a Life Member since 1996. During his tenure at Branch 117, he served on the Board of Directors, Vice President one term and two terms as Branch President all while training recruits. As a member of Branch 147, he served ten terms as Branch President and on the Board of Directors as well as serving or chairing various committees. As a member of Branch 109, he served as Branch Secretary and facilitated the merger of Branch 109 with Branch 102 after both the Secretary and Treasurer passed away; and

Whereas this Shipmate served the Southeast Region as Secretary/Treasurer from 1992-1995, as Regional Vice President 1995-1996, Regional President 1996-1997 and 1998-1999. Additionally, he has served as Regional Parliamentarian for eleven years, served as a member and chaired various committees. He currently serves as Regional Parliamentarian and chairman, Bylaws & Standing Rules Committee; and

Whereas, this Shipmate served as Chairman, Employees Pension Committee for three years, currently serves as Chairman, Membership and Retention Committee, is a member of the National Committee on Budget, Finance and Audit and a member of the Special Building Committee, and

Whereas, this Shipmate faithfully served in the United States Navy for 23 years retiring as a Master Chief Machinery Repairman and was the Command Master Chief on his last two afloat commands. After retiring, he began a career in logistics as an over the road driver, driver trainer, and eventually personnel director for a nationwide trucking company for eight years, and

Whereas, the Shipmates of West Jacksonville Branch 126, FRA know this dedicated Shipmate's extensive experience and devotion to our Association qualifies him to serve in the office of National President, FRA; therefore be it

Resolved, that West Jacksonville Branch 126, FRA at a regularly scheduled meeting on 16 March 2023, a quorum being present, did with great pride and pleasure, voted unanimously to place the name of John S. Handzuk, in nomination for the Office of National President for the Association year 2023-2024; and be it further

Resolved, that the Shipmates of West Jacksonville Branch 126, earnestly solicits the support and endorsement of all Branches of the Fleet Reserve Association for the candidacy of NVP John S. Handzuk for the Office of National President, Fleet Reserve Association for the year 2023-2024.

James J. Thomas, President

West Jacksonville Branch 126

Martha A. Klinkowski, Secretary West Jacksonville Branch 126

NOMINATING RESOLUTIONS FOR NATIONAL OFFICERS FOR CONSIDERATION AT THE 95TH NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

NATIONAL VICE PRESIDENT

NOMINATING RESOLUTION

LAKE OF THE OZARKS, BRANCH 032

Whereas, It will be the duty and responsibility of the delegates assembled at the 95th National Convention of the Fleet Reserve Association, to elect a dedicated, experienced, and qualified shipmate to the office of National Vice President for the year 2023-2024; and

Whereas, the assembled delegates realize that the shipmate elected must, demonstrate leadership, integrity, knowledge and dedication to the three cardinal principles of Loyalty, Protection and Service to their fellow shipmates (members), their families, and the FRA; and

Whereas, Lake of the Ozarks Branch 032 has with in its membership; a Shipmate who is amply qualified, shipmate, Maria A. Behm, who demonstrates all the required qualification and is dedicated to and continually shows her dedication to the Fleet Reserve Association by continuously practicing the three cardinal principles; and

Whereas, the Shipmate joined the Fleet Reserve Association as a member of Branch 113 in January of 2011 and has maintained continuous membership. This shipmate has served the FRA and Shipmates diligently in the following capacity: Served as Branch President and Membership Chairman during the entire 5 years in Branch 113, Stockton, California, and shown dedication to the FRA and Branch 113 by serving as a delegate to the West Coast Regional Convention each of those years: and

Whereas, on a National Level, served as West Coast Regional Vice President 2015-2016; and West Coast Regional President from 2017-2018. In March of 2020, this shipmate transferred her membership to Ozark Empire Branch 316, and was a dedicated member who served her shipmates while continually showing the three cardinal principles, she served as North Central Regional Vice President 2020-2021 where she assumed the role as both the Membership Chairman and Americanism Chairman; and

Whereas, this shipmate as demonstrated her Loyalty and Service to the Fleet Reserve Association by recruiting 45 shipmates, earning her a Life Membership. Starting in April 2021, even with the pandemic, she showed her dedication and determination the three cardinal principals to the FRA by standing up a new branch, (Lake of the Ozarks Branch 032), which was instituted August 10, 2021 during the North Central Regional Convention. In 2021-2022; this dedicated shipmate was elected as North Central Regional President where she continues to train her shipmates to *"stand for what you believe in,"* and to be a leader while recruiting; and

Whereas, this shipmate has been nominated twice for the very prestigious Frank J. McPherson Memorial Award. Her membership endeavors and positive attitude towards the growth of our association is well known. In 2017, the West Coast Region submitted her first nomination and in 2022, the North Central Region submitted her second nomination;

Whereas, her knowledge of the Association afforded her the ability to begin Training 101 Workshops, she developed and conducted for shipmates of the WCR and bringing it to the NCR and encouraging members to accept leadership positions and increase their membership numbers and retention; and

Whereas, this shipmate continually seeks new ideas, suggestions and direction from shipmates to assist the region and to further the Mission of the FRA in our three cardinal principals Loyalty, Protection, and Service. Her dedication to our organization is steadfast and continuously noted. It is well known that this shipmate consistently assumes the role of an Ambassador for the Fleet Reserve Association in everything she says and does.

Whereas, she served in the Unites States Naval Reserve from 1986-91 during Desert Shield and Storm era as a Hospital Corpsman at Rough and Ready Island in Stockton, CA, while attached to Naval Hospital Oakland, CA. She was a nurse upon entering the service, but chose to enlist rather than accept a commission. She received the Meritorious Service Medal for outstanding shipmate of the quarter. She was employed by the Veterans Administration, Livermore, CA and the California Department of Corrections, Stockton, CA and retired as a Peace Officer/ Medical Technical Assistant; therefore be it

Resolved, that Lake of the Ozarks Branch 32, FRA, at a regular meeting held on 13 October 2022, a quorum being present, did vote unanimously to place the name of Maria A. Behm in nomination for the office of National Vice President for the term of 2023-2024; and be it further

Resolved, that the shipmates of Lake of the Ozarks Branch 32, FRA do earnestly solicit your support for our candidate, Maria A. Behm whose exemplified dedication, grace and knowledge qualify her for the office of National Vice President for the term of 2023-2024.

NOMINATING RESOLUTIONS FOR NATIONAL OFFICERS FOR CONSIDERATION AT THE 95th NATIONAL CONVENTION, FRA SEPTEMBER 26-29, 2023, SPARKS, NV

NATIONAL VICE PRESIDENT

NOMINATING RESOLUTION

SEATTLE BRANCH 18

WHEREAS it will be the duty of the delegates at the 95th Fleet Reserve Association National Convention in Reno, Nevada to elect a dedicated, experienced, and qualified Shipmate to serve in the office of National Vice-President for the association year 2023-24; and

WHEREAS the assembled delegates realize that the Shipmate elected must possess the leadership, integrity, knowledge, and dedication to the Fleet Reserve Association and its prerequisites of Loyalty, Protection, and Service to his fellow shipmates, their families, and the Fleet Reserve Association; and

WHEREAS Seattle FRA Branch #18 has within its membership a Shipmate, Past Regional President Northwest Pete Lazzaretti, who possesses these traits, is qualified, and has consistently dedicated

himself as a member of the Fleet Reserve Association for the last 15 years as a life member; and

WHEREAS Shipmate Lazzaretti while a member of Mt. Rainier Branch #104, Puyallup, WA he served as Public Relations Chair, Webmaster, newsletter editor, and a single term as branch secretary before transferring to Seattle Branch #18 in 2014 to revitalize its aging membership; and

WHEREAS Shipmate Lazzaretti as a member of Seattle FRA Branch #18, has been serving in the position of the Membership/Retention chair, as well as the Public Relations Chair. He also currently serves as the branch secretary since 2015. Additionally, he helped the Branch charter BSA troop #35 of Mill Creek, WA; and

WHEREAS Shipmate Lazzaretti has been exceptionally active serving the NW Region since 2009 as its Public Relations chair, as well as holding chair of the Regions CB&L committee for several terms. He was elected NW Regional Vice-President in 2010, and then NW Regional President in 2011. Additionally, he was the Chair of the NW Regional conventions in 2015/19, and was the Co-Chair of the FRA National Conventions in Spokane in 2015 and 2021; and

WHEREAS Shipmate Lazzaretti has attended every FRA National Convention since 2010, except 2013 and has held multiple national committee positions, including Chairing the Future Planning, and Public Relations Committees. He has also published four National Convention Journals, served on two National Convention Committees and has been the National Convention Credentials Chairman since 2016; and

WHEREAS Shipmate Lazzaretti has been recognized by the Association with his Gold Lapel pin, Silver Squadron pin, and has been awarded three Loftgren awards for recruiting, Shipmate of the year for Youth Activities in 2015, been a finalist for the McPherson award twice,; and

WHEREAS Shipmate Lazzaretti is well known throughout the Puget Sound area and throughout the association in his continued advocacy for the needs of veterans; and

WHEREAS Shipmate Lazzaretti honorably served just shy of eight years in the Navy as a Ships Serviceman; and therefore be it

RESOLVED, that at a regularly scheduled meeting of Seattle FRA Branch #18, on September 10th, 2022, a quorum being present, the shipmates did with great pride and pleasure vote unanimously to place the name of Shipmate PRPNW Pete Lazzaretti, in nomination for the office of National Vice-President.; and be it further

RESOLVED that Seattle Fleet Reserve Association Branch #18 sincerely solicits the support, and endorsement of all Branches of the Fleet Reserve Association for the candidacy of Past Regional President Northwest Pete Lazzaretti for the office of National Vice President for the year 2023-24

In Loyalty, Protection, and Service,

Shipmate Jamie McKenzie, Branch #18 President 2020-23s PRPNW Pete Lazzaretti, Branch #18 Secretary 2016-20

CONSTITUTION AND BYLAWS RESOLUTION NO.1 NATIONAL BOARD RESOLUTION

Whereas, Article 3, Section 301, C&BL, FRA, pertains to eligibility for membership in the FRA shall be restricted to personnel who have served or are now serving in an enlisted status in the United States Navy, Marine Corps or Coast Guard, regardless of length of service, including reserve components; and

Whereas, there is nothing in the National Charter or the Pennsylvania Incorporation that states "Enlisted Status" of the sea services are eligible to become member of the FRA; and

Whereas, the wording "enlisted status" can only be found in Article 3, Section 301 of the FRA C&BL; and

Whereas, over the past ten years the FRA members in good standing have declined from 69,068 to 30,270 and the average age of the members is around 75; and

Whereas, all of the recruiting efforts including incentives to members have added new or returning members, which have been honorable but the retention efforts have not been enough to sustain the decline in membership, which includes member deaths and nonpayment of dues; and

Whereas, in order to assist with the growth of the FRA membership and to maintain the integrity of the Association to continue to be a viable veteran service organization for years to come there should be consideration of having all Naval personnel to include who are serving or have served to be eligible for FRA membership; now, therefore be it

Resolved, That Article 3, Section 301, C&BL, FRA, be amended to read as follows:

Section 301. Eligibility for membership in the FRA shall be for *all* personnel who have served or are now serving in the United States Navy, Marine Corps, or Coast Guard, including reserve components and regardless of length of service

Resolved, That this amendment become effective January 1, 2024.

CONSTITUTION AND BYLAWS RESOLUTION NO. 2 MEMBERSHIP & RETENTION COMMITTEE

Whereas, Article 3, Section311(e)(7) states "The Fleet Reserve Association will provide the fifty through seventy-five year continuous membership pins to branches and individuals at no cost; and

Whereas, the current average costs associated with maintaining membership files is \$26.00; and

Whereas, the FRA budgets \$3,000 per year for the cost of pins provided by the national headquarters; and

Whereas, as of 31 March 2023, dues paying membership was 17,213 members, and if all current annual dues paying members scheduled to renew their dues between 1 April 2023 and 31 March 2024 for one year at \$40.00, revenue would be \$421,160; and

Whereas, the FRA does not know the amount of non dues revenue it may receive to offset the cost of non dues paying members (1,178 fifty year members and 550 85/40 members); and

Whereas, the FRA is required to have a balanced budget; now therefore be it

Resolved, that Article 3, Section311(e)(7) be amended to read:

"The five through seventy-five year continuous membership pins will be made available for sale to branches and individuals; and be it further

Resolved, that Article 3, Section 311(8) be deleted.

This is to certify this resolution was proposed at a regular meeting of the Standing Committee on Membership and Retention on April 20, 2023 and adopted by unanimous vote on May 18, 2023, a quorum being present.

John S. Handzuk, NVP, FRA

National Committee, Membership & Retention

CONSTITUTION AND BYLAWS RESOLUTION NO. 3

BRANCH 263

Soley for the purpose of increasing membership in the FRA in conjunction with the Centennial of the FRA.

WHEREAS the FRA membership has be steadily in decline for a number of years and it is reasonable to attribute that decline to our aging population;

WHEREAS younger veterans are not inclined to join fraternal organizations has been evident for a few years now;

WHEREAS there has been little to no membership incentives in recognition of the upcoming 100th anniversary put forth from neither the membership nor FRA Headquarters;

WHEREAS November 11 2024 is the 100th anniversary of the Fleet Reserve Association and this centennial is a great time to entice eligible members to join;

WHEREAS under Article 4, Section 401(a) and 401(b)(1)(2)(3) of the Constitution and Bylaws (15th Edition) sets the dues rate;

BE IT RESOLVED that All prices/rages pertaining to dues **FOR NEW MEMBRS** be held in suspension, or held in abeyance, or temporarily set aside for the period **11 November 2023 to 10 November 2025** for the purpose of celebrating the FRA centennial under the heading of "**IT'S OUR BIRTHDAY, BUT WE HAVE A GIFT FOR YOU**". At the date 10 November 2025 ALL member dues will automatically return to the rates in effect at the 2023 scheduled prior to this resolution being accepted by the membership of FRA;

NOW THEREFORE BE IT FURTHER RESOLVED that Article 4, Section 401(b)(4) be amended as follows:

"Exception for the years 11 November 2023 to 10 November 2025, membership for first-time new members for the first year of their membership will be awarded free **on condition** that new members shall pay \$24 for the second year to coincide with the Centennial year 2024." Failure to complete the payment of \$24 will result in the applicant NOT being accepted into the membership of FRA.

CONSTITUTION AND BYLAWS RESOLUTION NO. 4

Whereas, Article 4, Section 401(e), C&BL, FRA, pertains to disabled members being excused from payment of dues when payment would inflict hardship; and

Whereas, the definition of disabled has been widely interpreted by branches; and

Whereas, the FRA no longer receives significant royalties from the sale of insurance and other products to offset the cost of non dues paying members and cannot continue to carry the full financial costs associated with said members: and

Whereas, a review of the current twenty five members considered exempt from paying dues showed an average of five members have been on the list for five or more years, and one individual has been on a branch disability list for thirteen years; and

Whereas, another branch has a total of five members on their list, enough to provide the branch one additional delegate vote, now therefore be it

Resolved, that Article 4, Section 401(e), C&BL, FRA, be amended to read as follows:

Section 401(e). Members may be excused from payment of dues when payment would inflict significant financial hardship. Branches shall judge for their membership. The Director, Membership Development shall make the decision for Membership-at-Large roll members. Branch secretaries shall make an annual report in the month of March to the Director, Membership Development, listing the names and membership numbers of all eligible members affiliated with the branch. If no report is received, members previously reported as qualifying under this section will be terminated effective 30 June unless payment of dues has been received by the Finance Officer. The Member Services Department shall notify the branch secretary during the month of July of those terminated members. The branch shall be assessed an administrative fee for each shipmate in this category starting March 31st, 2024. The amount of the assessment will be half of the annual dues in effect each year.

Resolved, this amendment become effective January 1, 2024.

This is to certify this resolution was proposed at a regular meeting of the Standing Committee on Membership and Retention on 20 April 2023 and adopted by unanimous vote on 18 May 2023, a quorum being present.

John S. Handzuk, NVP, FRA National Committee, Membership & Retention

CONSTITUTION & BYLAWS RESOLUTION NO. 5

MEMBERSHIP & RETENTION COMMITTE

Whereas, Article 4, Section 401(m) states "Members in good standing, upon attaining eighty-five years of age and who have at least forty years' continuous membership, shall not be required to pay dues in the FRA and shall be issued the prestigious Red, White, and Blue Membership Card"; and

Whereas, the current average cost for national headquarters to maintain each members file is \$36; and

Whereas, FRA no longer receives significant royalties previously used to offset the loss in dues; and

Whereas, between May of 2023, and December of 2024, 1,025 members will become eligible for the 85/40 pin which equates to a loss of \$41,000 in membership dues, half of which would go to branches as PCT; and

Whereas, headquarters can no longer solely cover the cost of the 85/40 membership pin; now therefore be it

Resolved, that Article 4, Section 401(m) be deleted, and those members already classified as 85/40 members will be grandfathered to maintain their current status.

Resolved this amendment become effective January 1, 2024

This is to certify this resolution was proposed at a regular meeting of the Standing Committee on Membership and Retention on 20 April 2023 and adopted by unanimous vote on 18 May 2023, a quorum being present.

John S. Handzuk NVP, FRA National Committee, Membership & Retention

CONSTITUTION AND BYLAWS RESOLUTION No 6.

NATIONAL COMMITTEE ON BUDGET & FINANCE

Section 405. Life Membership Fee

Whereas, Article 4, Section 405(a) C&BL, FRA, pertains life membership fees will be based on the applicant's age at 12/31 in the year of application using the following eight tier fee structure:

Active Duty	\$400	Age 61-70	\$340
Under age 40	\$450	Age 71-80	\$260
Age41-50	\$425	Age 81-100	\$200
Age 51-60	\$390	Over 100	Free

Whereas, "Active Duty" is not an age category; and

Whereas, of May 2023, it will be more than six (6) years since the last Life Membership dues were changed; and

Whereas Article 4 Section 405(b) pertains to the fee calculation will be based on a combination of the Internal Revenue Code, Section 72, Life Expectancy Tables and the market rate of life membership fees of similar veteran's organizations; and

Whereas, Article 4 Section 405(c). pertains to each time annual dues are revised, the Finance Officer will review the life membership fee structure to determine if the fees should be revised based on the Life Expectancy Tables and the market rate of similar veteran's organizations; and

Whereas, Article 4 Section 405(d). pertains to life membership fees may be made to the Finance Officer or via the FRA Website using the following plans: (1)Payment in full at the time of submitting the life membership

(2)Initial payment of \$50 followed by 11 equal monthly payments; and

Whereas, Article 4, Section 405(e). pertains all installment payments will be made via credit card and will be completed within 12 months from the date the initial \$50 payment is made. If using the installment payment plan, the initial payment will be counted towards paying the regular annual dues, which will entitle the member to be a regular member in the FRA but not a life member until all payments have been received. Once an installment plan is initiated, money held in escrow will not be returned or prorated for further dues payment; and

Whereas, Section 405(f). pertains to full or partial payment of the life membership fee will be submitted with the membership application. The effective date of life membership will be when the full amount of the fee is received by the Finance Officer; and

Whereas, Section 405(g). pertains to member who elects to become a life member prior to month-end closeout (the first of the following month or next business day thereafter) of processing regular membership dues for that month may have the regular dues payment applied to the amount of life membership dues based on the fee schedule for age. The member will pay the difference upon immediate submission of the full balance of the applicable life membership dues; and

Resolved, That article 4, Sections 405(a-g) be amended to read as follows: Section 405(a). The fee for life membership will be based on the applicant's age at 12/31 in the year of application using the following eight tier fee structure:

Under age 40	\$600	Age 71~80	\$380
Age 41~50	\$570	Age 81~90	\$260
Age 51~60	\$535	Age 91~100	\$145
Age 61~70	\$475	Age over 100	FREE

Section 405(b). The fee calculation will be based on a combination of the Internal Revenue Code, Section 72, Life Expectancy Tables and the market rate of life membership fees of similar veteran's organizations.

Section 405(c). Each time annual dues are revised, the Finance Officer will review the life membership fee structure to determine if the fees should be revised based on the Life Expectancy Tables and the market rate of similar veteran's organizations.

Section 405(d). Life Membership fees may be made to the Finance Officer or via the FRA Website using the following plans: (1)Payment in full at the time of submitting the life membership

(2)Initial payment of \$50 followed by 11 equal monthly payments

Section 405(e). All installment payments will be made via credit card and will be completed within 12 months from the date the initial \$50 payment is made. If using the installment payment plan, the initial payment will be counted towards paying the regular annual dues, which will entitle the member to be a regular member in the FRA but not a life member until all payments have been received. Once an installment plan is initiated, money held in escrow will not be returned or prorated for further dues payment.

Section 405(f). Full or partial payment of the life membership fee will be submitted with the membership application. The effective date of life membership will be when the full amount of the fee is received by the Finance Officer.

Section 405(g). A member who elects to become a life member prior to month-end closeout (the first of the following month or next business day thereafter) of processing regular membership dues for that month may have the regular dues payment applied to the amount of life membership dues based on the fee schedule for age. The member will pay the difference upon immediate submission of the full balance of the applicable life membership dues; and be it further

Resolved, that this amendment become effective January 1, 2024.

This is to certify that this resolution was proposed by the FRA National Committee on Budget and Finance, read, debated and adopted by a two-thirds email vote held on 10th day of May 2023, a quorum being present.

James Campbell Chairman National Committee on Budget and Finance

CONSTITUTION AND BYLAWS RESOLUTION NO. 7 FUTURE PLANNING COMMITTEE

Whereas, Article 7, Section 701, C&BL, FRA, pertains to 701. National Officers

Whereas, Section 802(a). The National Board of Directors shall be the governing body of the Fleet Reserve Association between conventions.

Whereas the members of the Fleet Reserve Association deserve the most qualified candidates for National Office;

Whereas a qualified candidate for any National Office may not be present or nominated from membership for any given election cycle;

Whereas the National Board of Directors recognizes that a qualified candidate may be drawn from outside membership, and his/her professional experience may be highly desirable;

Whereas the NBOD recognizes that appointing National Officers following a professional vetting process, supporting by professional assistance from recruiting, validating, and hiring advisors, is preferred over either leaving a position vacant or electing an unqualified individual into the National Office;

Whereas an incumbent NED or other National Officer should be evaluated for potential conflicts of interest in assessing the candidacy and qualifications of a candidate for that same role, and recuse him/herself from the process in the event such conflict exists;

Resolved, That Article 7, Section 701(f), Section 701(g), Section 701(h), C&BL, FRA, be added to read as follows:

Section 701(f). The National Board of Directors of the Fleet Reserve Association may put forward nominees for national office. Nominations or endorsements shall be forwarded to and received by the National Executive Director in accordance with the provisions of Section 611, and subject to altered processing in the event the NED recuses him/herself due to potential conflicts of interest in evaluating nominees.

Section 701(g). Nominees for National Executive Director may include members or non-members of the Fleet Reserve Association. Candidates for NED should have demonstrated relevant professional experience and skills commensurate with performing senior executive administrative and management functions at National Headquarters and in maintaining relationships with the National Board of Directors and other National Officers.

Section 701(h). In the event of two or more equivalently-qualified candidates for NED, and in consultation with external professional advisors retained for the purposes of finding and reviewing candidates for NED, the candidate eligible for, or already maintaining, membership in the Fleet Reserve Association shall be favored.

Resolved, That this amendment become effective January 1, 2024

CONSTITUTION AND BYLAWS RESOLUTION NO. 8 FUTURE PLANNING COMMITTEE

Whereas, Article 8, Section 802, C&BL, FRA, pertains to Duties of Officers and Committees.

Whereas the members of the Fleet Reserve Association deserve the most qualified candidates for National Office;

Whereas a qualified candidate for any National Office may not be present or nominated from membership for any given election cycle;

Whereas the National Board of Directors recognizes that a qualified candidate may be drawn from outside membership, and his/her professional experience may be highly desirable;

Whereas the NBOD recognizes that appointing National Officers following a professional vetting process, supporting by professional assistance from recruiting, validating, and hiring advisors, is preferred over either leaving a position vacant or electing an unqualified individual into the National Office;

Whereas an incumbent NED or other National Officer should be evaluated for potential conflicts of interest in assessing the candidacy and qualifications of a candidate for that same role, and recuse him/herself from the process in the event such conflict exists;

Resolved, That Article 8, Section 802 C&BL, FRA, be added to read as follows:

Section 802.

The National Board of Directors is authorized to advertise the position of National Executive Director no more than 1 year prior to the end of the National Executive Directors term, in the event of a vacancy or upon receipt of information that a vacancy in office of National Executive Director will occur. The National Board of Directors shall appoint a designated representative to advertise the position, review résumés, and make a recommendation to the National Board of Directors. The National Board of Directors is empowered to hire the best qualified candidate.

Be it further resolved that this section of 802 be ordered so that this new section precedes section 802 (h) Resolved, That this amendment become effective January 1, 2024.

NATIONAL CONVENTION COMMITTEES

Americanism-Patriotism

Chairman	PRPNC Jerry P. Lickteig	161	NC
Members	Wayne P. Sorrentino	023	NE/NEng
	PRSW Michael K Frontz	047	SW
	Wayne Barron	263	SE
	Nancy Copeland	201	SC
	Richard A. Ruiz, Sr.	101	WC
	Anna D. Martin	038	NW
	Edgardo M. Labao	302	SW
Advisors	PRPNC Norman G. Combs	161	NC
Auvisors	PRPNC Norman G. Comos	101	INC
	Budget and Finance		
Chairman	JrPNP James W. Campbell	040	EC
Members	NVP John S. Handzuk	126	SE
Wiembers	PNP F. Donald Mucheck	269	SE
	Nicole L. Talbot	159	SC
	PNP Gary Blackburn	008	WC
	PNP Michael "Mick" Fulton	289	SW
Ex Officio			
Advisors	NED Phillip Reid	181	EC
	FO Phillip Reid	181	EC
	PNP Virgil P. Courneya	274	WC
		_/ .	
	Constitution, Bylaws and Resolutions		
Chairman	PNP George P. Hyland	020	NE/NEng
Members	PNP Lawrence J. Boudreaux	275	WC
	PRPEC Donald A. Hoover	024	EC
	PRPSW John F. Quesnel, Jr.	289	SW
	JrPRPNC Maria A. Behm	032	NC
	PRWC Richard J. Fetro	101	WC
	PRPEC Randy L. Phillipp	182	EC
Advisors	PNP Jeffrey A. Gilmartin	207	EC
7 10 15015	The senicy R. Chinardi	207	LC
	Credentials and Registration		
Chairman	RSWC Jeffrey Hatcliff	049	WC
Members	RPNE/Neng Neil Ross	023	NE/NEng
	RPEC Gabriel Falu	099	EC
	RPSE Jerry Anger	112	SE
	RPNC Maria Cunningham	014	NC
	RPSC Emmett Smith	098	SC
	RPSW Chris Chapman	289	SW
	RPWC Joe Nash	192	WC
	RPNW Rex Faubion	104	NW
		107	
Alternate Members	PRPWC Charles McIntyre	101	WC
	PRNC (Elect) Edward Blind	017	NC
	JrPRPSW Roger Bacud	302	SW
	JrPRPNW Michelle Davis	038	NW

	?		NW
	?		SW
	?		WC
Advisor	? ?		NW
Advisor			
	Future Planning		
Chairman	RVPSC Bruce R. Talbot, Jr.	159	SC
Members	RPNE/NEng Abe Zino	023	NE/NEng
	RPNC Marcia L. Cunningham	014	NC
	JrPRPWC William L. Hanzel	230	WC
	Richard DeHaven	040	EC
	RVPSE Carl G. Kirtley	022	SE
	PRPNW Roger L. Christopher	382	NW
	JrPRPSW Rogelio Bacud	302	SW
Advisors	PNP Robert Washington, Sr.	181	EC
	Honorary Membership and Certificate of Merit		
Chairman	Assigned by Natl. Pres.		
Members	?		
	?		
	?		
	?		
Advisor	?		
	Hospitals, Welfare and Rehabilitation		
Chairman	PR Venetta V. Charles	099	EC
Members	PRPSW Donald L. Kelley	289	SW
	PRPWC Patrick LeClaire	192	WC
	PRPSE James Richmond	022	SE
	JrPRPSC C. Ursual Gruetzner	201	SC
Advisor	?		
	Legislative Service		
Asting Chairman	DLP John R. Davis	181	EC
Acting Chairman Members	PRPNE/NEng James E. Brown	226	EC NE/NEng
Members	PNC William H. Hall	382	NW
	PRPNC Barry M. White	161	NC
	PRPSE Frederick Bolz	209	SE
	Richard Hankenson	094	SC
Advisor	?		20
	Membership and Retention		
	-		
Chairman	NVP John S. Handzuk	126	SE
Members	RVPNE/Neng Raymond Rizo	124	NE/NEng
	RVPEC Robert Oliveira	293	EC
	RVSE Carl G. Kirtley	022	SE
	RVPNC Edward M. Blind	017	NC SC
	RVPSC Bruce R. Talbot	159	SC SW
	RVPSW Edgardo Labao RVPWC Patrick LeClaire	302 192	SW WC
		192	WC

	RPNW Timothy E. Miller	097	NW
Advisors	PNP Donald E. Larson	097	SC
	Christina Hitchcock, MAL		
	Public Relations		
Chairman	PRPSE James J. Thomas	126	SE
Members	PRPEC Claire H. Purdy	024	EC
	PRPNE/NEng Joyce M. Harris	020	NE/NEng
	PRPNW Pete Lazzaretti	018	NW
	Robert T. Behm	032	NC
Advisors	?		
	Steering		
Acting Chairman	DLP John R. Davis	181	EC
Members	?		
	Tally		
**Chairman	Assigned by Natl. Pres.		
Members	?		
	?		
	?		
	?		
	Time and Place		
**Chairman	Assigned at Natl. Conv.		
Vice Chairman	?		
Members	?		
	? ?		
Advisor	?		
	Veterans Service		
Chairman	PRPEC Paul A. Phelps	040	EC
Members	PRPNE/NEng Abe Zino	023	NE/NEng
	Garland W. Odell Antonio A. Quintero	112 161	SE NC
	PRPSW Donald L. Kelley	289	SW
	PRPSC Russell N. Miller	201	SC
	Thomas E. Guier	097	NW
	PRPWC William S. Matthews	197	WC
Advisors	PRPEC S.D. Martin	166	EC
	ADLP Theo Lawson	181	EC
	Youth Activities		
	i oum Acuvities		
Chairman	JrPRPSE Jack M. Fogel	294	SE
Members	PRPEC Brian J. Jones	032	NC
	Roy D, Warner	287	WC
	PNC Valerie Toulotte PRPSE Dave W. Davis	024 290	EC SE
	PRPSE Dave w. Davis PRPEC Donald A, Hoover	290 024	SE EC
		027	

Advisor

Special Centennial

?

Chairman	PNP Donna M. Jansky	031	NE/NEng
Members	PRPEC Randy Phillips	101	EC
	PRPSW Donald K. Kelley	289	SW
	PRPSC Emmett Smith	098	SC
	Patrick Guibao	024	EC
	PNP Robert Washington	181	EC
	PRPSW John F. Quesnel, Jr.	289	SW
	PNED Tom Snee	181	EC
	PRPSE Laurie Bailey	269	SE
	Claudio Pedery	004	EC
	Rick Brune	181	EC
	Frank Dillon	001	Ne/NEng
Advisor	PNP Donald E. Larson	094	SW

Special Building

Chairman	JrPNP James W. Campbell	040	EC
	NVP John S. Handzuk	126	SE
	PNP F. Donald Mucheck	269	SE

95TH NATIONAL CONVENTION SEPTEMBER 26-29, 2023 NUGGET CASINO RESORT SPARKS, NEVADA

Branch No	REGION	VOTING STRENGTH				
001	NE/NENG	4				
008	WC	6				
012	NC	2				
013	NE/NENG	4				
014	NC	5				
015	SE	3				
017	NC	4				
018	NW	5				
020	NE/NENG	14				
022	SE	12				
023	NE/NENG	4				
024	EC	99				
029	NW	15				
031	NE/NENG	4				
032	NC	3				
034	SE	2				
037	EC	2				
038	NW	3				
040	EC	8				
041	EC	3				
042	NE/NENG	4				
044	SE	3				
047	SW	5				
049	WC	4				
050	NW	3				
053	NC	7				
055	NW	4		l l	l I	
057	NE/NENG	4		l l	l I	
059	WC	5	[
060	EC	18		l	l	
061	SW	18	[
062	SW	3	[
063	NW	2				
067	EC	5		ľ	ľ	

068	NW	3			
070	SW	17			
072	NE/NENG	3			
073	NW	2			
074	NW	2			
084	SW	5			
086	SE	4			
087	NE/NENG	2			
089	SE	9			

Branch No	REGION	VOTING STRENGTH			
090	SW	5			
091	SE	27			
093	EC	11			
094	SC	14			
097	NW	10			
098	SC	2			
099	EC	18			
101	WC	6			
102	SE	2			
103	NW	7			
104	NW	4			
105	NC	4			
112	SE	4			
113	WC	2			
115	NE/NENG	8			
117	SE	8			
118	SE	2			
123	EC	2			
124	NE/NENG	5			
126	SE	9			
127	NW	3			
130	NC	4			
136	NC	10			
137	WC	4			
145	NC	2			
146	NE/NENG	3			
154	NW	3			
156	NE/NENG	5			

159	SC	3			
161	NC	10			
162	SC	8			
163	SW	6			
166	EC	12			
170	NW	7			
171	NW	2			
172	EC	6			
174	NW	3			
177	NC	3			
178	WC	2			
181	EC	7			
182	EC	4			
183	SE	4			
184	SE	2			

Branch No	REGION	VOTING STRENGTH			
185	WC	2			
186	SE	4			
187	SE	2			
188	SE	3			
192	WC	3			
194	SE	3			
197	WC	4			
201	SC	4			
207	EC	3			
208	EC	5			
210	SE	7			
212	EC	5			
214	NE/NENG	3			
216	NC	3			
219	EC	3			
221	NC	2			
222	SC	2			
223	NC	2			
226	NE/NENG	5			
227	SC	2			
230	WC	4			
232	NE/NENG	2			

238	NC	4			
242	NC	2			
244	WC	2			
247	NW	2			
248	SE	3			
251	SC	2			
258	NE/NENG	2			
261	WC	13			
263	SE	4			
264	SC	5			
268	NC	4			
269	SE	33			
273	NC	2			
274	WC	2			
275	WC	2			
276	NC	7			
281	WC	3			
287	WC	2			
289	SW	21			
290	SE	17			
292	SE	2			

Branch No	REGION	VOTING STRENGTH			
293	EC	6			
294	SE	3			
295	SC	2			
298	NC	5			
299	EC	3			
301	EC	3			
302	SW	11			
307	SC	4			
309	EC	3			
310	NW	2			
311	SC	3			
316	NC	5			
334	SC	3			
335	SE	2			
342	NW	2			
346	SE	7			

364	NC	2			
367	NW	6			
371	SC	3			
377	NC	1			
382	NW	5			
		885			

TALLY-1			
TALLY-2			
TALLY-3			
TALLY-4			
Total			

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95TH NATIONAL CONVENTION NUGGET CASINO RESORT SPARKS, NEVADA SEPTEMBER 26-29, 2023

CREDENTIALS REPORTS FORM

a. Authorized Voting Strength - This Convention:

<u>1st REPORT OF THE CREDENTIALS CO</u> <u>COMMITTEE</u>	<u>MMITTEE</u>	2nd REPORT OF THE CREDENTIALS
 b. Number of branches represented by delegates: 		b. Number of branches represented by delegates:
c. Number of votes represented by delegates:		c. Number of votes represented by delegates:
 d. Number of branches registered by proxy: 		d. Number of branches registered by proxy:
e. Number of votes registered by proxy:		e. Number of votes registered by proxy
f. Number of branches NOT registered:		f. Number of branches NOT registered:
g. Number of delegates registered:		g. Number of delegates registered:
h. Registered voting strength:		h. Registered voting strength:
i. Number of votes not registered:		i. Number of votes not registered:
j. Two-thirds vote is:		j. Two-thirds vote is:
k. Majority vote is:		k. Majority vote is:
<u>3rd REPORT OF THE CREDENTIALS CO</u> <u>COMMITTEE</u>	<u>OMMITTEE</u>	4th REPORT OF THE CREDENTIALS
 b. Number of branches represented by delegates: 		b. Number of branches represented by delegates:
c. Number of votes represented by delegates:		c. Number of votes represented by delegates:

 Number of branches registered by proxy: 		d. Number of branches registered by proxy:
e. Number of votes registered by proxy:		e. Number of votes registered by proxy
f. Number of branches NOT registered:		f. Number of branches NOT registered:
g. Number of delegates registered:		g. Number of delegates registered:
h. Registered voting strength:		h. Registered voting strength:
i. Number of votes not registered:		i. Number of votes not registered:
j. Two-thirds vote is:		j. Two-thirds vote is:
k. Majority vote is:		k. Majority vote is:
5th REPORT OF THE CREDENTIALS COM	<u>MMITTEE</u>	6th REPORT OF THE CREDENTIALS
 <u>5th REPORT OF THE CREDENTIALS CON</u> <u>COMMITTEE</u> b. Number of branches represented by delegates: 	<u>MMITTEE</u>	<u>6th REPORT OF THE CREDENTIALS</u> b. Number of branches represented by delegates:
<u>COMMITTEE</u> b. Number of branches represented	<u>MMITTEE</u> 	b. Number of branches represented
COMMITTEE b. Number of branches represented by delegates: 	<u>MMITTEE</u> 	b. Number of branches represented by delegates:c. Number of votes represented by
COMMITTEE b. Number of branches represented by delegates:	<u>MMITTEE</u> 	 b. Number of branches represented by delegates: c. Number of votes represented by delegates: d. Number of branches registered
COMMITTEE b. Number of branches represented by delegates:	<u>MMITTEE</u>	 b. Number of branches represented by delegates: c. Number of votes represented by delegates: d. Number of branches registered by proxy:
COMMITTEE b. Number of branches represented by delegates:	<u>MMITTEE</u>	 b. Number of branches represented by delegates: c. Number of votes represented by delegates: d. Number of branches registered by proxy: e. Number of votes registered by proxy

i. Number of votes not registered:		i. Number of votes not registered:
j. Two-thirds vote is:		j. Two-thirds vote is:
k. Majority vote is:		k. Majority vote is:
7th REPORT OF THE CREDENTIALS COMMI COMMITTEE	<u>ITTEE</u>	REPORT OF THE CREDENTIALS
 b. Number of branches represented by delegates: 		b. Number of branches represented by delegates:
 Number of votes represented by delegates: 		c. Number of votes represented by delegates:
 d. Number of branches registered by proxy: 		d. Number of branches registered by proxy:
e. Number of votes registered by proxy:		e. Number of votes registered by proxy
f. Number of branches NOT registered:		f. Number of branches NOT registered:
g. Number of delegates registered:		g. Number of delegates registered:
h. Registered voting strength:		h. Registered voting strength:
i. Number of votes not registered:		i. Number of votes not registered:
j. Two-thirds vote is:		j. Two-thirds vote is:
k. Majority vote is:		k. Majority vote is:

1. Branches NOT represented are: (Mark these on your Tally Sheet)

WINNERS OF NATIONAL COMMITTEE AWARDS 95th NATIONAL CONVENTION, FRA SPARKS, NEVADA SEPTEMBER 26-29, 2023

Americanism-Patriotism							
	Group I	Group II	Group III	Group TV	Group V		
I st Place							
2nd Place							
3rd Place							
Walter C. "Step"	Rowell Award:						
Leonard D. "Swede" Nelson Award:							
Robert E. Doherty	Award:						

Hospitals, Welfare, and Rehabilitation								
	Group I	Group II	Group III	Group IV	Group V			
l st Place								
2nd Place								
3rd Place								
Shipmate of the Y	ear:							

Membership and Retention				
Charles E. Lofgren Membership Award for Branches				
Group I				
Group II				
Group III				
Group IV				
Group V				
Charles E. Lofgren Membership Award for Individuals				
Group I				
Group II				

Group III	
Group IV	
Group V	

Membership and Retention Continued

Abraham M. Rosenburg Membership Trophy:

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Frank J. McPherson Memorial Membership Award:

Public Relations					
	Group I	Group II	Group III	Group IV	Group V
1st Place					
2nd Place					
3rd Place					
Shipmate of the Year:					

Veterans Service					
	Group I	Group II	Group III	Group IV	Group V
1st Place					
2nd Place					
3rd Place					
Shipmate of the Year:					

Youth Activities					
	Group I	Group II	Group III	Group IV	Group V
1st Place					
2nd Place					
3rd Place					
Shipmate of the Year:					